#### Final Look at Crop Insurance and Commodity Title Choices given Conflict



**Gary Schnitkey** 

**Bruce Sherrick** 

**Nick Paulson** 

#### **Topics**

• Ukraine – Russia Conflict

Budgets and Commodity Choices

Crop Insurance



# What do you think a gallon of diesel fuel will cost by harvest?

- O Less than \$3.50 per gallon
- \$3.50 to \$4.00 per gallon
- \$4.00 to \$4.50 per gallon
- \$4.50 to \$5.00 per gallon
- O Over \$5.00 per gallon









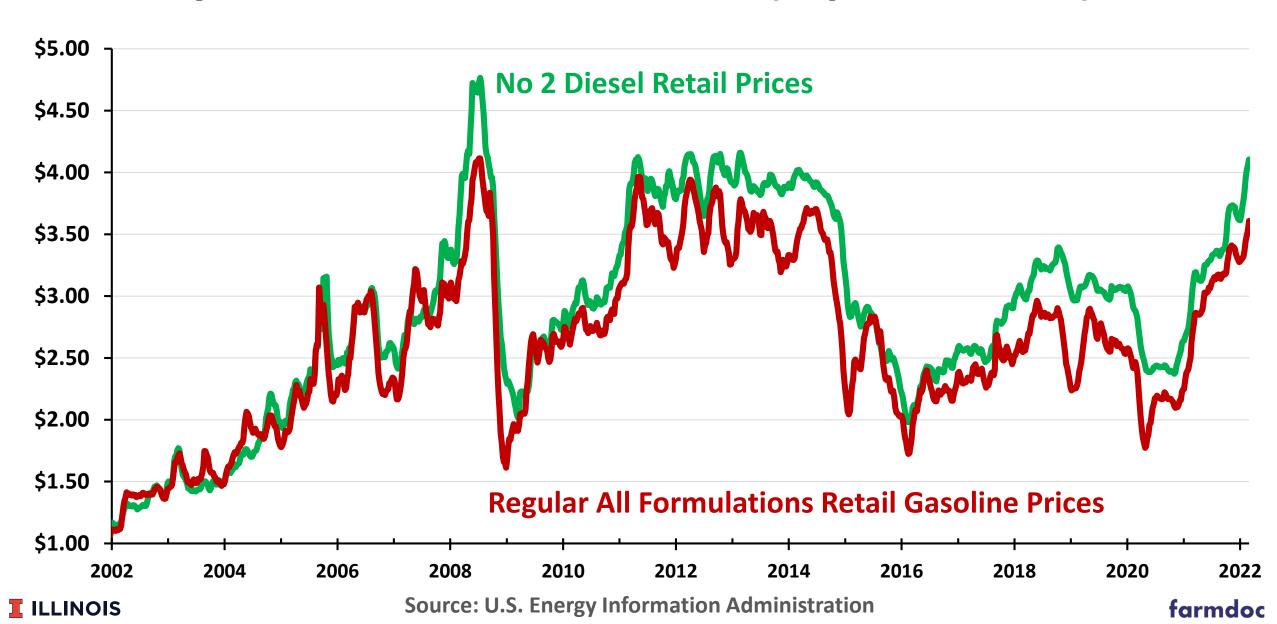






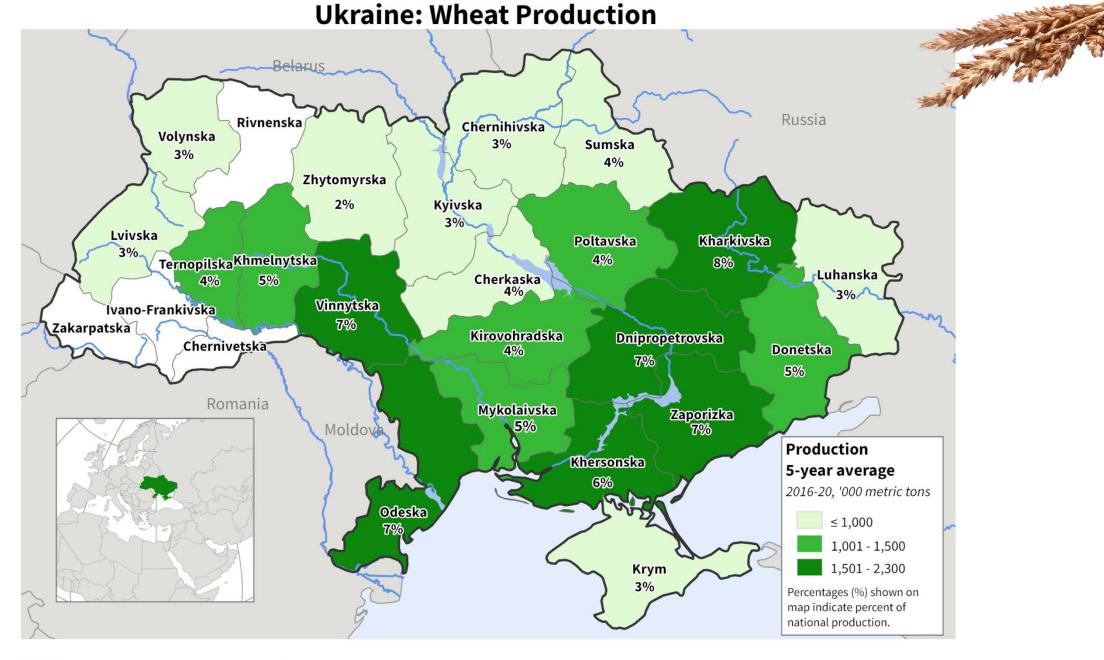


### Weekly U.S. Retail Fuel Prices (\$ per Gallon)





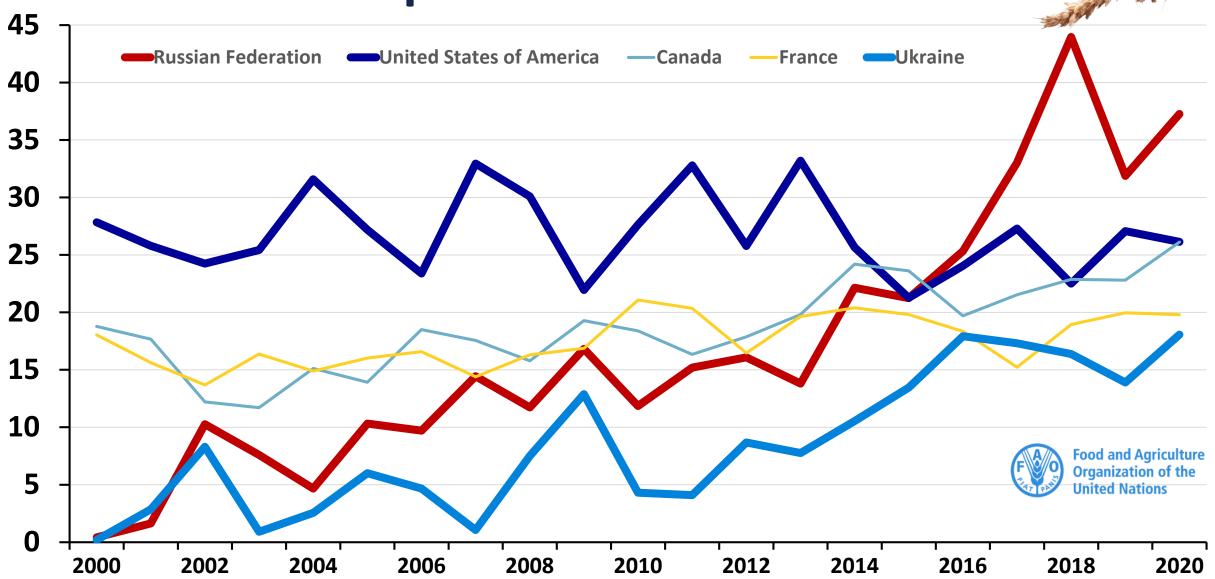










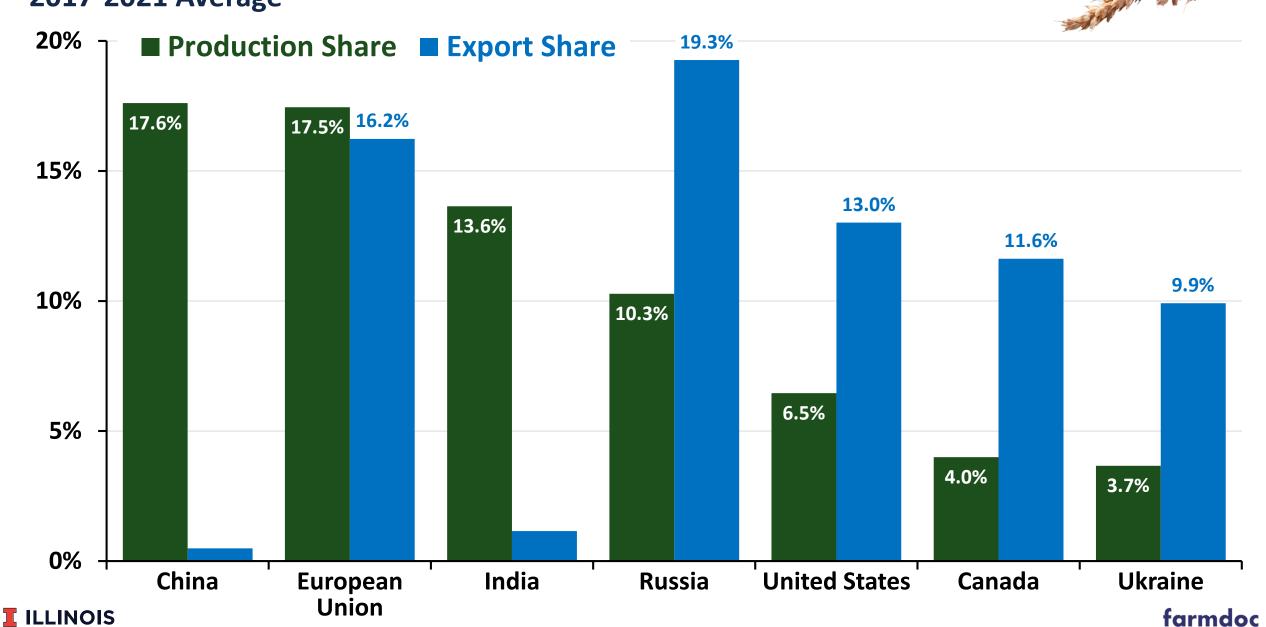






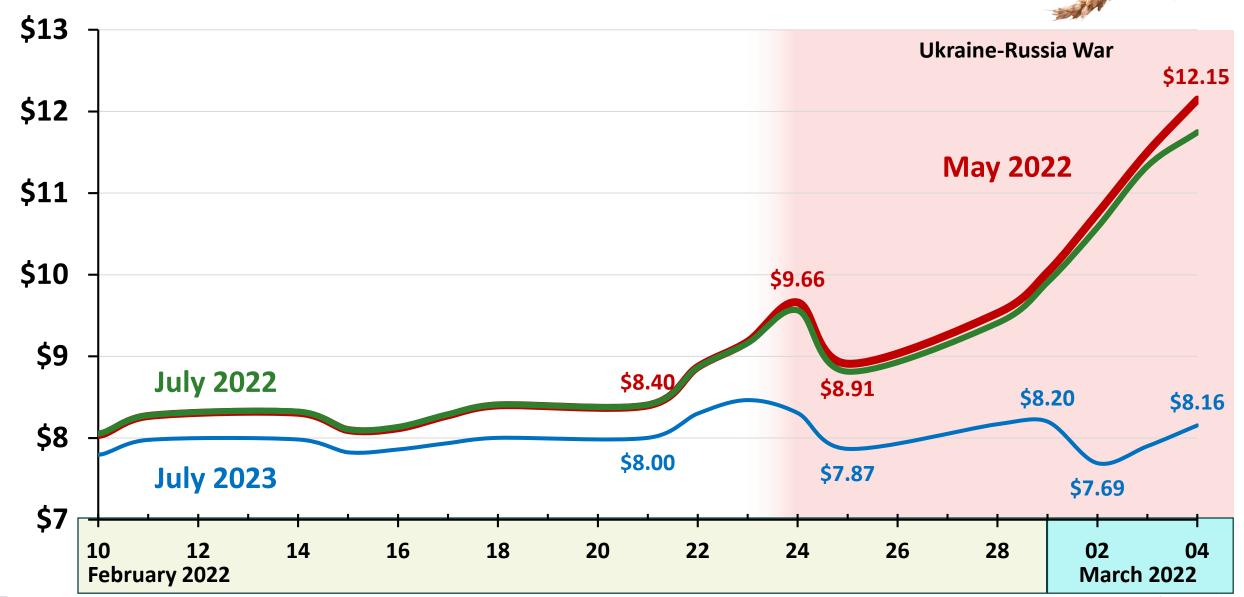
#### **World Wheat Production and Export Shares**

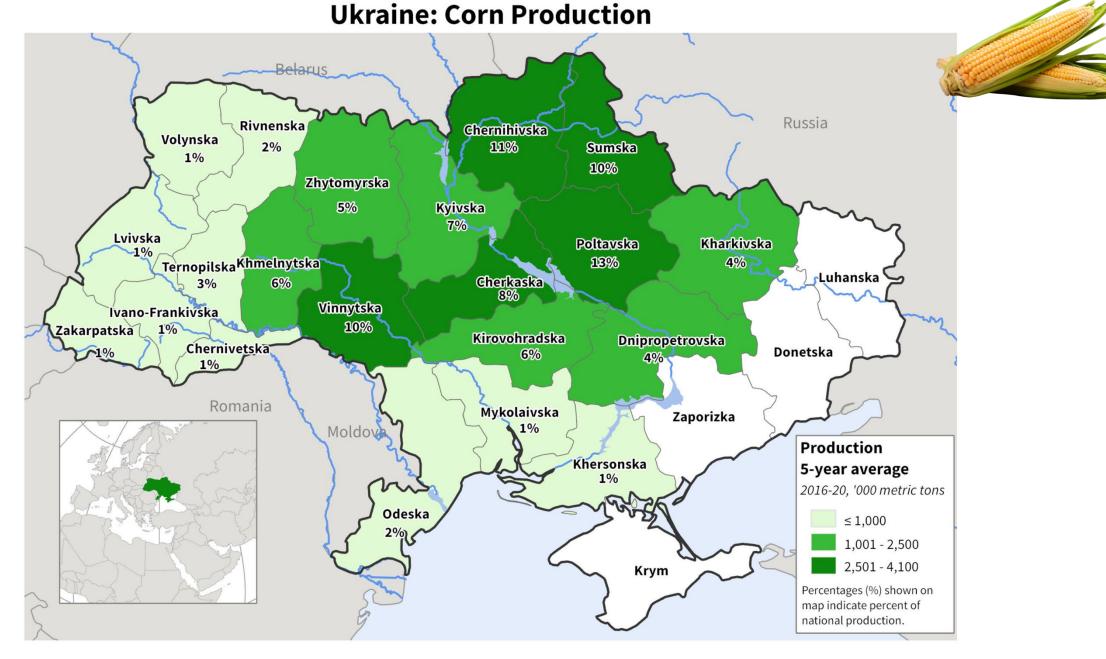
**2017-2021** Average



#### Hard Red Winter (HRW) Wheat Futures









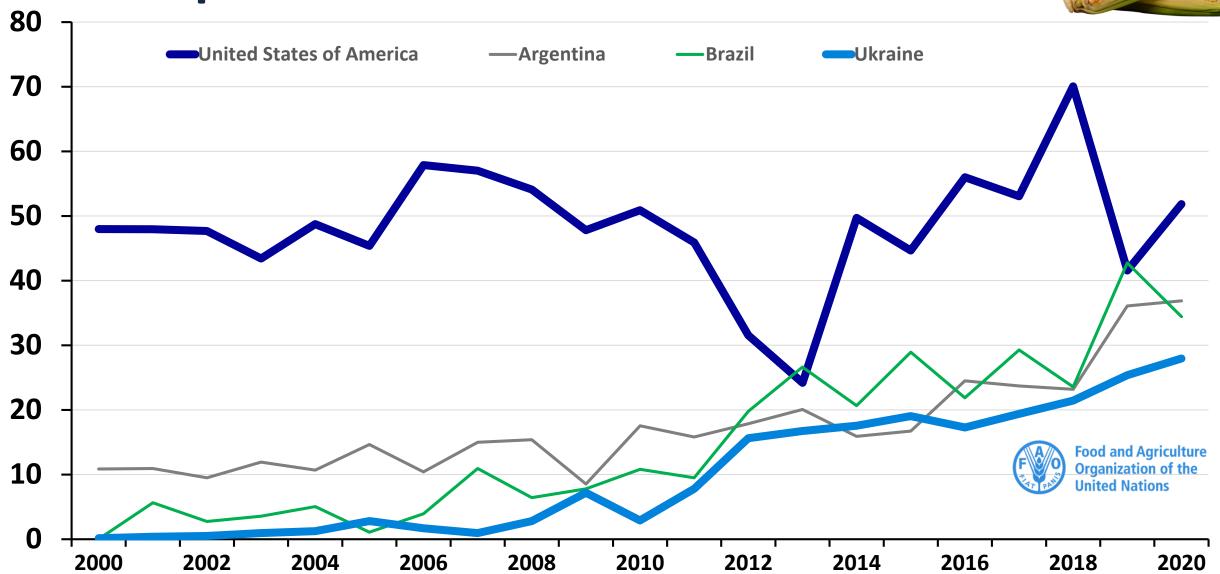




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#### **Corn Exports in million tons**



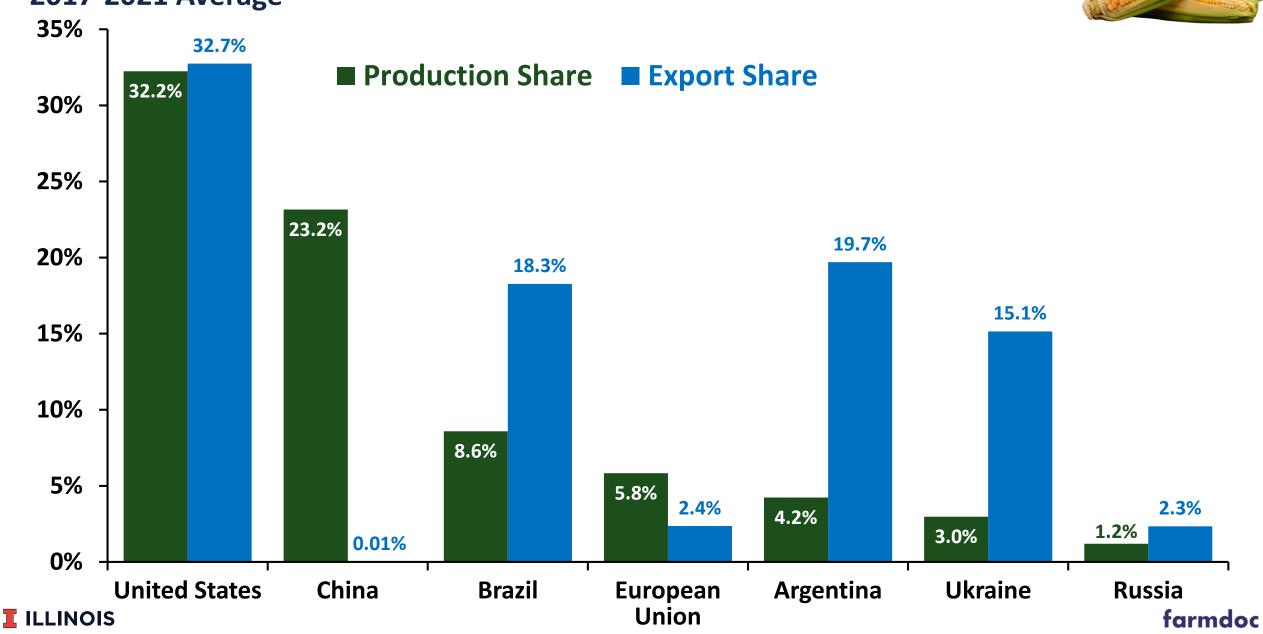






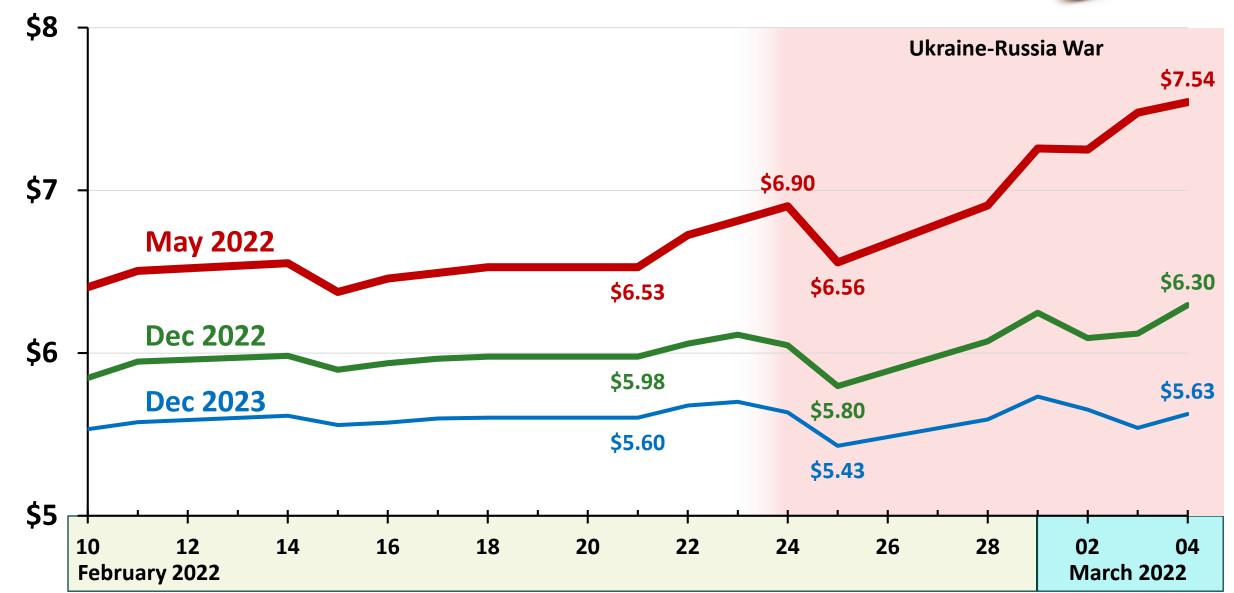
#### **World Corn Production and Export Shares**

**2017-2021** Average

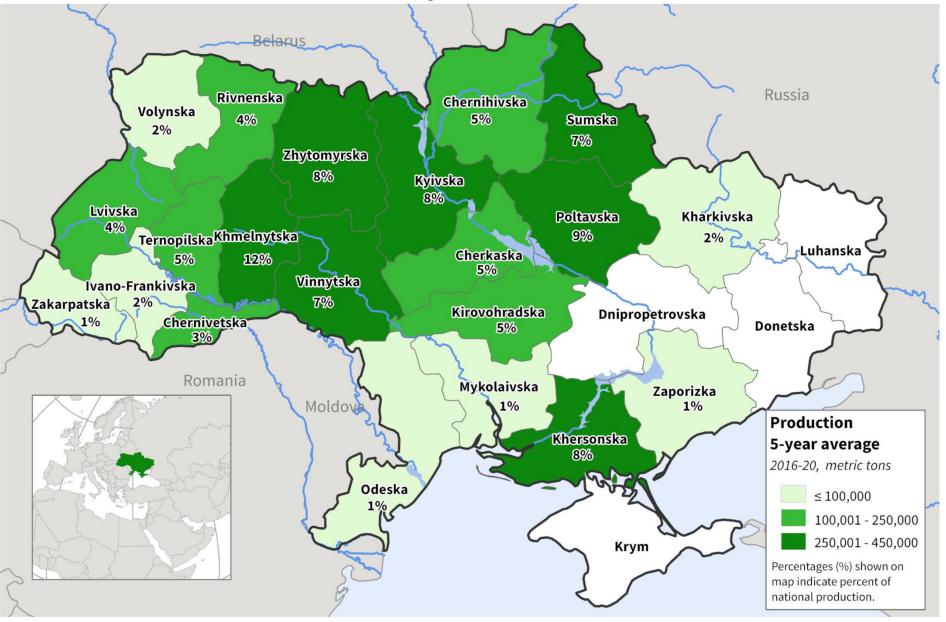


#### **Corn Futures**



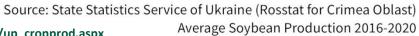


#### **Ukraine: Soybean Production**

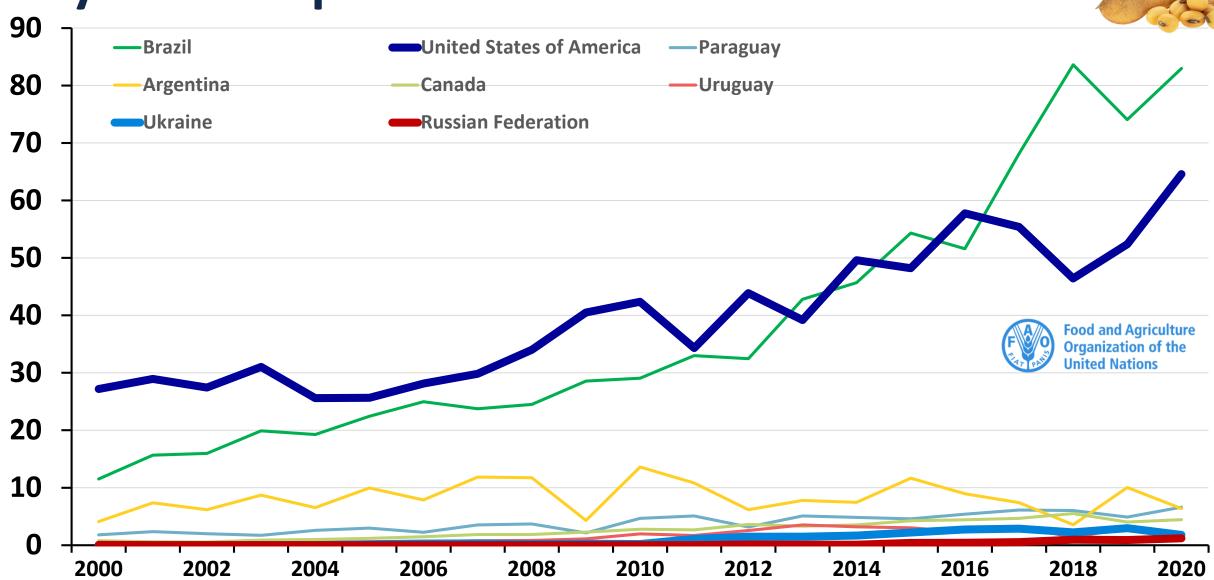








### Soybeans Exports in million tons



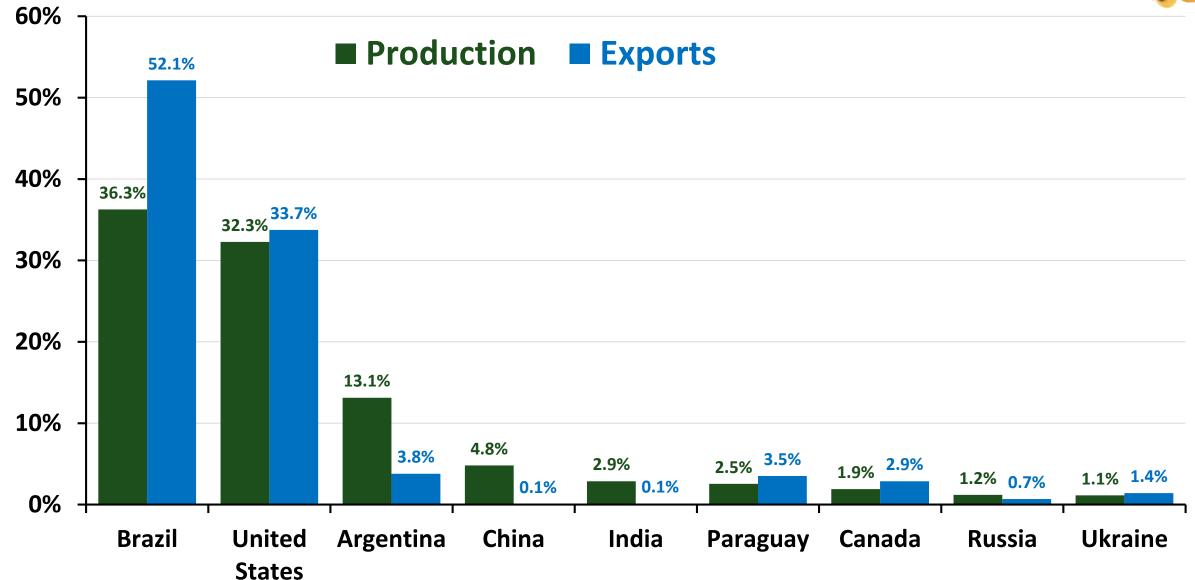




#### **World Soybean Production and Export Shares**

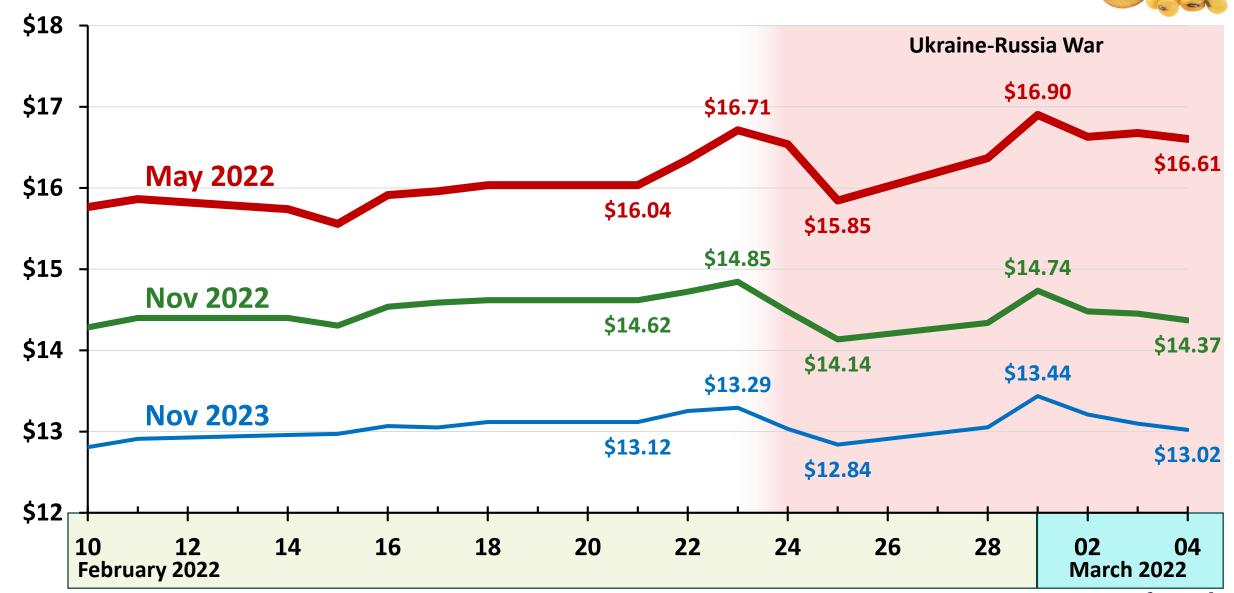
**2017-2021** Average





## **Soybean Futures**





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#### Dependence on Imported Fertilizers

	Nitrog	gen (N)	Phospl	nate (P)	Potash (K)		
	USA	Brazil*	USA	Brazil*	USA	Brazil*	
Imports of consumption	12.5%	95%	9%	75%	93%	91%	
Main Origins	65% Trinidad & Tobago 30% Canada 3% Venezuela 2% Other	<ul> <li>21% Russia</li> <li>20% China</li> <li>17% Qatar</li> <li>15% Algeria</li> <li>5% Iran</li> <li>22% Other</li> </ul>	85% Peru 15% Marocco	38% Morocco 15% Russia 11% Saudi Arabia 8% United States 7% China 21% Other	83% Canada 6% Russia 6% Belarus 5% Other	32% Canada 26% Russia 18% Belarus 11% Israel 13% Other	





# Do you expect Midwest farmers to adjust acreage as a response to the Ukraine-Russian conflict

- O Much more corn
- O Slightly more corn
- O No change
- O Slightly more soybeans
- O Much more soybeans













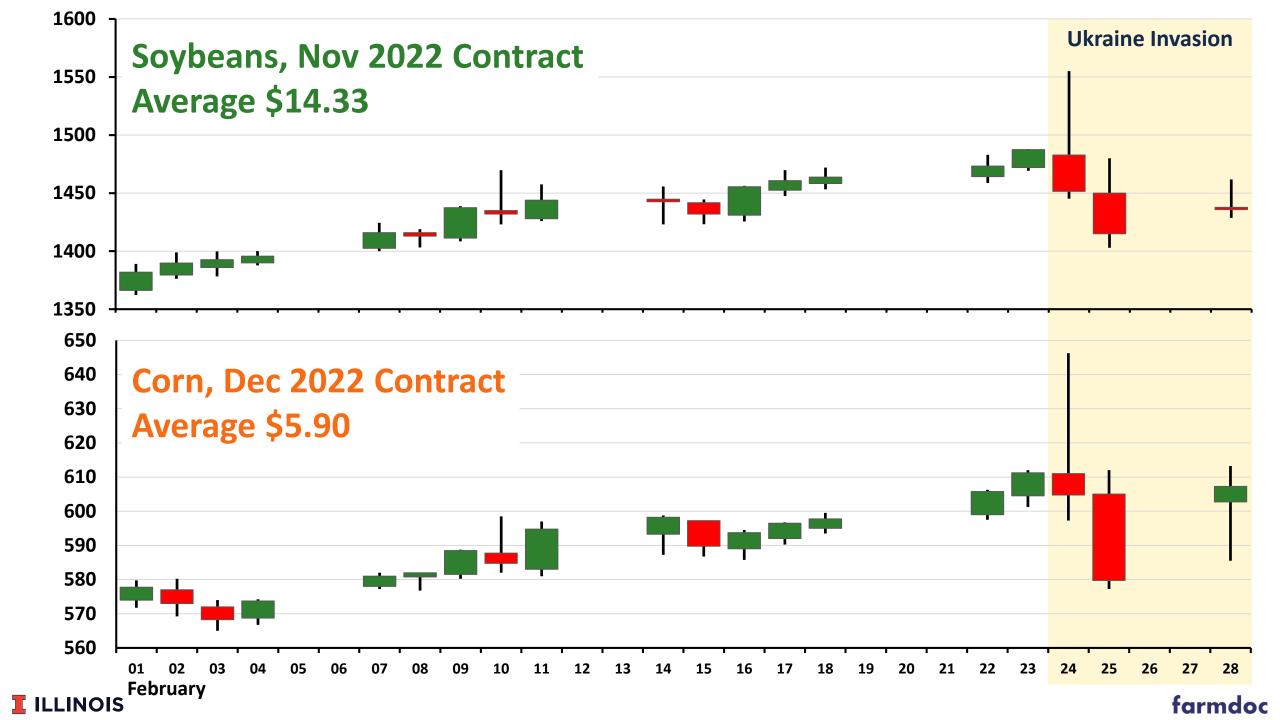




#### **Observations**

- First impact: Cut exports and hinder 2022 production from Ukraine. Likely bullish for crop prices:
  - Largest impact: Wheat
  - Next impact on: Corn
  - Followed by (remember sunflower seed): Soybeans
- Second impact: May not be bullish, don't get overconfident
- A widespread drought (or other production shortfall) could lead to explosive prices

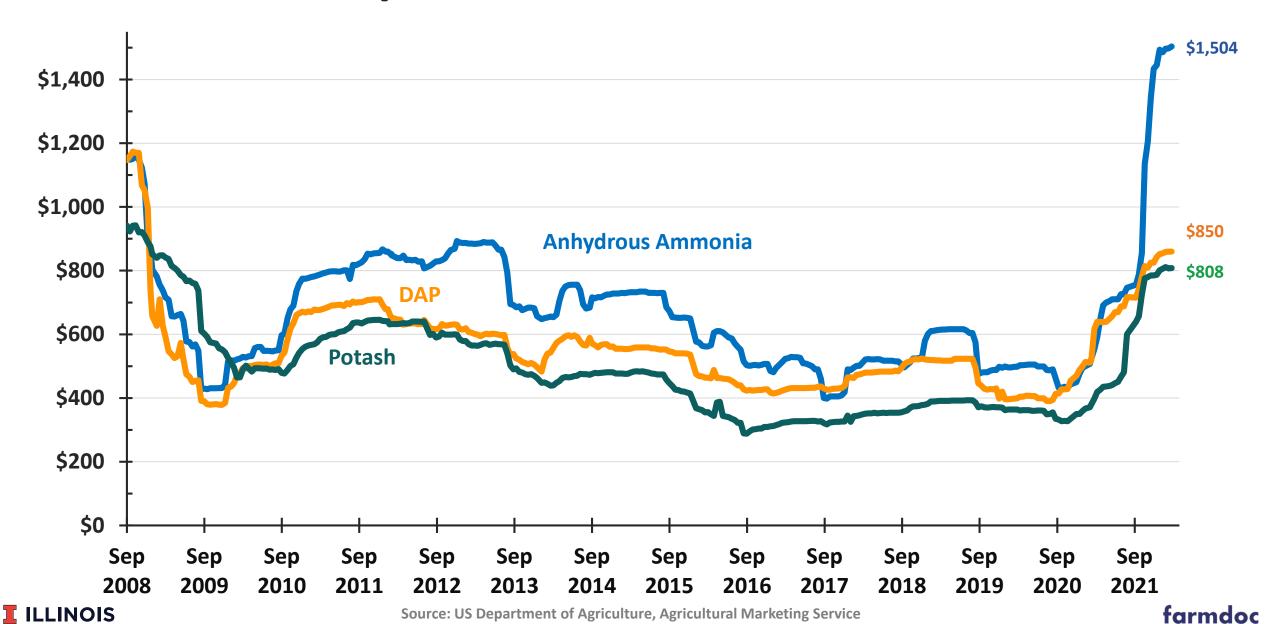




#### **Observations on Production Costs**

- Another hit on the supply chain, particularly movement of grains
- Russian sanctions likely to have negative supply impacts on:
  - Natural gas
  - Fertilizers
- Decreases chance of fertilizer price declines for 2022 crop,
   Expect high fertilizer prices for 2023 crops

#### Fertilizer Prices per Ton in Illinois From 2008 to 2021



#### 2022 Corn and Soybean Budget for Central Illinois

	Northern		Central-High		Central-Low		Southern		
	Corn	Soybeans	Corn	Soybeans	Corn	Soybeans	Corn	Soybeans	
Yield per acre	215	64	225	71	215	65	186	57	
Price per bushel	\$6.00	\$14.00	\$6.00	\$14.00	\$6.00	\$14.00	\$6.00	\$14.00	
Crop revenue	\$1,290	\$896	\$1,350	\$994	\$1,290	\$910	\$1,116	\$798	
Fertilizers	\$220	\$95	\$230	\$102	\$225	\$99	\$220	\$98	
Pesticides	\$80	\$49	\$95	\$65	\$85	\$64	\$85	\$66	
Seed	\$121	\$72	\$124	\$80	\$129	\$69	\$116	\$72	
Drying	\$25	\$2	\$24	\$2	\$20	\$3	\$13	\$3	
Storage	\$9	\$4	\$15	\$5	\$11	\$3	\$4	\$3	
Crop insurance	\$37	\$28	\$34	\$26	\$34	\$26	\$32	\$26	
Total direct costs	\$492	\$250	\$522	\$280	\$504	\$264	\$470	\$268	
Total power costs	\$170	\$138	\$162	\$131	\$157	\$128	\$173	\$154	
Total overhead costs	\$170	\$138	\$162	\$131	\$157	\$128	\$173	\$154	
Total non-land costs	\$832	\$526	\$846	\$542	\$818	\$520	\$816	\$576	
Operator and land return	\$458	\$370	\$504	\$452	\$472	\$390	\$300	\$222	
Land costs (cash rent)	\$286	\$286	\$309	\$309	\$263	\$263	\$188	\$188	
Farmer return	\$172	\$84	\$195	\$143	\$209	\$127	\$112	\$34	
Corn-Minus-Soybean	\$88		\$52		\$82		\$78		

#### **Points**

- Current values favor corn by large margin
- Given high coverage levels, revenue risk levels are about the same for corn and soybeans (that is: an 80% and 85% coverage level will have the same loss before crop insurance begins)
- Still not argue for large acreage shifts on most Illinois farms

## Which of the following concerns you?

- ☐ New Cold War between Russia and the west
- ☐ Inflationary pressures in the US
- ☐ Supply chain issues
- Larger armed conflict outside Ukraine
- ☐ Recession in the US

















#### **Commodity Title Choice**

- Payments not likely on corn, soybean, or wheat base from PLC or ARC-CO given current prices.
   Don't sweat this detail.
- Lean to PLC for corn and wheat, ? for soybeans
- Considerations:
  - What type of risk concerns you most?
  - Crop insurance choices/options (use of SCO requires PLC)

#### Other Risk Management Considerations

- Favorable prices, but high production costs
  - Higher expected revenues and insurance guarantees
  - Higher insurance premium costs
  - Increased downside risk
- Strategies for increased insurance protection
  - Supplemental area coverage plans: SCO and ECO

## Crop Insurance **Decisions** 2022

#### farmdoc.illinois.edu/crop-insurance

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Crop Insurance

**Crop Insurance Tools** 

Calculator

**Crop Insurance Premium** 

The 2022 iFarm Crop insurance Premium Calculator

allows users to develop highly customized estimates

of their crop insurance premiums, and compare

revenue and yield guarantees across all available crop insurance products and elections for their actual

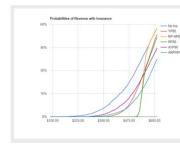
Last Updated: February 3, 2022

#### **Crop Insurance Payment** Evaluator

Last Updated: March 6, 2022

The 2022 iFarm Crop Insurance Payment Evaluator provides helpful information to producers comparing costs and risk reductions across their available crop insurance alternatives.

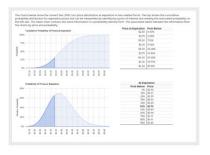
\$ Payment Evaluator



#### **Price Distribution Tool**

Last Updated: Always Live

The iFARM Price Distribution Tool uses current option market prices to derive estimates of the probability distribution of prices at the expiration of an underlying corn and soybean futures contracts.



#### **Crop Insurance Decision Tool**

Last Updated: March 3, 2022

#### **Post Application Coverage Endorsement Tool**

#### **ECO/SCO Payment Estimator** Last Updated: February 25, 2021

# What do you expect harvest price for corn to be?

- O Below \$4.50
- O Between \$4.50 and \$6.00
- O Between \$6.00 and \$7.50
- O Between \$7.50 and \$9.00
- Over \$9.00









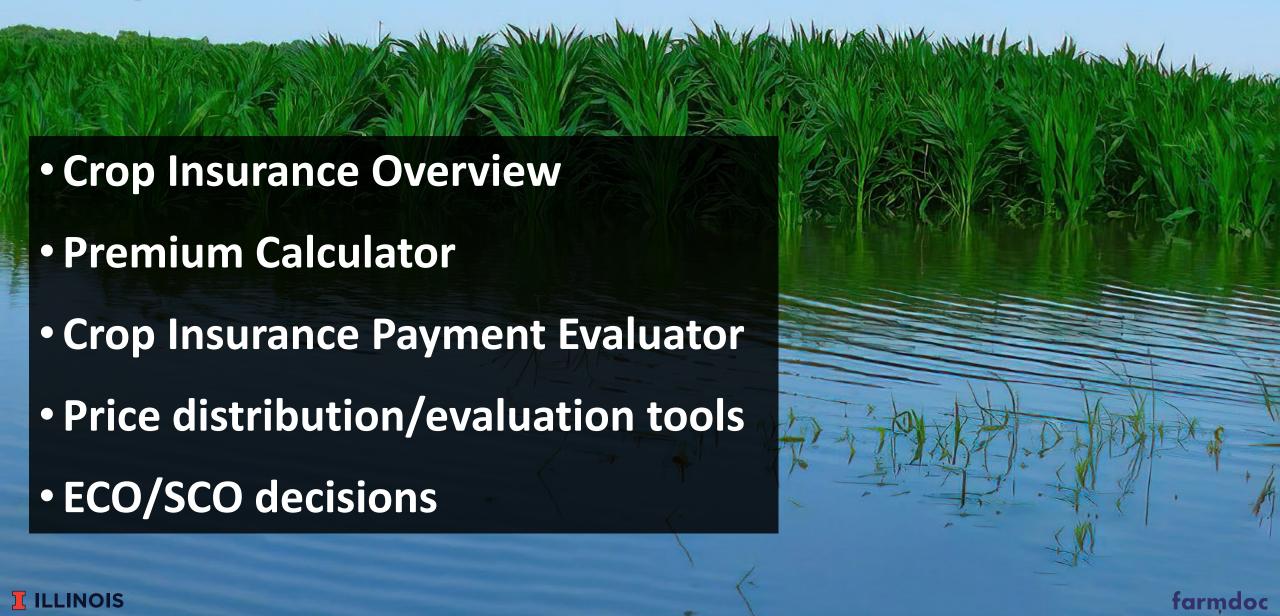








## **Crop Insurance Decisions – 2022**

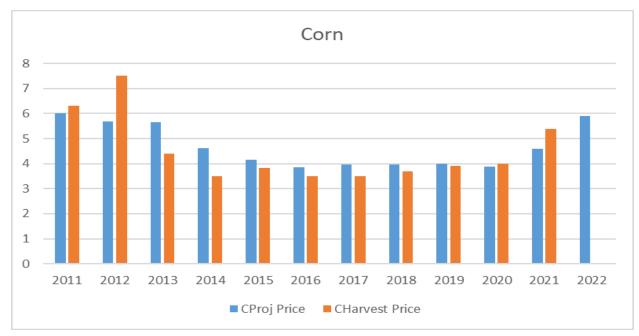


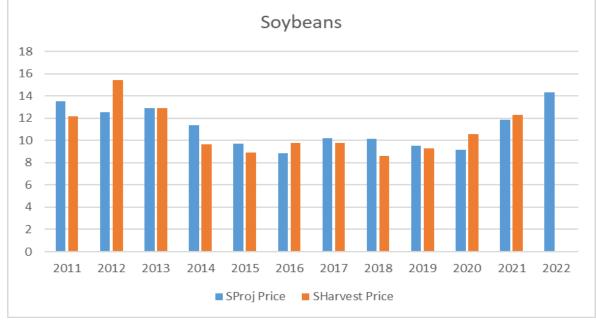
## 2022 Crop Insurance Prices and Volatilities

Table 1. Projected Prices, Harvest Prices, and Volatilies, Corn and Soybeans, SCD 3/15 (RMA)

Corn	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
Proj Price	6.01	5.68	5.65	4.62	4.15	3.86	3.96	3.96	4.00	3.88	4.58	5.90
Harvest Price	6.32	7.50	4.39	3.49	3.83	3.49	3.49	3.68	3.90	3.99	5.37	
Volatility	0.29	0.22	0.20	0.19	0.21	0.17	0.19	0.15	0.15	0.15	0.23	0.23
Soybeans												
Proj Price	13.49	12.55	12.87	11.36	9.73	8.85	10.19	10.16	9.54	9.17	11.87	14.33
Harvest Price	12.14	<b>15.39</b>	12.87	9.65	8.91	9.75	9.75	8.60	9.25	10.55	12.30	
Volatility	0.23	0.18	0.17	0.13	0.16	0.12	0.16	0.14	0.12	0.12	0.19	0.19

- Higher Projected Prices (PP) and Volatility Factors
- High Futures Pricesimpact on HP prospects
- Out-year futures prices

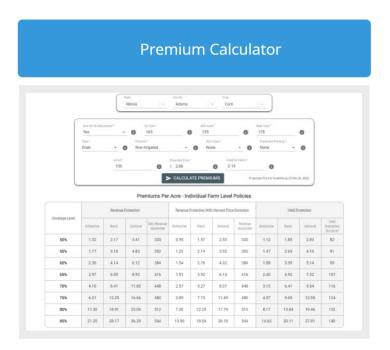






## **Crop Insurance Decisions - 2022**

https://farmdoc.illinois.edu/crop-insurance







Suite of free tools at **farmdoc** and **farmdocDAILY** to allow users to calculate crop insurance premiums, probabilities of payment, degree of risk reduction, future price information, and policy decisions related to ECO/SCO, cover crops, PACE, and other crop-risk management information.

## **Premium Calculator - 2022**

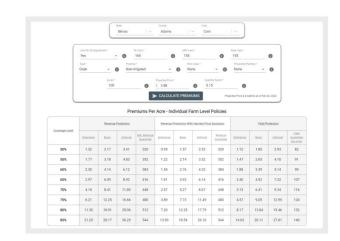
- Higher PPs lead to higher premiums, even with constant premium rates.
- Higher Revenue Guarantees
   in some cases over \$400 increase compared to 2020,
   and almost \$200/acre increase from 2021 in very high
   APH corn cases. Soybean coverage substantially
   increased as well.
- Important to assess marketing price information, available hedge levels.
- Available at https://farmdoc.illinois.edu/crop-insurance

Premium Calculator

## Crop Insurance Premium Calculator

Last Updated: February 3, 2022

The 2022 *iFarm* Crop insurance Premium Calculator allows users to develop highly customized estimates of their crop insurance premiums, and compare revenue and yield guarantees across all available crop insurance products and elections for their actual farm case.





#### **Example: Champaign County Illinois**



Insurance Premiums

Documentation

**About** 

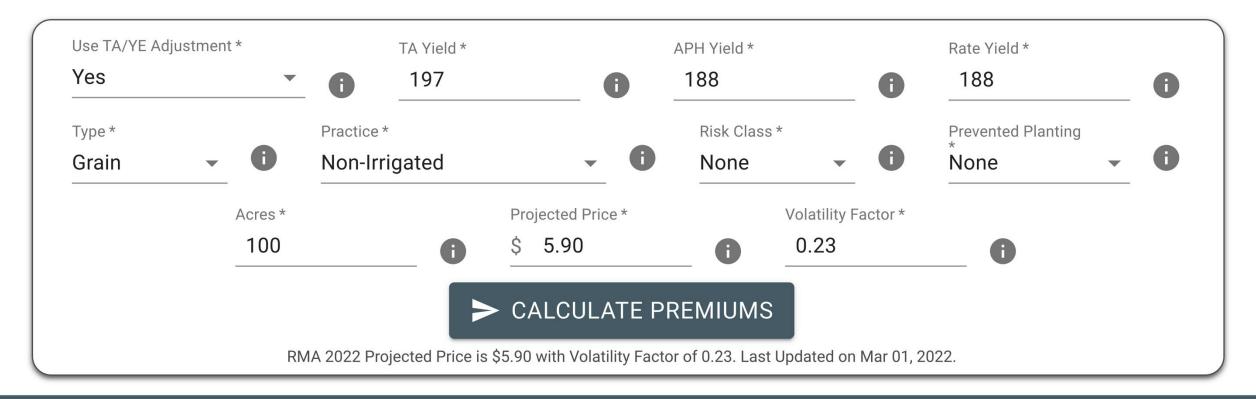
LOGIN

REGISTER

**NEED HELP?** 

#### Enter your farm information to generate crop insurance quotes for 2022





# **Example: Champaign County Illinois**

Premiums Per Acre - Individual Farm Level Policies

		Revenue I	Protection		Revenue F	Protection With	ı Harvest Price	e Exclusion	Yield Protection			
Coverage Level	Enterprise	Basic	Optional	Min. Revenue Guarantee	Enterprise	Basic	Optional	Revenue Guarantee	Enterprise	Basic	Optional	Yield Guarantee (bu/acre)
50%	0.94	1.56	2.36	581	0.76	1.27	1.78	581	0.71	1.18	1.83	98
55%	1.43	2.63	3.87	639	0.99	1.84	2.49	639	0.99	1.78	2.71	108
60%	2.03	3.88	5.40	697	1.19	2.37	3.17	697	1.34	2.41	3.60	118
65%	2.89	6.40	8.66	755	1.53	3.61	5.02	755	1.81	3.71	5.44	128
70%	4.37	9.62	12.39	814	2.33	5.44	7.15	814	2.42	4.97	7.16	138
75%	7.95	16.61	20.45	872	4.20	9.27	11.58	872	3.87	7.64	10.80	148
80%	15.84	27.77	33.08	930	8.38	15.66	19.23	930	7.19	12.12	16.84	158
85%	31.75	44.84	51.96	988	16.96	25.32	30.57	988	13.45	18.48	25.27	167



# **Example: Champaign County Illinois**

#### Premiums Per Acre - County Level Products

	Area Revenue Protection					e Protection W	ith Harvest Pr	ice Exclusion	Area Yield Protection				
Coverage Level		Price Protection	1	Min Dovonuo		Price Protection	1	Povonuo		Price Protection	).	Yield	
	120%	<u>Custom</u> (95%)	<u>80%</u>	Min. Revenue Guarantee	120%	<u>Custom</u> (95%)	<u>80%</u>	Revenue Guarantee	120%	<u>Custom</u> (95%)	80%	Guarantee (bu/acre)	
70%	7.00	5.54	4.67	890	6.31	5.00	4.21	890	4.25	3.36	2.83	151	
75%	14.21	11.25	9.47	953	11.87	9.40	7.91	953	6.00	4.75	4.00	162	
80%	26.22	20.76	17.48	1017	21.07	16.68	14.05	1017	11.12	8.80	7.41	172	
85%	46.74	37.00	31.16	1080	35.62	28.20	23.75	1080	15.79	12.50	10.53	183	
90%	74.73	59.16	49.82	1144	53.46	42.32	35.64	1144	23.24	18.40	15.49	194	





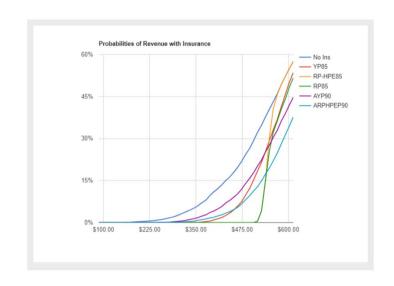
# **2022 Crop Insurance Payment Evaluator**

- Evaluates expected payments, frequency of payments, net cost of insurance, risk reduction, and likelihood of revenue for corn and soybean producers under actual current conditions
- 11 States, all counties, representative case farm by county
- Example county used to demonstrate note that insurance offering rates can vary widely within a small geographic region – important to consult qualified insurance agent

**\$** Payment Evaluator

Crop Insurance Payment Evaluator
Last Updated: March 6, 2022

The 2022 *iFarm* Crop Insurance Payment Evaluator provides helpful information to producers comparing costs and risk reductions across their available crop insurance alternatives.







#### Evaluator - Enter your farm information to evaluate crop insurance options for 2022



This tool develops a case farm for most counties in the major corn and soybean production regions, and provides estimates of premiums for all available crop insurance products, along with the expected frequency of payments, average payment per acre, net cost per acre, and risk reductions associated with alternative crop insurance products.

0 = 1 (	Y	D D' 1 1 6
Case Farm Info	Insurance Evaluator	Revenue Risk Info

Farm TA Yield (bu/acre): 197.00 Dec. 22 Futures Price: \$6.28 RMA 2022 Projected Price: \$5.90

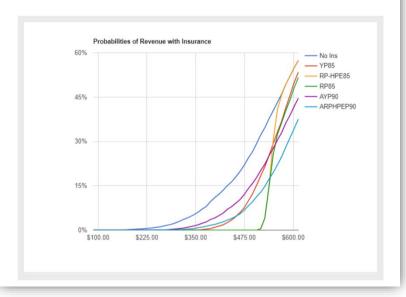
Farm Average Yield	197.00 bu/acre	Farm Yield (bu/acre) Count	y Yield (bu/acre)
Farm Std Dev of Yield	38.20 bu/acre	30% of years yields below 178.82	183.17
County Average Yield	197.00 bu/acre	20% of years yields below 165.36	172.25
County Std Dev of Yield	30.56 bu/acre	10% of years yields below 145.91	156.11
Current Futures Price	\$6.28 /bu	5% of years yields below 129.41	142.06
Std Dev of Price	1.97 /bu	Farm Trend-Adjusted APH 197.00 bu/acre	
Average Harvest Cash Basis	0.35 /bu	County TA Rate 1.85 bu/acre/ye	ear
Average Gross Crop Rev	\$1141 /acre	Farm APH (ref) 187.75 bu/acre	

\$ Payment Evaluator

#### **Crop Insurance Payment Evaluator**

Last Updated: March 6, 2022

The 2022 *iFarm* Crop Insurance Payment Evaluator provides helpful information to producers comparing costs and risk reductions across their available crop insurance alternatives.



fd-tools.ncsa.illinois.edu/evaluator



#### **Individual Farm Level Policies**

Farm TA Yield (bu/acre): 197.00 Dec. 22 Futures Price: \$6.28 RMA 2022 Projected Price: \$5.90

Coverage	Revenue Protection (RP)					Revenue Protection With Harvest Price Exclusion (RP-HPE)					Yield Protection (YP)				
Level	Est. Premium (\$/acre)	Avg. Payment (\$/acre)	Payment Frequency (%)	Net Cost (\$/acre)	Avg. Gross Rev (\$/acre)	Est. Premium (\$/acre)	Avg. Payment (\$/acre)	Payment Frequency (%)	Net Cost (\$/acre)	Avg. Gross Rev (\$/acre)	Est. Premium (\$/acre)	Avg. Payment (\$/acre)	Payment Frequency (%)	Net Cost (\$/acre)	Avg. Gross Rev (\$/acre)
50%	1.56	1.51	1.8%	0.05	1141	1.27	0.80	1.3%	0.47	1141	1.18	0.68	0.8%	0.50	1141
55%	2.63	3.34	3.8%	-0.71	1142	1.84	1.98	2.9%	-0.14	1142	1.78	1.34	1.6%	0.44	1141
60%	3.88	6.75	6.8%	-2.87	1144	2.37	4.22	5.1%	-1.85	1143	2.41	2.55	2.6%	-0.14	1142
65%	6.40	12.49	10.8%	-6.09	1148	3.61	8.11	8.2%	-4.50	1146	3.71	4.53	4.4%	-0.82	1142
70%	9.62	21.20	16.2%	-11.58	1153	5.44	13.94	12.1%	-8.50	1150	4.97	7.78	7.1%	-2.81	1144
75%	16.61	33.98	23.3%	-17.37	1159	9.27	22.48	17.4%	-13.21	1155	7.64	12.85	10.6%	-5.21	1147
80%	27.77	51.64	30.7%	-23.87	1165	15.66	34.09	22.7%	-18.43	1160	12.12	20.37	15.5%	-8.25	1150
85%	44.84	74.87	39.9%	-30.03	1171	25.32	49.06	29.0%	-23.74	1165	18.48	31.02	21.6%	-12.54	1154

## **County Level Products**

 Farm TA Yield (bu/acre): 197.00 Dec. 22 Futures Price: \$6.28

RMA 2022 Projected Price: \$5.90

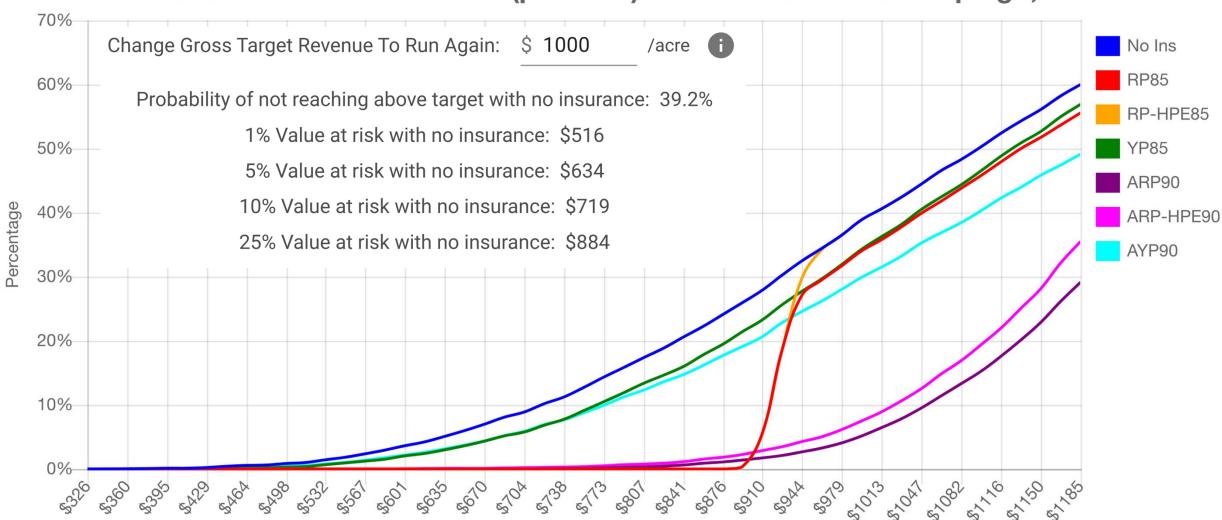
Coverage	Area Revenue Protection (ARP)					Area Revenue Protection With Harvest Price Exclusion (ARP-HPE)					Area Yield Protection (AYP)				
Level	Est. Premium (\$/acre)	Avg. Payment (\$/acre)	Payment Frequency (%)	Net Cost (\$/acre)	Avg. Gross Rev (\$/acre)	Est. Premium (\$/acre)	Avg. Payment (\$/acre)	Payment Frequency (%)	Net Cost (\$/acre)	Avg. Gross Rev (\$/acre)	Est. Premium (\$/acre)	Avg. Payment (\$/acre)	Payment Frequency (%)	Net Cost (\$/acre)	Avg. Gross Rev (\$/acre)
70%	7.00	63.85	15.6%	-56.85	1174	6.31	39.74	21.1%	-33.43	1199	4.25	18.82	7.8%	-14.57	1156
75%	14.21	98.53	22.8%	-84.32	1189	11.87	61.81	31.5%	-49.94	1228	6.00	30.69	12.8%	-24.69	1166
80%	26.22	143.80	30.6%	-117.58	1205	21.07	89.55	43.6%	-68.48	1264	11.12	48.16	20.1%	-37.04	1178
85%	46.74	198.96	38.9%	-152.22	1217	35.62	122.39	56.2%	-86.77	1305	15.79	72.74	29.9%	-56.95	1198
90%	74.73	262.39	47.4%	-187.66	1226	53.46	159.54	69.4%	-106.08	1350	23.24	105.72	42.3%	-82.48	1224



Farm TA Yield (bu/acre): 197.00 Dec. 22 Futures Price: \$6.28

RMA 2022 Projected Price: \$5.90

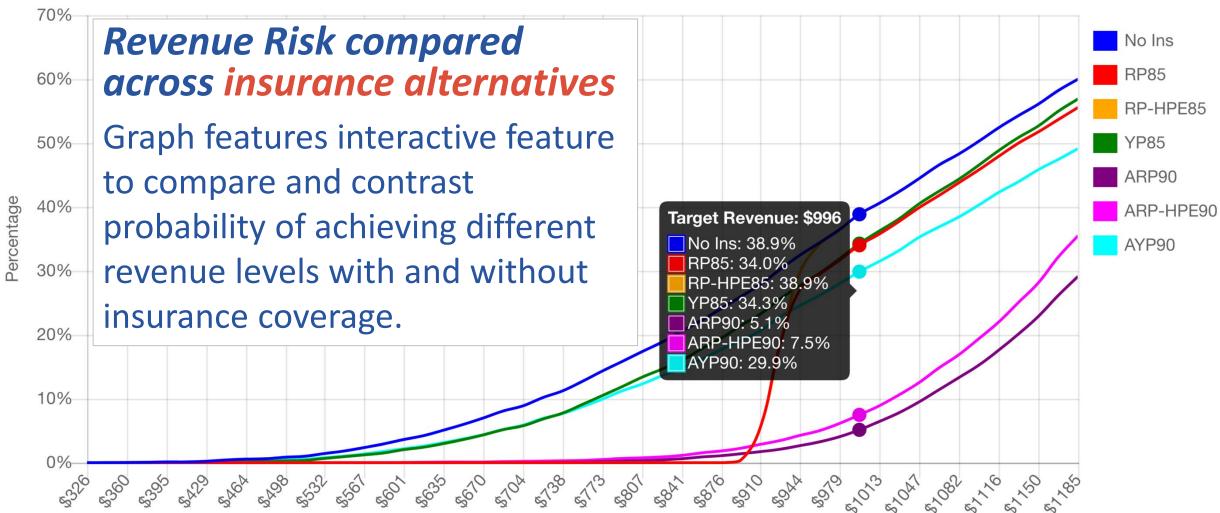
### Probabilities of Corn Revenue (per acre) with Insurance - Champaign, Illinois



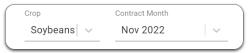
Farm TA Yield (bu/acre): 197.00 Dec. 22 Futures Price: \$6.28

RMA 2022 Projected Price: \$5.90

#### Probabilities of Corn Revenue (per acre) with Insurance - Champaign, Illinois



#### Select crop and month of futures date



## **Price Distribution Tool**

# What do the markets say prices are likely to be?

Near real time tool that uses market data to assess the **probabilities** of price movements from current date to expiration of the underlying contract. Corn and Soybeans, major traded contract months with volume

The charts below show the corn price distribution at expiration in two related forms. The top shows the cumulative probability distribution for expiration prices and can be interpreted by identifying a price of interest and reading the associated probability on the left axis. The lower chart contains the same information in a probability density form.

The associated tables tabulate the information from the charts by price and probability.



Price at Expiration	Probability Below
\$13.50	40.90%
\$13.75	44.29%
\$14.00	47.66%
\$14.25	50.99%
\$14.50	54.25%
\$14.75	57.43%
\$15.00	60.51%
\$15.25	63.48%
\$15.50	66.32%



Probability Below	Price at Expiration
5%	\$10.00
15%	\$11.38
25%	\$12.29
35%	\$13.06
45%	\$13.80
50%	\$14.18
55%	\$14.56
65%	\$15.38
75%	\$16.36
85%	\$17.66
95%	\$20.09

Enter Price to Evaluate: \$ 14.33

The implied distribution indicates that there is a 52.04% probability that the price will be below \$14.33 at expiration.



#### **Select Crop and Contract Month – Returns Market's Current Implied Price Probabilities**



Select crop and month of futures date



Probability Below	Price at Expiration
5%	\$3.62
15%	\$4.36
25%	\$4.88
35%	\$5.33
45%	\$5.77
50%	\$5.99
55%	\$6.23
65%	\$6.75
75%	\$7.37
85%	\$8.23
95%	\$9.92

Enter Price to Evaluate: \$ 5.90

The implied distribution indicates that there is a 47.93% probability that the price will be below \$5.90 at expiration.

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#### **Select Crop and Contract Month – Returns Market's Current Implied Price Probabilities**



Enter Price to Evaluate: \$ 14.33

The implied distribution indicates that there is a 52.04% probability that the price will be below \$14.33 at expiration.

Select crop and month of futures date



Probability Below	Price at Expiration
5%	\$10.00
15%	\$11.38
25%	\$12.29
35%	\$13.06
45%	\$13.80
50%	\$14.18
55%	\$14.56
65%	\$15.38
75%	\$16.36
85%	\$17.66
95%	\$20.09

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# **Crop Insurance Dates and Guarantee**

## Final planting date:

Date after which you can claim prevented planting

## Late planting period:

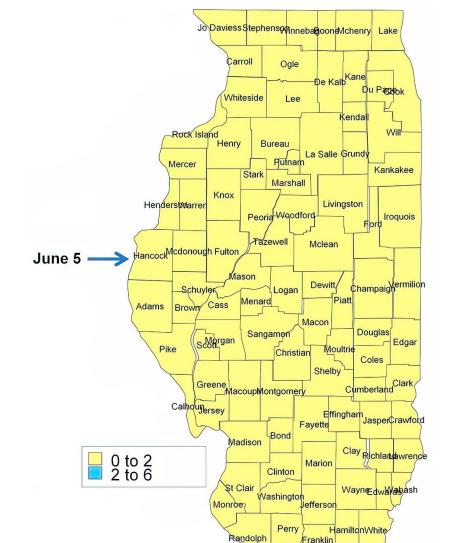
- 20 day after final planting period for corn, 25 days for soybeans
- Can plant, but crop insurance guarantee goes down 1% per day

## **After late planting period:**

- Insurance guarantee is 60% of original
- Can plant another crop for harvest,
   but prevented planting payment is 35% of original amount

#### **Corn Final Planting Date**

## **Prevented Planting Details**



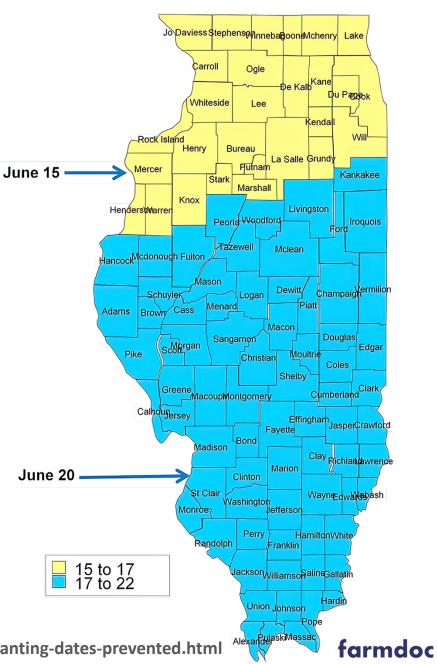
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### **Final Planting Dates**

- Date you can take a prevented planting payment for crop
- Can plant after, but guarantee is reduced
  - 1% per day during late planting period
  - 60% of initial guarantee after late planting period





**May 31** 

# **Eligibility and Prevented Planting Payment**

#### **Prevented planting payments on COMBO product:**

- PP paid on Revenue Protection (RP), Yield Protection (YP),
   RP with harvest price exclusion
- Not on SCO
- Not on ARPI (ARP, AYP, ARP with harvest price exclusion)

#### Payment equals:

PP payment factor x coverage level x TA-APH yield x projected price

#### PP factor is:

- 55% for corn (can buy up to 60%)
- 60% for soybean (can buy up to 65%)

Note: Some farmers have private add-ons that increase prevented planting coverage to 90% or 95%

#### **Example of Payment**

(high yield/ high coverage level)

- 55% payment factor
- 85% coverage level
- 200 TA-APH
- \$5.90 projected price

 $552/acre = .55 \times .85 \times 200 \times 5.90$ 

#### **Example of Payment**

(lower yield/lower coverage level)

- 55% payment factor
- 75% coverage level
- 160 TA-APH
- \$5.90 projected price

 $441/acre = .55 \times .75 \times 160 \times 5.90$ 



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