Setting up for a Profitable 2021 for Illinois and Midwest Farms

Final Look at Commodity Title and Crop Insurance Decisions



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Topics

- Market prices
- Commodity title decisions
- Crop insurance analysis
- Managing crop insurance premium















Crop Insurance Acronyms

RP ARP

Revenue Protection Area Revenue Protection

RPhpe ARPhpe

Revenue Protection Area Revenue Protection

with Harvest Price Exclusion with Harvest Price Exclusion

YP AYP

Yield Protection Area Yield Protection

ECO: Enhance Coverage Option

SCO: Supplemental Coverage Option

Commodity Title Acronyms

PLC: Price Loss Coverage

ARC: Agriculture Risk Coverage

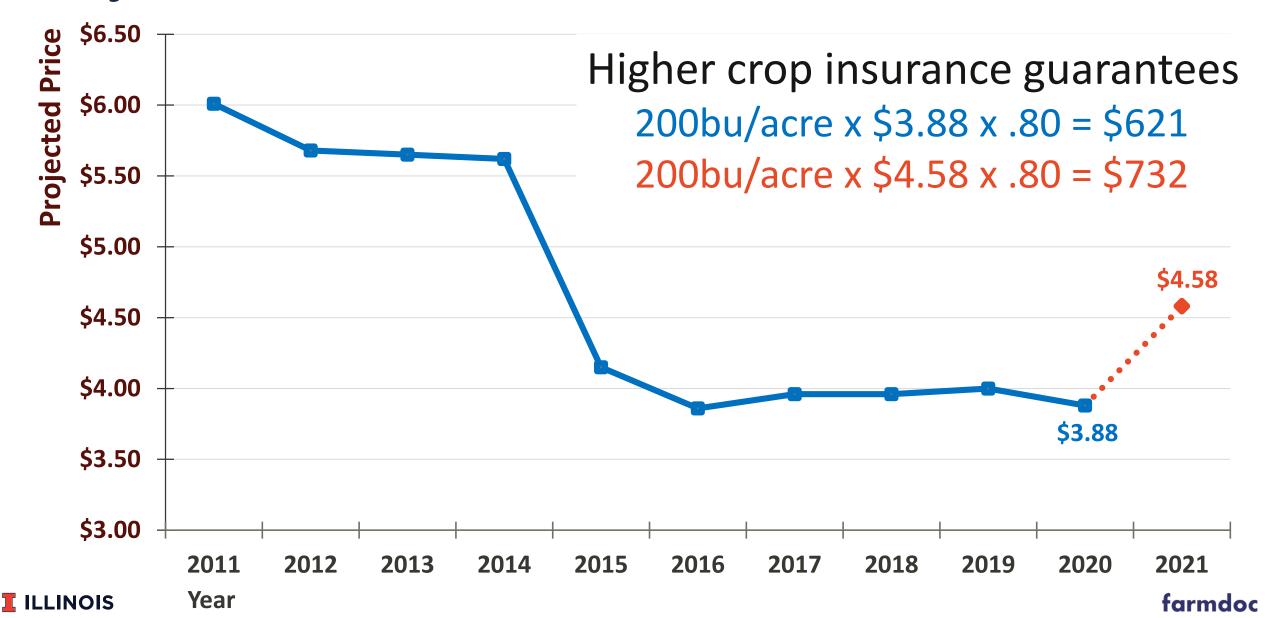
-CO: County

-IC: Individual Coverage

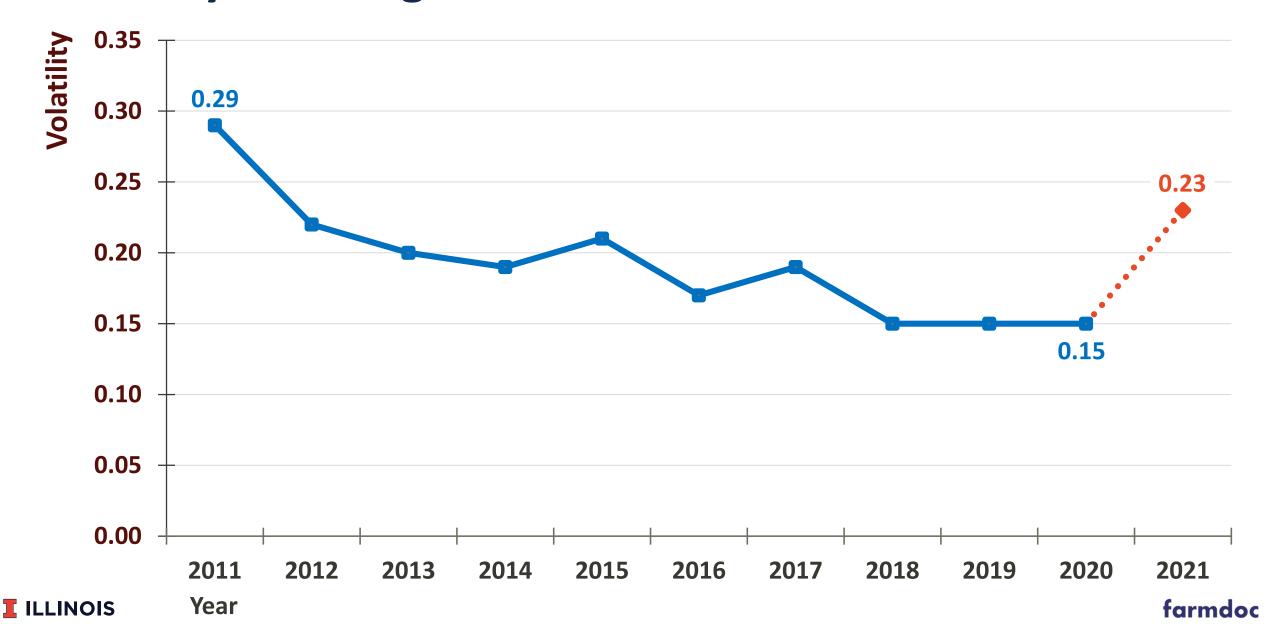




Projected Price for Corn

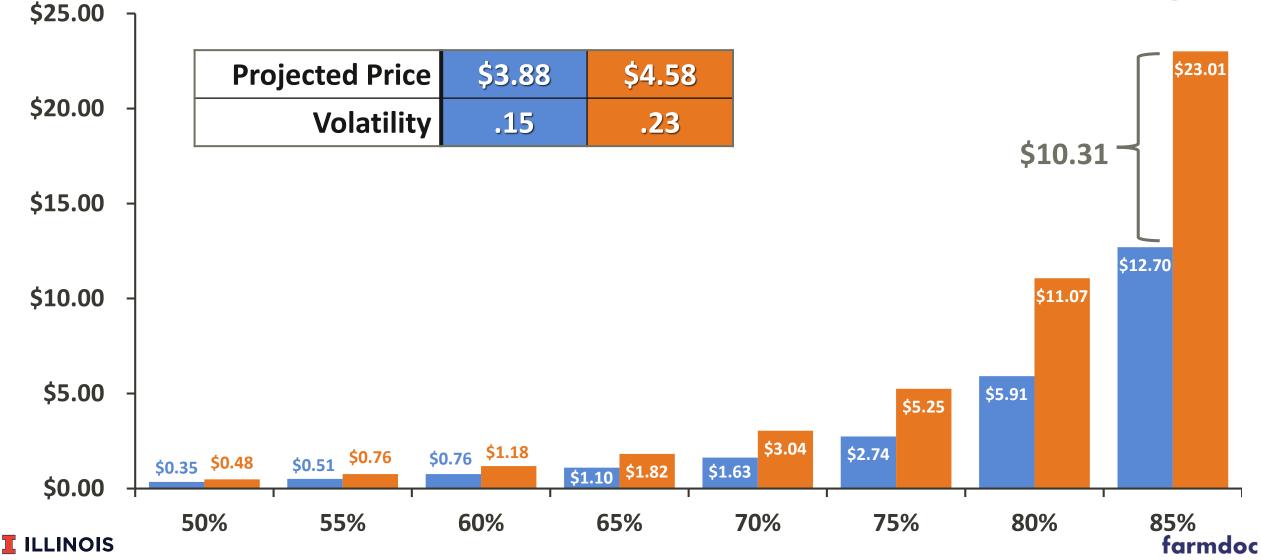


Volatility Adds Significant Costs to Insurance Premium

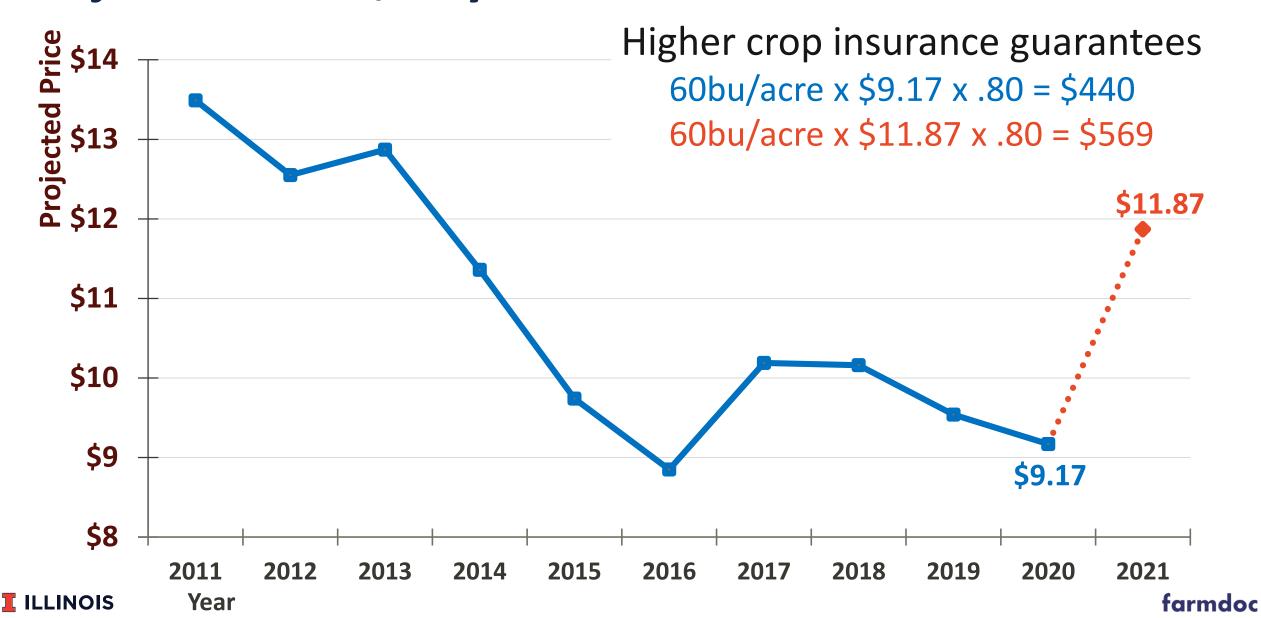


2021 Revenue Protection Premium in \$ per acre Enterprise Units, Corn, McLean County

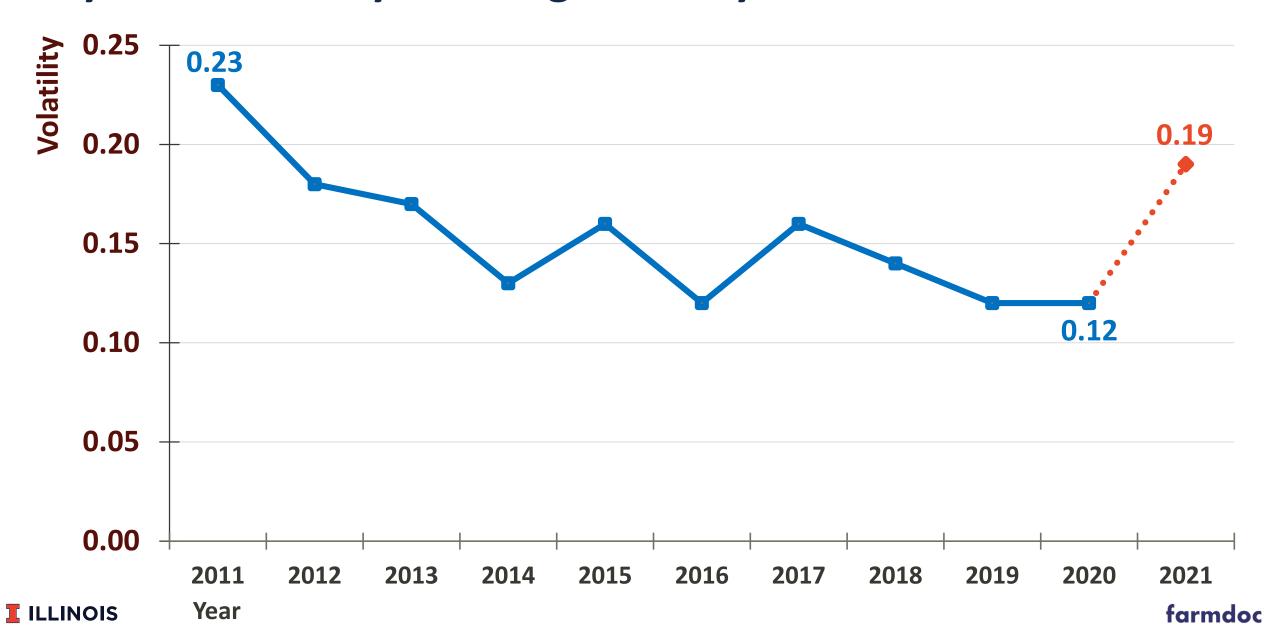




Projected Price, Soybeans



Soybean Volatility Adds Significantly to Insurance Premium



Market Year Average Prices

| | Market Yea | ar | | | | | |
|----------|------------|--------|--------|--------|--------|---------|---------|
| | 2015 | 2016 | 2017 | 2018 | 2019 | 2020P | 2021P |
| Corn | \$3.61 | \$3.36 | \$3.36 | \$3.61 | \$3.56 | \$4.30 | \$4.20 |
| Soybeans | \$8.95 | \$9.47 | \$9.33 | \$8.48 | \$8.57 | \$11.15 | \$11.25 |
| Wheat | \$4.89 | \$3.89 | \$4.72 | \$5.16 | \$4.58 | \$5.00 | \$5.50 |

Used in setting ARC/PLC payments

2021 estimates were released by USDA at Ag Outlook Conference, note that we expect little/no payments in 2020 and 2021



Have you made your 2021 commodity title decisions?

- O Yes
- O No

Choice by March 15, 2021

- 1. Agricultural Risk Coverage at county level (ARC-CO)
- By program crop

- 2. Price Loss Coverage (PLC)
- 3. ARC at the individual farm level by FSA Farm

| | | MAF | RCH | 202 1 | | |
|-----|-----|-----|-----|--------------|-----|-----|
| SUN | MON | TUE | WED | THU | FRI | SAT |
| | 1 | 2 | 3 | 4 | 5 | 6 |
| 7 | 8 | 9 | 10 | 11 | 12 | 13 |
| 14 | 15 | 16 | 17 | 18 | 19 | 20 |
| 21 | 22 | 23 | 24 | 25 | 26 | 27 |
| 28 | 29 | 30 | 31 | | | |

Decisions by Program Crop

| Program Crop | Effective Reference Price | ARC Benchmark Price | Forecast 2021 MYA Price | Suggested 2021 Choice |
|--------------|---------------------------------|---------------------------|-------------------------------|-----------------------------|
| Corn | \$3.70 | \$3.70 | \$4.25 | PLC |
| Soybeans | \$8.40 | \$8.95 | \$11.25 | ? |
| Wheat | \$5.50 | \$5.50 | \$5.50 | PLC |

Given 2021 ARC-CO benchmark yields, forecast price near or below the effective price results in PLC having higher expected returns than ARC-CO

For corn and soybeans could justify the other choices.

Remember PLC has to be chosen for SCO

PLC

PLC makes payments of

MYA (market year average) price

This is a national price

- Sept to August for corn and soybeans
- June to May for wheat

National loan rate

- Corn \$2.20
- Soybeans \$6.20
- Wheat \$3.38

Eligible for Supplemental Coverage Option (SCO) insurance

Effective Reference Price

Higher of

- 85% of 5-year Olympic moving average
- Reference price

| Reference | Prices |
|-----------|--------|
| Corn | \$3.70 |
| Soybeans | \$8.40 |
| Wheat | \$5.50 |

Addition of 85% of 5-year Olympic average **not likely** come into play 5-year Olympic average **must be above**

- \$4.35 for corn
- \$9.88 for soybeans
- \$6.47 for wheat

ARC-CO Payments

ARC payments occur when county revenue is **below**

0.86 x Benchmark Revenue

Benchmark Revenue = benchmark yield x benchmark price

Not eligible for Supplemental Coverage Option (SCO) insurance

PLC, Corn, 2021

Payments per Base Acre, Macon County

| | | | 14810 21 | . <u> </u> | Jei Base / ter | e at Director | t ricius ariu | | | | | |
|--------------|--------|--------|--|------------|---|---------------|---------------|--------|--------|--------|--------|--|
| Program Sel | ection | | PLC State = Illinois, County = Macon, Crop = Corn, Year = 2021 | | | | | | | | | |
| Price Change | e | \$ | 0.25 | | ARC-CO Benchmark Yield = 226.86, Benchmark Price = \$3.70, Guarantee \$721.87 | | | | | | | |
| Yield Change | е | | 15 PLC Yield = 185, Effective Reference Price = \$3.70 | | | | | | | | | |
| -2021 | | | | | | | | | | | | |
| County | | | | | 2021 Mar | ket Year Ave | rage Price | | | | | |
| Yield | \$2.75 | \$3.00 | \$3.25 | \$3.50 | \$3.75 | \$4.00 | \$4.25 | \$4.50 | \$4.75 | \$5.00 | \$5.25 | |
| 302 | 149 | 110 | 71 | 31 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 287 | 149 | 110 | 71 | 31 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 272 | 149 | 110 | 71 | 31 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 257 | 149 | 110 | 71 | 31 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 242 | 149 | 110 | 71 | 31 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 227 | 149 | 110 | 71 | 31 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 212 | 149 | 110 | 71 | 31 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 197 | 149 | 110 | 71 | 31 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 182 | 149 | 110 | 71 | 31 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 167 | 149 | 110 | 71 | 31 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 152 | 149 | 110 | 71 | 31 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |

ARC-CO, Corn, 2021

Payments per Base Acre, Macon County



| | | | 14516 1. 1 | ayincines p | CI Dase Acid | c at Differen | t ricias aria | 1 11003 | | | |
|-------------|---------|--------|--|-------------|----------------|---------------|---------------|--------------|------------|--------|--------|
| Program Sel | lection | | ARC-CO | | State = Illino | ois, County = | Macon, Cro | p = Corn, Ye | ear = 2021 | | |
| Price Chang | e | \$ | 0.25 ARC-CO Benchmark Yield = 226.86, Benchmark Price = \$3.70, Guarantee \$721.87 | | | | | | | | |
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| County | | | | | 2021 Mar | ket Year Ave | rage Price | | | | |
| Yield | \$2.75 | \$3.00 | \$3.25 | \$3.50 | \$3.75 | \$4.00 | \$4.25 | \$4.50 | \$4.75 | \$5.00 | \$5.25 |
| 302 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 287 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 272 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 257 | 13 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 242 | 48 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 227 | 71 | 35 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 212 | 71 | 71 | 28 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 197 | 71 | 71 | 70 | 28 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 182 | 71 | 71 | 71 | 71 | 34 | 0 | 0 | 0 | 0 | 0 | 0 |
| 167 | 71 | 71 | 71 | 71 | 71 | 46 | 11 | 0 | 0 | 0 | 0 |
| 152 | 71 | 71 | 71 | 71 | 71 | 71 | 65 | 33 | 0 | 0 | 0 |

PLC - ARC-CO, Corn, 2021

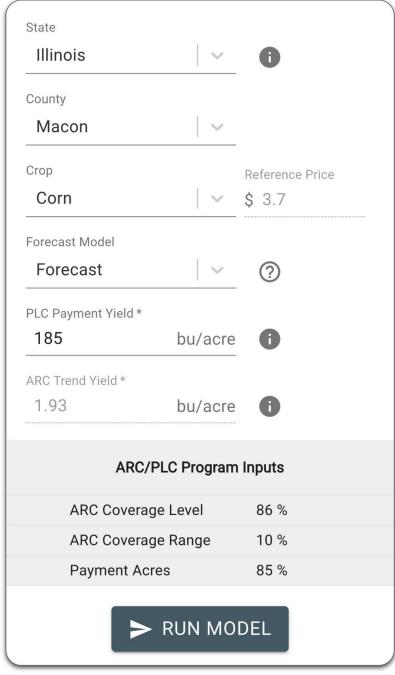
Payments per Base Acre, Macon County

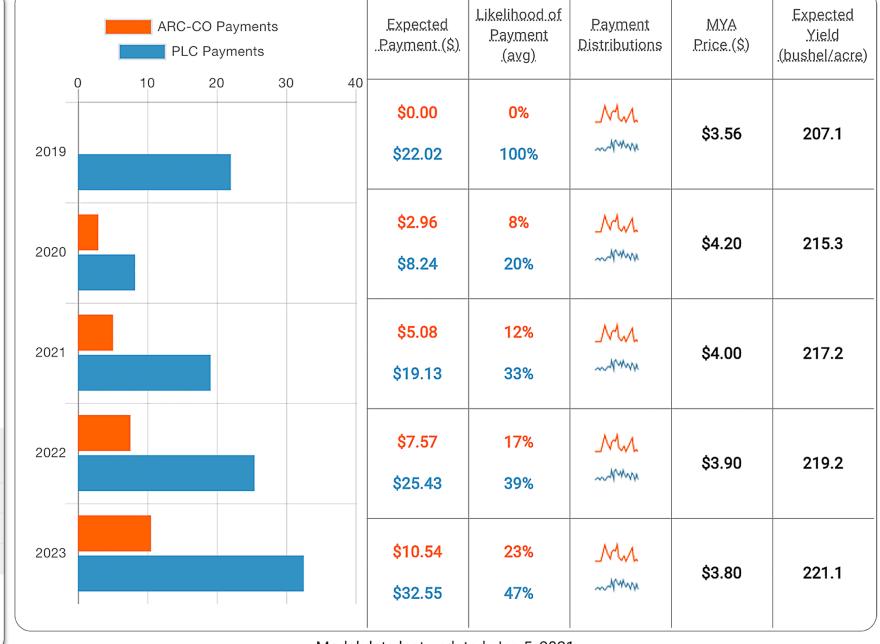


| | | | 10010 111 | ayments p | oci base Acid | at Direction | t ricias aria | 1 11005 | | | |
|-------------|-------------|----------------|---------------|---|---|---------------|---------------|--------------|------------|--------|----------|
| Program Se | lection | PLC mi | nus ARC-CO | | State = Illino | ois, County = | Macon, Cro | p = Corn, Ye | ear = 2021 | | |
| Price Chang | je | \$ | 0.25 | ARC-CO Benchmark Yield = 226.86, Benchmark Price = \$3.70, Guarantee \$721.87 | | | | | | | \$721.87 |
| Yield Chang | e | | 15 | | PLC Yield = 185, Effective Reference Price = \$3.70 | | | | | | |
| -2021 | | | | | | | | | | | |
| County | | | | | 2021 Mar | ket Year Ave | rage Price | | | | |
| Yield | \$2.75 | \$3.00 | \$3.25 | \$3.50 | \$3.75 | \$4.00 | \$4.25 | \$4.50 | \$4.75 | \$5.00 | \$5.25 |
| 302 | 149 | 110 | 71 | 31 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 287 | 149 | 110 | 71 | 31 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 272 | 149 | 110 | 71 | 31 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 257 | 136 | 110 | 71 | 31 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 242 | 101 | 110 | 71 | 31 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 227 | 78 | 75 | 71 | 31 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 212 | 78 | 39 | 42 | 31 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 197 | 78 | 39 | 1 | 4 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 182 | 78 | 39 | -1 | -40 | -34 | 0 | 0 | 0 | 0 | 0 | 0 |
| 167 | 78 | 39 | -1 | -40 | -71 | -46 | -11 | 0 | 0 | 0 | 0 |
| 152 | 78 | 39 | -1 | -40 | -71 | -71 | -65 | -33 | 0 | 0 | 0 |
| | * A positiv | e value indica | ates that PLC | will pay mo | ore, a negativ | ve value indi | cates that A | RC-CO will n | av more. | | |

^{*} A positive value indicates that PLC will pay more, a negative value indicates that ARC-CO will pay more.







Model data last updated: Jan 5, 2021



PLC, Soybeans 2021 Payments per Base Acre, Macon County

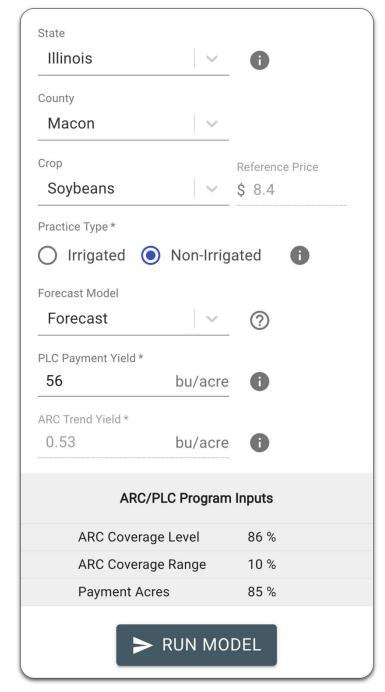


| Program Sel | lection | | PLC | | State = Illin | ois, County = | Macon, Cro | p = Soybear | ns, Year = 20 | 21 | |
|-------------|---------|--------|--------|---------|--|---------------|------------|-------------|---------------|---------|---------|
| Price Chang | e | \$ | 0.50 | | ARC-CO Benchmark Yield = 71.04, Benchmark Price = \$8.95, Guarantee \$546.79 | | | | | | |
| Yield Chang | e | | 10 | | PLC Yield = 56, Effective Reference Price = \$8.40 | | | | | | |
| -2021 | | | | | | | | | | | |
| County | | | | | 2021 Mar | ket Year Ave | rage Price | | | | |
| Yield | \$8.50 | \$9.00 | \$9.50 | \$10.00 | \$10.50 | \$11.00 | \$11.50 | \$12.00 | \$12.50 | \$13.00 | \$13.50 |
| 121 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 111 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 101 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 91 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 81 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 71 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 61 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 51 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 41 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 31 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 21 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

ARC-CO, Soybeans 2021 Payments per Base Acre, Macon County



| Progra | am Sel | lection | | ARC-CO | | State = Illino | ois, County = | : Macon, Cro | p = Soybear | ns, Year = 20 | 21 | | |
|---------|--------|---------|--------|--------|--|--|---------------|--------------|-------------|---------------|---------|---------|--|
| Price (| Chang | e | \$ | 0.50 | ARC-CO Benchmark Yield = 71.04, Benchmark Price = \$8.95, Guarantee \$546.79 | | | | | | | | |
| Yield (| Change | e | | 10 | | PLC Yield = 56, Effective Reference Price = \$8.40 | | | | | | | |
| -20 |)21 | | | | | | | | | | | | |
| Cou | ınty | | | | | 2021 Marl | ket Year Ave | rage Price | | | | | |
| Yie | eld | \$8.50 | \$9.00 | \$9.50 | \$10.00 | \$10.50 | \$11.00 | \$11.50 | \$12.00 | \$12.50 | \$13.00 | \$13.50 | |
| 12 | 21 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 11 | l1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 10 |)1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 9 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 8 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 7 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 6 | 1 | 24 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 5 | 1 | 54 | 54 | 53 | 31 | 9 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 4 | 1 | 54 | 54 | 54 | 54 | 54 | 54 | 54 | 46 | 29 | 11 | 0 | |
| 3 | 1 | 54 | 54 | 54 | 54 | 54 | 54 | 54 | 54 | 54 | 54 | 54 | |
| 2 | 1 | 54 | 54 | 54 | 54 | 54 | 54 | 54 | 54 | 54 | 54 | 54 | |
| | | | | | | | | | | | | | |





Model data last updated: Jan 5, 2021





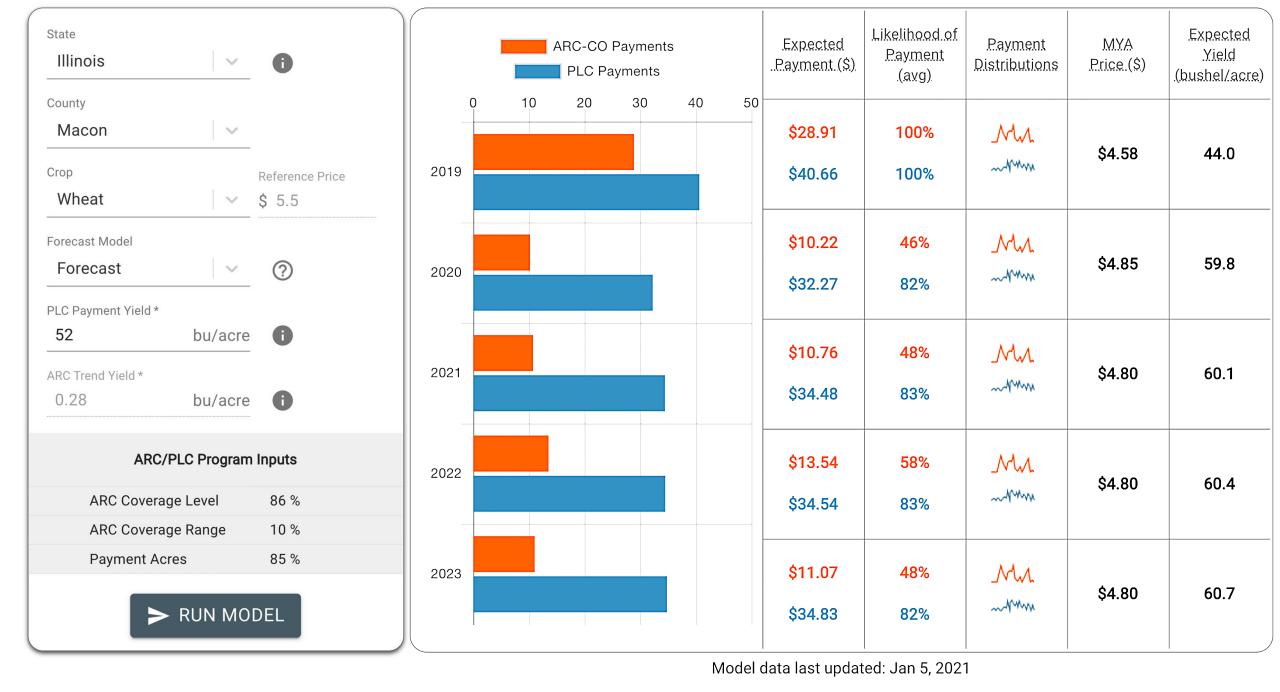
PLC - ARC-CO, Wheat 2021 Payments per Base Acre, Macon County



| | | | Table II | ayincines p | oci base Acid | e at Differen | t ricias aria | 1 11665 | | | |
|-------------|---------------------|------------------|---|----------------|---------------|------------------|---------------|---------|--------------|----------|--------|
| Program Sel | lection | PLC mi | PLC minus ARC-CO State = Illinois, County = Macon, Crop = Wheat, Year = 2021 | | | | | | | | |
| Price Chang | e | \$ | 0.50 ARC-CO Benchmark Yield = 64.40, Benchmark Price = \$5.50, Guarantee \$304.61 | | | | | | | \$304.61 | |
| Yield Chang | e | | 10 PLC Yield = 52, Effective Reference Price = \$5.50 | | | | | | | | |
| -2021 | | | | | | | | | | | |
| County | | | | | 2021 Mar | ket Year Ave | rage Price | | | | |
| Yield | \$2.20 | \$2.70 | \$3.20 | \$3.70 | \$4.20 | \$4.70 | \$5.20 | \$5.70 | \$6.20 | \$6.70 | \$7.20 |
| 114 | 64 | 94 | 94 | 80 | 57 | 35 | 13 | 0 | 0 | 0 | 0 |
| 104 | 64 | 74 | 94 | 80 | 57 | 35 | 13 | 0 | 0 | 0 | 0 |
| 94 | 64 | 64 | 92 | 80 | 57 | 35 | 13 | 0 | 0 | 0 | 0 |
| 84 | 64 | 64 | 64 | 80 | 57 | 35 | 13 | 0 | 0 | 0 | 0 |
| 74 | 64 | 64 | 64 | 55 | 57 | 35 | 13 | 0 | 0 | 0 | 0 |
| 64 | 64 | 64 | 64 | 49 | 28 | 34 | 13 | 0 | 0 | 0 | 0 |
| 54 | 64 | 64 | 64 | 49 | 27 | 5 | -5 | 0 | 0 | 0 | 0 |
| 44 | 64 | 64 | 64 | 49 | 27 | 5 | -17 | -30 | -25 | -6 | 0 |
| 34 | 64 | 64 | 64 | 49 | 27 | 5 | -17 | -30 | -30 | -30 | -30 |
| 24 | 64 | 64 | 64 | 49 | 27 | 5 | -17 | -30 | -30 | -30 | -30 |
| 14 | 64 | 64 | 64 | 49 | 27 | 5 | -17 | -30 | -30 | -30 | -30 |
| | * ^ > > = : : : : : | م برماییم نامطنم | atas that DLC | ومريدوم النبيد | oro o posoti | نامون مبيامير مر | catac that A | م النب | 01 / M0 0 K0 | | |

^{*} A positive value indicates that PLC will pay more, a negative value indicates that ARC-CO will pay more.







ARC-IC

Used on farms with **total prevent plant** in 2019 for 2019 and 2020 signup

If use in 2021:

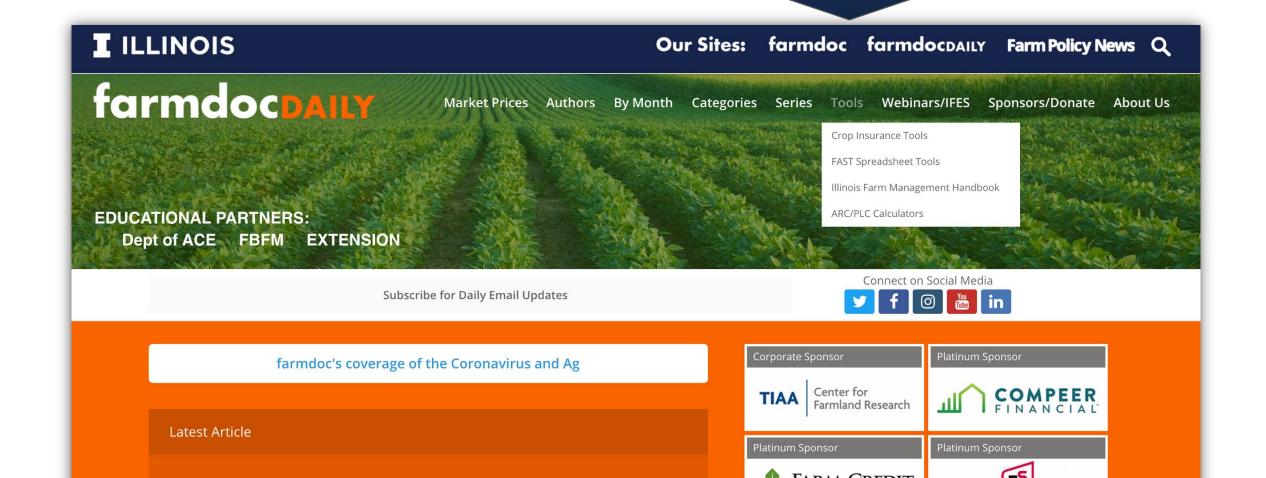
- Only use on one farm
- Pick farm with most variable yields
- A farm with a history of total prevent plant is a good choice

Will you revise your 2021 crop insurance decisions from 2020 levels?

- O Add ECO
- O Lower coverage level of RP
- O Raise coverage level of RP

Available at both farmdoc and farmdocDAILY

websites in Tools | Crop Insurance Tools
in the dropdown menu



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Crop Insurance

Crop Insurance Tools

Crop Insurance Premium Calculator

Last Updated: February 8, 2021

The 2021 iFarm Crop insurance Premium Calculator allows users to develop highly customized estimates of their crop insurance premiums, and compare revenue and yield guarantees across all available crop insurance products and elections for their actual farm case.

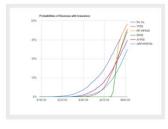


\$ Payment Evaluator

Crop Insurance Payment Evaluator

Last Updated: February 8, 2021

The 2021 iFarm Crop Insurance Payment Evaluator provides helpful information to producers comparing costs and risk reductions across their available crop insurance alternatives.

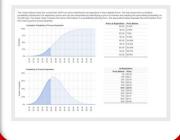


Price Distribution Tool

Price Distribution

Last Updated: Always Live

The iFARM Price Distribution Tool uses current option market prices to derive estimates of the probability distribution of prices at the expiration of an underlying corn and soybean futures contracts.



Decision Tool

Crop Insurance Decision Tool

Last Updated: January 27, 2021

This program calculates premiums, evaluates insurance payments, and provides historical data useful when making crop insurance decisions for multiple crops. Estimates are for crops in midwest and southeast states that are harvested in 2020.

As an alternative to the executable tool you can download the zip file here.

Catch up with the farmdoc Daily Article

View our Youtube Guide here.



Price Distribution Tool

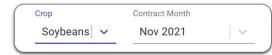
Online tool that allows near real-time evaluation of future price outcomes. Critical to crop insurance decisions to understand likelihood of payments.

User Choice:

Crop and Contract Month

- Retrieves current futures and options market data to create price information
- Futures prices (≈\$4.75 and \$12.25) are above Projected Prices (\$4.58 and \$11.87) so effective coverage is a bit lower than elected coverage. Volatility is high and more than offsets premium impact.
- Harvest Price is more likely to be triggered.
- Allows test of any price being "in the money" throughout season as well.
- Drives the insurance outcomes throughout the season along with yield

Select crop and month of futures date



The charts below show the corn price distribution at expiration in two related forms. The top shows the cumulative probability distribution for expiration prices and can be interpreted by identifying a price of interest and reading the associated probability on the left axis. The lower chart contains the same information in a probability density form.

The associated tables tabulate the information from the charts by price and probability.



| Price at Expiration | Probability Below |
|------------------------|----------------------|
| \$11.25 | 36.46% |
| \$11.50 | 40.89% |
| \$11.75 | 45.33% |
| \$12.00 | 49.74% |
| \$12.25 | 54.06% |
| \$12.50 | 58.25% |
| \$12.75 | 62.27% |
| \$13.00 | 66.09% |
| \$13.25 | 69.67% |



| Probability Below | Price at Expiration |
|----------------------|---------------------|
| 5% | \$8.79 |
| 15% | \$9.87 |
| 25% | \$10.57 |
| 35% | \$11.17 |
| 45% | \$11.73 |
| 50% | \$12.01 |
| 55% | \$12.31 |
| 65% | \$12.93 |
| 75% | \$13.66 |
| 85% | \$14.63 |
| 95% | \$16.42 |

Enter Price to Evaluate: \$ 12.24

The implied distribution indicates that there is a 53.89% probability that the price will be below \$12.24 at expiration.

Accessed on March 3, 2021, 07:26 PM

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Crop Insurance

Crop Insurance Tools

Crop Insurance Premium Calculator

Last Updated: February 8, 2021

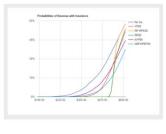
The 2021 iFarm Crop insurance Premium Calculator allows users to develop highly customized estimates of their crop insurance premiums, and compare revenue and yield guarantees across all available crop insurance products and elections for their actual farm case.



Crop Insurance Payment Evaluator

Last Updated: February 8, 2021

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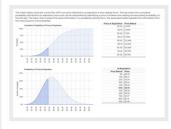


Price Distribution

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As an alternative to the executable tool you can download the zip file here.

Catch up with the farmdoc Daily Article

View our Youtube Guide here.



Crop Insurance Payment Evaluator

Online tool that allows overlay of actual market condition with crop insurance choices. Evaluator allows user to gauge probability and magnitude of payments, and risk reduction with alternative crop insurance policies and coverage. Most states in cornbelt, all counties, all products.

farmdoc.illinois.edu/crop-insurance

Choose: State, Co., Crop, enter Acres

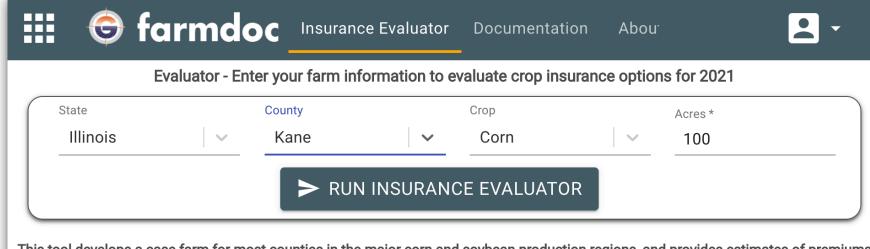
 Case Farm Info provides example representative farm per county (600+ Midwest)

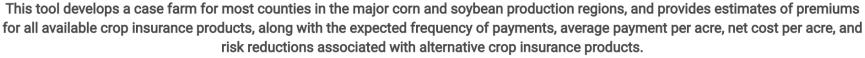
• Farm Yield, price distribution, and County relative yields provided.

• Futures prices, projected price, revenue, and farm and county yield

risk measures.









Evaluator - Enter your farm information to evaluate crop insurance options for 2021

| State | | County | ounty | | | Acres * | |
|----------|---|--------|------------|------------|----------|---------|--|
| Illinois | ~ | Kane | \ \ | Corn | \ | 100 | |
| | | ➤ RUI | N INSURANC | CE EVALUAT | OR | | |

This tool develops a case farm for most counties in the major corn and soybean production regions, and provides estimates of premiums for all available crop insurance products, along with the expected frequency of payments, average payment per acre, net cost per acre, and risk reductions associated with alternative crop insurance products.

Case Farm Info

Insurance Evaluator

Revenue Risk Info



| Failli Avelage field | 1 90.00 bu/ acre | | | |
|----------------------------|------------------|--|--|--|
| Farm Std Dev of Yield | 33.80 bu/acre | | | |
| County Average Yield | 198.03 bu/acre | | | |
| County Std Dev of Yield | 27.04 bu/acre | | | |
| Current Futures Price | \$4.74 /bu | | | |
| Std Dev of Price | 1.22 /bu | | | |
| Average Harvest Cash Basis | 0.35 /bu | | | |
| Average Gross Crop Rev | \$854 /acre | | | |

Farm Average Vield 198 03 bu/acre

| | Farm Yield (bu/acre) | County Yield (bu/acre) |
|---------------------------|----------------------|------------------------|
| 30% of years yields below | 182.41 | 186.11 |
| 20% of years yields below | 170.40 | 176.39 |
| 10% of years yields below | 152.80 | 161.88 |
| 5% of years yields below | 137.62 | 149.08 |
| | | |

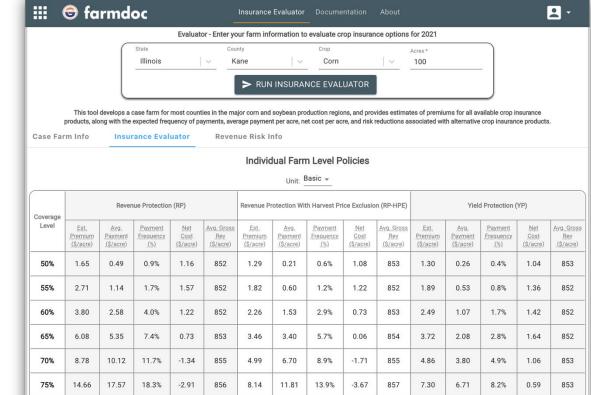




Insurance Evaluator Information by <u>Unit:</u>

- Presented in Sections for RP, RP-HPE, YP and County Level Products (lower section)
- Premiums, Payment, Likelihood of payment, Net Cost, and Ave Gross with insurance; by coverage level
- Negative net cost pays back more than premium on average due to subsidy

| | Subsidy rate | | | | | | |
|----------|--------------|------------|--|--|--|--|--|
| Coverage | Optional | Enterprise | | | | | |
| 50% | 0.67 | 0.80 | | | | | |
| 55% | 0.64 | 0.80 | | | | | |
| 60% | 0.64 | 0.80 | | | | | |
| 65% | 0.59 | 0.80 | | | | | |
| 70% | 0.59 | 0.80 | | | | | |
| 75% | 0.55 | 0.77 | | | | | |
| 80% | 0.48 | 0.68 | | | | | |
| 85% | 0.38 | 0.53 | | | | | |
| | | | | | | | |



County Level Products

20.1%

26.8%

-5.94

-8.41

860

862

11.40

17.17

11.33

18.34

12.6%

18.6%

0.07

-1.17

854

19.51

30.10

| Coverage | | Area Revenue Protection (ARP) | | | | | Area Revenue Protection With Harvest Price Exclusion (ARP-HPE) | | | | Area Yield Protection (AYP) | | | | |
|----------|------------------------------|-------------------------------|-----------------------------|--------------------------|--------------------------------|------------------------------|--|-----------------------------|--------------------------|--------------------------------|------------------------------|------------------------------|-----------------------------|--------------------------|-------------------------------|
| Level | Est. Premium (\$/acre) | Avg. Payment (\$/acre) | Payment Frequency (%) | Net Cost (\$/acre) | Avg. Gross Rev (\$/acre) | Est. Premium (\$/acre) | Avg. Payment (\$/acre) | Payment Frequency (%) | Net Cost (\$/acre) | Avg. Gross Rev (\$/acre) | Est. Premium (\$/acre) | Avg. Payment (\$/acre) | Payment Frequency (%) | Net Cost (\$/acre) | Avg. Gros Rev (\$/acre) |
| 70% | 9.00 | 10.81 | 5.1% | -1.81 | 851 | 4.65 | 6.28 | 7.1% | -1.63 | 860 | 5.84 | 3.47 | 2.3% | 2.37 | 851 |
| 75% | 14.13 | 19.99 | 9.3% | -5.86 | 852 | 7.71 | 12.36 | 12.5% | -4.65 | 866 | 7.86 | 6.17 | 4.2% | 1.69 | 852 |
| 80% | 20.00 | 33.89 | 15.0% | -13.89 | 855 | 13.11 | 21.76 | 20.1% | -8.65 | 874 | 10.99 | 10.55 | 7.3% | 0.44 | 853 |
| 85% | 32.23 | 53.67 | 22.4% | -21.44 | 856 | 23.87 | 35.04 | 30.4% | -11.17 | 883 | 14.36 | 17.39 | 12.1% | -3.03 | 857 |
| 90% | 51.70 | 80.18 | 30.7% | -28.48 | 854 | 37.73 | 52.31 | 42.6% | -14.58 | 896 | 20.31 | 27.65 | 19.1% | -7.34 | 861 |

RMA 2021 Projected Price is \$4.58 with Volatility Factor of 0.23. Last Updated on Mar 01, 2021.









28.72

26.5%

-4.82

-6.37

858

860

13.57

21.69

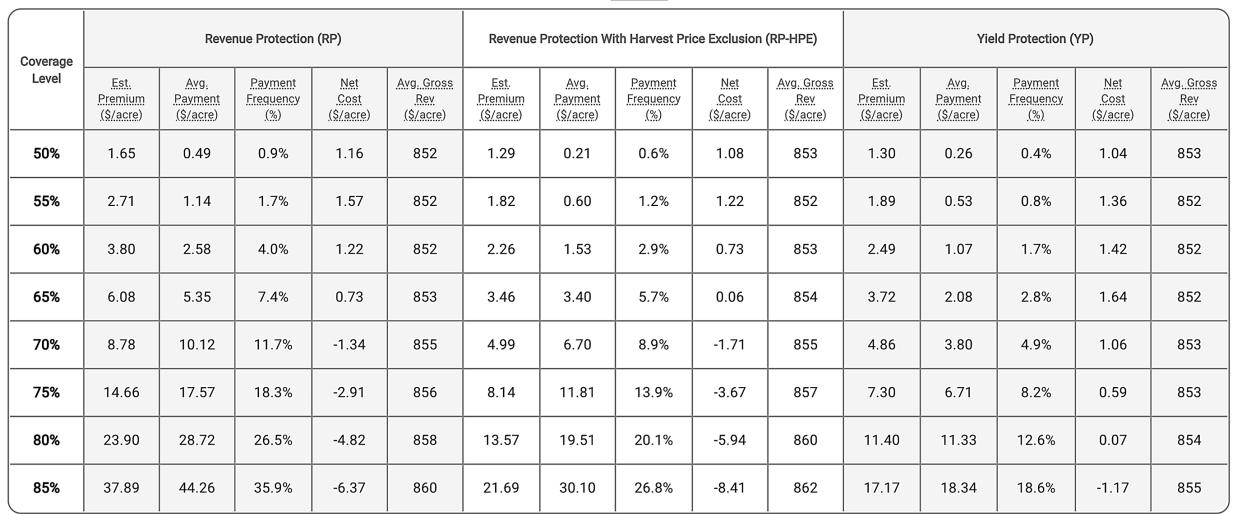
Case Farm Info

Insurance Evaluator

Revenue Risk Info

Individual Farm Level Policies

Unit: Basic ▼







Case Farm Info

Insurance Evaluator

Revenue Risk Info



County Level Products

| Coverage | | Area Rev | enue Protection | on (ARP) | | Area Revenu | e Protection \ | With Harvest F | Price Exclusio | n (ARP-HPE) | | Area Y | ield Protection | ı (AYP) | |
|----------|------------------------------|------------------------------|-----------------------------|--------------------------|--------------------------------|------------------------------|------------------------------|-----------------------------|--------------------------|--------------------------------|------------------------------|------------------------------|-----------------------------|--------------------------|--------------------------------|
| Level | Est. Premium (\$/acre) | Avg. Payment (\$/acre) | Payment Frequency (%) | Net Cost (\$/acre) | Avg. Gross Rev (\$/acre) | Est. Premium (\$/acre) | Ayg. Payment (\$/acre) | Payment Frequency (%) | Net Cost (\$/acre) | Avg. Gross Rev (\$/acre) | Est. Premium (\$/acre) | Avg. Payment (\$/acre) | Payment Frequency (%) | Net Cost (\$/acre) | Avg. Gross Rev (\$/acre) |
| 70% | 9.00 | 10.81 | 5.1% | -1.81 | 851 | 4.65 | 6.28 | 7.1% | -1.63 | 860 | 5.84 | 3.47 | 2.3% | 2.37 | 851 |
| 75% | 14.13 | 19.99 | 9.3% | -5.86 | 852 | 7.71 | 12.36 | 12.5% | -4.65 | 866 | 7.86 | 6.17 | 4.2% | 1.69 | 852 |
| 80% | 20.00 | 33.89 | 15.0% | -13.89 | 855 | 13.11 | 21.76 | 20.1% | -8.65 | 874 | 10.99 | 10.55 | 7.3% | 0.44 | 853 |
| 85% | 32.23 | 53.67 | 22.4% | -21.44 | 856 | 23.87 | 35.04 | 30.4% | -11.17 | 883 | 14.36 | 17.39 | 12.1% | -3.03 | 857 |
| 90% | 51.70 | 80.18 | 30.7% | -28.48 | 854 | 37.73 | 52.31 | 42.6% | -14.58 | 896 | 20.31 | 27.65 | 19.1% | -7.34 | 861 |

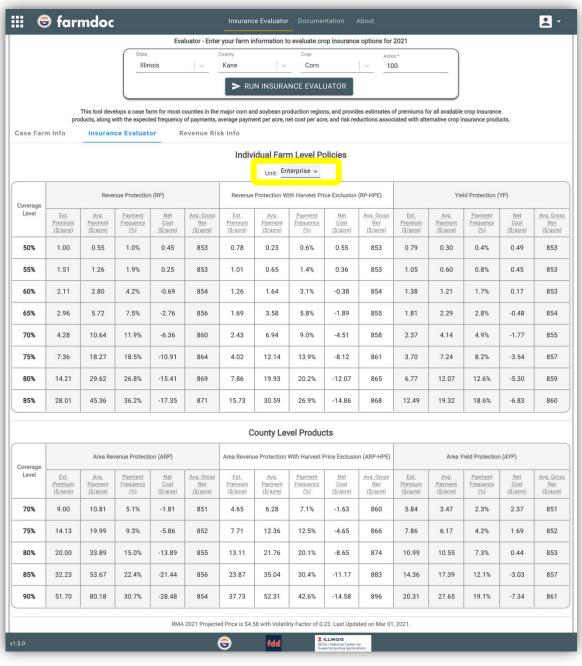
RMA 2021 Projected Price is \$4.58 with Volatility Factor of 0.23. Last Updated on Mar 01, 2021.



Insurance Evaluator Information by <u>Unit:</u>

- Presented in Sections for RP, RP-HPE, YP and County Level Products (lower section)
- Premiums, Payment, Likelihood of payment, Net Cost, and Ave Gross with insurance; by coverage level
- Negative net cost pays back more than premium on average due to subsidy

| | Subsid | y rate |
|----------|----------|------------|
| Coverage | Optional | Enterprise |
| 50% | 0.67 | 0.80 |
| 55% | 0.64 | 0.80 |
| 60% | 0.64 | 0.80 |
| 65% | 0.59 | 0.80 |
| 70% | 0.59 | 0.80 |
| 75% | 0.55 | 0.77 |
| 80% | 0.48 | 0.68 |
| 85% | 0.38 | 0.53 |



Case Farm Info

Insurance Evaluator

Revenue Risk Info

Individual Farm Level Policies

Unit: Enterprise ▼

| Coverage | | Reve | nue Protection | ı (RP) | | Revenue | Protection W | ith Harvest Pri | ce Exclusion | (RP-HPE) | | Yie | ld Protection (| YP) | |
|----------|------------------------------|------------------------------|-----------------------------|--------------------------|--------------------------------|------------------------------|------------------------------|-----------------------------|--------------------------|--------------------------------|------------------------------|------------------------------|-----------------------------|--|--------------------------------|
| Level | Est. Premium (\$/acre) | Avg. Payment (\$/acre) | Payment Frequency (%) | Net Cost (\$/acre) | Avg. Gross Rev (\$/acre) | Est. Premium (\$/acre) | Ayg. Payment (\$/acre) | Payment Frequency (%) | Net Cost (\$/acre) | Avg. Gross Rev (\$/acre) | Est. Premium (\$/acre) | Avg. Payment (\$/acre) | Payment Frequency (%) | <u>Net</u> <u>Cost</u> (\$/acre) | Avg. Gross Rev (\$/acre) |
| 50% | 1.00 | 0.55 | 1.0% | 0.45 | 853 | 0.78 | 0.23 | 0.6% | 0.55 | 853 | 0.79 | 0.30 | 0.4% | 0.49 | 853 |
| 55% | 1.51 | 1.26 | 1.9% | 0.25 | 853 | 1.01 | 0.65 | 1.4% | 0.36 | 853 | 1.05 | 0.60 | 0.8% | 0.45 | 853 |
| 60% | 2.11 | 2.80 | 4.2% | -0.69 | 854 | 1.26 | 1.64 | 3.1% | -0.38 | 854 | 1.38 | 1.21 | 1.7% | 0.17 | 853 |
| 65% | 2.96 | 5.72 | 7.5% | -2.76 | 856 | 1.69 | 3.58 | 5.8% | -1.89 | 855 | 1.81 | 2.29 | 2.8% | -0.48 | 854 |
| 70% | 4.28 | 10.64 | 11.9% | -6.36 | 860 | 2.43 | 6.94 | 9.0% | -4.51 | 858 | 2.37 | 4.14 | 4.9% | -1.77 | 855 |
| 75% | 7.36 | 18.27 | 18.5% | -10.91 | 864 | 4.02 | 12.14 | 13.9% | -8.12 | 861 | 3.70 | 7.24 | 8.2% | -3.54 | 857 |
| 80% | 14.21 | 29.62 | 26.8% | -15.41 | 869 | 7.86 | 19.93 | 20.2% | -12.07 | 865 | 6.77 | 12.07 | 12.6% | -5.30 | 859 |
| 85% | 28.01 | 45.36 | 36.2% | -17.35 | 871 | 15.73 | 30.59 | 26.9% | -14.86 | 868 | 12.49 | 19.32 | 18.6% | -6.83 | 860 |





Case Farm Info

Insurance Evaluator

Revenue Risk Info



County Level Products

| Coverage | | Area Rev | enue Protection | on (ARP) | | Area Revenu | e Protection | With Harvest F | Price Exclusio | n (ARP-HPE) | | Area Y | ield Protection | n (AYP) | |
|----------|------------------------------|------------------------------|-----------------------------|--------------------------|--------------------------------|------------------------------|------------------------------|-----------------------------|--------------------------|--------------------------------|------------------------------|------------------------------|-----------------------------|--------------------------|--------------------------------|
| Level | Est. Premium (\$/acre) | Avg. Payment (\$/acre) | Payment Frequency (%) | Net Cost (\$/acre) | Avg. Gross Rev (\$/acre) | Est. Premium (\$/acre) | Avg. Payment (\$/acre) | Payment Frequency (%) | Net Cost (\$/acre) | Avg. Gross Rev (\$/acre) | Est. Premium (\$/acre) | Avg. Payment (\$/acre) | Payment Frequency (%) | Net Cost (\$/acre) | Avg. Gross Rev (\$/acre) |
| 70% | 9.00 | 10.81 | 5.1% | -1.81 | 851 | 4.65 | 6.28 | 7.1% | -1.63 | 860 | 5.84 | 3.47 | 2.3% | 2.37 | 851 |
| 75% | 14.13 | 19.99 | 9.3% | -5.86 | 852 | 7.71 | 12.36 | 12.5% | -4.65 | 866 | 7.86 | 6.17 | 4.2% | 1.69 | 852 |
| 80% | 20.00 | 33.89 | 15.0% | -13.89 | 855 | 13.11 | 21.76 | 20.1% | -8.65 | 874 | 10.99 | 10.55 | 7.3% | 0.44 | 853 |
| 85% | 32.23 | 53.67 | 22.4% | -21.44 | 856 | 23.87 | 35.04 | 30.4% | -11.17 | 883 | 14.36 | 17.39 | 12.1% | -3.03 | 857 |
| 90% | 51.70 | 80.18 | 30.7% | -28.48 | 854 | 37.73 | 52.31 | 42.6% | -14.58 | 896 | 20.31 | 27.65 | 19.1% | -7.34 | 861 |

RMA 2021 Projected Price is \$4.58 with Volatility Factor of 0.23. Last Updated on Mar 01, 2021.



Insurance Evaluator: County Products

- County Products often have high premiums but pay back more than they cost, but not necessarily when needed.
- Can work well when APH information is less consistent with actual yield risk.
- County Yield variability is lower than single farm variability resulting in yield "basis risk"



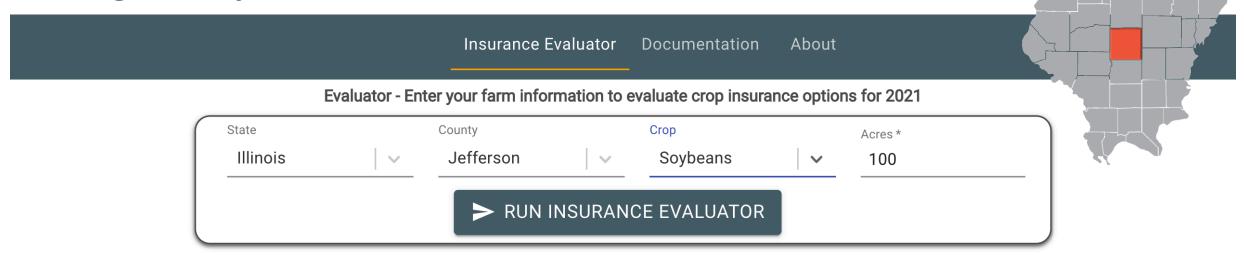
| | | | | | | | ounty Lo | rei i iouuc | ,,,,, | | | | | | |
|----------|------------------------------|------------------------------|-----------------------------|--------------------------|--------------------------------|------------------------------|------------------------------|-----------------------------|--------------------------|--------------------------------|------------------------------|------------------------------|-----------------------------|--------------------------|--------------------------------|
| Coverage | | Area Rev | enue Protecti | on (ARP) | | Area Revenu | e Protection | With Harvest F | Price Exclusio | n (ARP-HPE) | | Area Y | ield Protection | n (AYP) | |
| Level | Est. Premium (\$/acre) | Avg. Payment (\$/acre) | Payment Frequency (%) | Net Cost (\$/acre) | Avg. Gross Rev (\$/acre) | Est. Premium (\$/acre) | Avg. Payment (\$/acre) | Payment Frequency (%) | Net Cost (\$/acre) | Avg. Gross Rev (\$/acre) | Est. Premium (\$/acre) | Avg. Payment (\$/acre) | Payment Frequency (%) | Net Cost (\$/acre) | Avg. Gross Rev (\$/acre) |
| 70% | 9.00 | 10.81 | 5.1% | -1.81 | 851 | 4.65 | 6.28 | 7.1% | -1.63 | 860 | 5.84 | 3.47 | 2.3% | 2.37 | 851 |
| 75% | 14.13 | 19.99 | 9.3% | -5.86 | 852 | 7.71 | 12.36 | 12.5% | -4.65 | 866 | 7.86 | 6.17 | 4.2% | 1.69 | 852 |
| 80% | 20.00 | 33.89 | 15.0% | -13.89 | 855 | 13.11 | 21.76 | 20.1% | -8.65 | 874 | 10.99 | 10.55 | 7.3% | 0.44 | 853 |
| 85% | 32.23 | 53.67 | 22.4% | -21.44 | 856 | 23.87 | 35.04 | 30.4% | -11.17 | 883 | 14.36 | 17.39 | 12.1% | -3.03 | 857 |
| 90% | 51.70 | 80.18 | 30.7% | -28.48 | 854 | 37.73 | 52.31 | 42.6% | -14.58 | 896 | 20.31 | 27.65 | 19.1% | -7.34 | 861 |





Jefferson County Soybeans

- Higher relative risk and current Futures >>PP
- County yield risk also relatively higher
- Premium rates higher in areas with larger historic losses and greater yield risk



This tool develops a case farm for most counties in the major corn and soybean production regions, and provides estimates of premiums for all available crop insurance products, along with the expected frequency of payments, average payment per acre, net cost per acre, and risk reductions associated with alternative crop insurance products.





Evaluator - Enter your farm information to evaluate crop insurance options for 2021

| State | | County | | Crop | | Acres * | |
|----------|-----|-----------|--------|--------------|-----|---------|--|
| Illinois | \ \ | Jefferson | \ \ | Soybeans | \ \ | 100 | |
| | | ► RUN IN | ISURAN | CE EVALUATOR | | | |

This tool develops a case farm for most counties in the major corn and soybean production regions, and provides estimates of premiums for all available crop insurance products, along with the expected frequency of payments, average payment per acre, net cost per acre, and risk reductions associated with alternative crop insurance products.

Case Farm Info

Insurance Evaluator

farmdoc

Revenue Risk Info

| Farm Average Yield | 42.75 bu/acre | | Farm Yield (b | u/acre) County Y | /ield (bu/acre) |
|----------------------------|---------------|------------------------|------------------|-------------------|-----------------|
| Farm Std Dev of Yield | 8.71 bu/acre | 30% of years yields be | low 38.55 | | 39.56 |
| County Average Yield | 42.75 bu/acre | 20% of years yields be | low 35.50 | | 37.08 |
| County Std Dev of Yield | 6.97 bu/acre | 10% of years yields be | low 31.10 | | 33.42 |
| Current Futures Price | \$12.23 /bu | 5% of years yields be | low 27.40 | | 30.26 |
| Std Dev of Price | 2.32 /bu | Farm Tr | end-Adjusted APH | 42.75 bu/acre | _ |
| Average Harvest Cash Basis | 0.47 /bu | | County TA Rate | 0.43 bu/acre/year | |
| Average Gross Crop Rev | \$497 /acre | | Farm APH (ref) | 40.85 bu/acre | |





Insurance Evaluator Information by Unit: Basic

- Basic Unit note pattern in Average Gross
 Revenue and net cost of insurance
- Still heavily impactful for reducing very low revenue outcomes
- Can be large differences in county-to-county costs of insurance even if yields are relatively similar





Insurance Evaluator Documentation About

Evaluator - Enter your farm information to evaluate crop insurance options for 202

This tool develops a case farm for most counties in the major corn and soybean production regions, and provides estimates of premiums for all available crop insurance products, along with the expected frequency of payments, average payment per acre, net cost per acre, and risk reductions associated with alternative crop insurance products.

e Farm Info Insurance Evaluator Revenue Risk

Individual Farm Level Policies

Unit: Basic -

| Coverage | | Reve | nue Protection | (RP) | | Revenue | Protection W | ith Harvest Pri | ice Exclusion | (RP-HPE) | | Yie | ld Protection (| YP) | |
|----------|------------------------------|------------------------------|-----------------------------|--------------------------|--------------------------------|------------------------------|------------------------------|-----------------------------|--------------------------|--------------------------------|------------------------------|------------------------------|-----------------------------|--------------------------|--------------------------------|
| Level | Est. Premium (\$/acre) | Avg. Payment (\$/acre) | Payment Frequency (%) | Net Cost (\$/acre) | Avg. Gross Rev (\$/acre) | Est. Premium (\$/acre) | Avg. Payment (\$/acre) | Payment Frequency (%) | Net Cost (\$/acre) | Avg. Gross Rev (\$/acre) | Est. Premium (\$/acre) | Avg. Payment (\$/acre) | Payment Frequency (%) | Net Cost (\$/acre) | Avg. Gross Rev (\$/acre) |
| 50% | 2.43 | 0.57 | 1.5% | 1.86 | 495 | 1.62 | 0.28 | 0.9% | 1.34 | 495 | 1.85 | 0.40 | 1.2% | 1.45 | 495 |
| 55% | 3.65 | 1.16 | 2.6% | 2.49 | 494 | 2.43 | 0.60 | 1.6% | 1.83 | 495 | 2.68 | 0.79 | 2.0% | 1.89 | 495 |
| 60% | 4.99 | 2.21 | 4.9% | 2.78 | 494 | 3.35 | 1.22 | 3.3% | 2.13 | 494 | 3.61 | 1.43 | 3.2% | 2.18 | 494 |
| 65% | 7.64 | 4.00 | 7.6% | 3.64 | 493 | 5.22 | 2.32 | 5.4% | 2.90 | 494 | 5.57 | 2.49 | 5.2% | 3.08 | 493 |
| 70% | 10.57 | 6.81 | 12.1% | 3.76 | 493 | 7.29 | 4.08 | 8.5% | 3.21 | 493 | 7.77 | 4.22 | 8.2% | 3.55 | 493 |
| 75% | 15.09 | 10.93 | 17.3% | 4.16 | 492 | 10.56 | 6.76 | 12.8% | 3.80 | 493 | 11.08 | 6.78 | 12.0% | 4.30 | 492 |
| 80% | 22.25 | 16.79 | 24.2% | 5.46 | 491 | 15.74 | 10.65 | 18.0% | 5.09 | 491 | 16.23 | 10.48 | 17.0% | 5.75 | 491 |
| 85% | 32.95 | 24.81 | 33.2% | 8.14 | 488 | 23.58 | 16.01 | 24.4% | 7.57 | 489 | 23.71 | 15.59 | 23.4% | 8.12 | 488 |

County Level Products

| Coverage | | Area Rev | enue Protection | on (ARP) | | Area Revenu | e Protection | With Harvest F | Price Exclusion | on (ARP-HPE) | | Area Y | ield Protection | n (AYP) | |
|----------|------------------------------|------------------------------|-----------------------------|--------------------------|--------------------------------|------------------------------|------------------------------|-----------------------------|--------------------------|--------------------------------|------------------------------|------------------------------|-----------------------------|--------------------------|--------------------------------|
| Level | Est. Premium (\$/acre) | Avg. Payment (\$/acre) | Payment Frequency (%) | Net Cost (\$/acre) | Avg. Gross Rev (\$/acre) | Est. Premium (\$/acre) | Ayg, Payment (\$/acre) | Payment Frequency (%) | Net Cost (\$/acre) | Avg. Gross Rev (\$/acre) | Est. Premium (\$/acre) | Avg. Payment (\$/acre) | Payment Frequency (%) | Net Cost (\$/acre) | Avg. Gross Rev (\$/acre) |
| 70% | 9.07 | 5.10 | 3.0% | 3.97 | 489 | 5.71 | 1.89 | 5.0% | 3.82 | 496 | 6.43 | 3.38 | 3.5% | 3.05 | 493 |
| 75% | 12.59 | 8.63 | 5.5% | 3.96 | 488 | 8.27 | 3.89 | 8.6% | 4.38 | 497 | 7.90 | 5.41 | 5.7% | 2.49 | 494 |
| 80% | 16.36 | 13.85 | 9.3% | 2.51 | 487 | 10.85 | 6.94 | 14.2% | 3.91 | 500 | 10.98 | 8.38 | 8.9% | 2.60 | 494 |
| 85% | 23.56 | 21.57 | 15.1% | 1.99 | 485 | 15.94 | 11.65 | 22.2% | 4.29 | 502 | 13.57 | 12.60 | 13.5% | 0.97 | 496 |
| 90% | 32.52 | 32.32 | 22.7% | 0.20 | 483 | 22.49 | 18.48 | 32.2% | 4.01 | 506 | 18.33 | 18.42 | 19.7% | -0.09 | 497 |

RMA 2021 Projected Price is \$11.87 with Volatility Factor of 0.19. Last Updated on Mar 01, 2021









Case Farm Info Insurance Evaluator

Revenue Risk Info



> RUN INSURANCE EVALUATOR

Individual Farm Level Policies

Unit: Basic ▼

| Coverage | | Rever | nue Protection | (RP) | | Revenue | Protection W | ith Harvest Pri | ce Exclusion | (RP-HPE) | | Yie | ld Protection (| YP) | |
|----------|------------------------------|------------------------------|-----------------------------|--------------------------|--------------------------------|------------------------------|------------------------------|-----------------------------|--------------------------|--------------------------------|------------------------------|------------------------------|-----------------------------|--------------------------|--------------------------------|
| Level | Est. Premium (\$/acre) | Avg. Payment (\$/acre) | Payment Frequency (%) | Net Cost (\$/acre) | Avg. Gross Rev (\$/acre) | Est. Premium (\$/acre) | Avg. Payment (\$/acre) | Payment Frequency (%) | Net Cost (\$/acre) | Avg. Gross Rev (\$/acre) | Est. Premium (\$/acre) | Avg. Payment (\$/acre) | Payment Frequency (%) | Net Cost (\$/acre) | Avg. Gross Rev (\$/acre) |
| 50% | 2.43 | 0.57 | 1.5% | 1.86 | 495 | 1.62 | 0.28 | 0.9% | 1.34 | 495 | 1.85 | 0.40 | 1.2% | 1.45 | 495 |
| 55% | 3.65 | 1.16 | 2.6% | 2.49 | 494 | 2.43 | 0.60 | 1.6% | 1.83 | 495 | 2.68 | 0.79 | 2.0% | 1.89 | 495 |
| 60% | 4.99 | 2.21 | 4.9% | 2.78 | 494 | 3.35 | 1.22 | 3.3% | 2.13 | 494 | 3.61 | 1.43 | 3.2% | 2.18 | 494 |
| 65% | 7.64 | 4.00 | 7.6% | 3.64 | 493 | 5.22 | 2.32 | 5.4% | 2.90 | 494 | 5.57 | 2.49 | 5.2% | 3.08 | 493 |
| 70% | 10.57 | 6.81 | 12.1% | 3.76 | 493 | 7.29 | 4.08 | 8.5% | 3.21 | 493 | 7.77 | 4.22 | 8.2% | 3.55 | 493 |
| 75% | 15.09 | 10.93 | 17.3% | 4.16 | 492 | 10.56 | 6.76 | 12.8% | 3.80 | 493 | 11.08 | 6.78 | 12.0% | 4.30 | 492 |
| 80% | 22.25 | 16.79 | 24.2% | 5.46 | 491 | 15.74 | 10.65 | 18.0% | 5.09 | 491 | 16.23 | 10.48 | 17.0% | 5.75 | 491 |
| 85% | 32.95 | 24.81 | 33.2% | 8.14 | 488 | 23.58 | 16.01 | 24.4% | 7.57 | 489 | 23.71 | 15.59 | 23.4% | 8.12 | 488 |





Insurance Evaluator Information by Unit: Enterprise

- Jefferson County Soybeans
- Enterprise Unit again note pattern in Average Gross Revenue and net cost of insurance
- Impact of subsidy and difference in yield risk across units often results in similar patterns



Individual Farm Level Policies

Case Farm Info

Unit: Enterprise 🕶

| Co | verage | | Reve | nue Protectior | (RP) | | Revenue | Protection W | ith Harvest Pri | ice Exclusion | (RP-HPE) | | Yie | ld Protection (| YP) | |
|----|--------|------------------------------|------------------------------|-----------------------------|--------------------------|--------------------------------|------------------------------|------------------------------|-----------------------------|--------------------------|--------------------------------|------------------------------|------------------------------|-----------------------------|--------------------------|--------------------------------|
| ı | Level | Est. Premium (\$/acre) | Avg. Payment (\$/acre) | Payment Frequency (%) | Net Cost (\$/acre) | Avg. Gross Rev (\$/acre) | Est. Premium (\$/acre) | Avg. Payment (\$/acre) | Payment Frequency (%) | Net Cost (\$/acre) | Avg. Gross Rev (\$/acre) | Est. Premium (\$/acre) | Avg. Payment (\$/acre) | Payment Frequency (%) | Net Cost (\$/acre) | Avg. Gross Rev (\$/acre) |
| | 50% | 1.47 | 1.84 | 3.7% | -0.37 | 495 | 0.98 | 1.00 | 2.4% | -0.02 | 495 | 1.12 | 1.32 | 1.2% | -0.20 | 495 |
| | 55% | 2.03 | 3.22 | 6.0% | -1.19 | 496 | 1.35 | 1.82 | 4.2% | -0.47 | 495 | 1.49 | 2.26 | 2.0% | -0.77 | 495 |
| | 60% | 2.77 | 5.33 | 8.9% | -2.56 | 497 | 1.86 | 3.11 | 6.2% | -1.25 | 496 | 2.01 | 3.70 | 3.2% | -1.69 | 496 |
| | 65% | 3.73 | 8.38 | 12.7% | -4.65 | 499 | 2.55 | 5.05 | 9.4% | -2.50 | 497 | 2.72 | 5.80 | 5.2% | -3.08 | 498 |
| | 70% | 5.15 | 12.61 | 16.9% | -7.46 | 502 | 3.55 | 7.87 | 12.7% | -4.32 | 499 | 3.79 | 8.71 | 8.2% | -4.92 | 500 |
| | 75% | 7.70 | 18.24 | 22.3% | -10.54 | 505 | 5.38 | 11.65 | 16.6% | -6.27 | 501 | 5.65 | 12.65 | 12.0% | -7.00 | 502 |
| | 80% | 13.57 | 25.51 | 29.1% | -11.94 | 507 | 9.56 | 16.51 | 21.8% | -6.95 | 502 | 9.87 | 17.77 | 17.0% | -7.90 | 503 |
| | 85% | 24.89 | 34.81 | 37.1% | -9.92 | 505 | 17.79 | 22.89 | 28.6% | -5.10 | 500 | 17.71 | 24.32 | 23.4% | -6.61 | 501 |

County Level Products

| ı | Coverage | | Area Rev | venue Protectio | on (ARP) | | Area Revenu | e Protection 1 | With Harvest F | Price Exclusion | on (ARP-HPE) | | Area Y | Yield Protection | n (AYP) | |
|---|----------|------------------------------|------------------------------|-----------------------------|--------------------------|--------------------------------|------------------------------|------------------------------|-----------------------------|--------------------------|--------------------------------|------------------------------|------------------------------|-----------------------------|--------------------------|--------------------------------|
| | Level | Est. Premium (\$/acre) | Avg. Payment (\$/acre) | Payment Frequency (%) | Net Cost (\$/acre) | Avg. Gross Rev (\$/acre) | Est. Premium (\$/acre) | Avg. Payment (\$/acre) | Payment Frequency (%) | Net Cost (\$/acre) | Avg. Gross Rev (\$/acre) | Est. Premium (\$/acre) | Avg. Payment (\$/acre) | Payment Frequency (%) | Net Cost (\$/acre) | Avg. Gross Rev (\$/acre) |
| | 70% | 9.07 | 5.10 | 3.0% | 3.97 | 489 | 5.71 | 1.89 | 5.0% | 3.82 | 496 | 6.43 | 3.38 | 3.5% | 3.05 | 493 |
| | 75% | 12.59 | 8.63 | 5.5% | 3.96 | 488 | 8.27 | 3.89 | 8.6% | 4.38 | 497 | 7.90 | 5.41 | 5.7% | 2.49 | 494 |
| | 80% | 16.36 | 13.85 | 9.3% | 2.51 | 487 | 10.85 | 6.94 | 14.2% | 3.91 | 500 | 10.98 | 8.38 | 8.9% | 2.60 | 494 |
| | 85% | 23.56 | 21.57 | 15.1% | 1.99 | 485 | 15.94 | 11.65 | 22.2% | 4.29 | 502 | 13.57 | 12.60 | 13.5% | 0.97 | 496 |
| | 90% | 32.52 | 32.32 | 22.7% | 0.20 | 483 | 22.49 | 18.48 | 32.2% | 4.01 | 506 | 18.33 | 18.42 | 19.7% | -0.09 | 497 |



Case Farm Info Insurance Evaluator Revenue Risk Info

StateCountyCropAcres*IllinoisVJeffersonVSoybeansV100

Individual Farm Level Policies

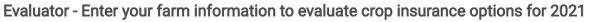
Unit: Enterprise ▼

| Coverage | | Revei | nue Protection | (RP) | | Revenue Protection With Harvest Price Exclusion (RP-HPE) | | | | | Yield Protection (YP) | | | | |
|----------|------------------------------|------------------------------|-----------------------------|--------------------------|--------------------------------|--|------------------------------|-----------------------------|--------------------------|--------------------------------|------------------------------|------------------------------|-----------------------------|--------------------------|--------------------------------|
| Level | Est. Premium (\$/acre) | Avg. Payment (\$/acre) | Payment Frequency (%) | Net Cost (\$/acre) | Avg. Gross Rev (\$/acre) | Est. Premium (\$/acre) | Avg. Payment (\$/acre) | Payment Frequency (%) | Net Cost (\$/acre) | Avg. Gross Rev (\$/acre) | Est. Premium (\$/acre) | Avg. Payment (\$/acre) | Payment Frequency (%) | Net Cost (\$/acre) | Avg. Gross Rev (\$/acre) |
| 50% | 1.47 | 1.84 | 3.7% | -0.37 | 495 | 0.98 | 1.00 | 2.4% | -0.02 | 495 | 1.12 | 1.32 | 1.2% | -0.20 | 495 |
| 55% | 2.03 | 3.22 | 6.0% | -1.19 | 496 | 1.35 | 1.82 | 4.2% | -0.47 | 495 | 1.49 | 2.26 | 2.0% | -0.77 | 495 |
| 60% | 2.77 | 5.33 | 8.9% | -2.56 | 497 | 1.86 | 3.11 | 6.2% | -1.25 | 496 | 2.01 | 3.70 | 3.2% | -1.69 | 496 |
| 65% | 3.73 | 8.38 | 12.7% | -4.65 | 499 | 2.55 | 5.05 | 9.4% | -2.50 | 497 | 2.72 | 5.80 | 5.2% | -3.08 | 498 |
| 70% | 5.15 | 12.61 | 16.9% | -7.46 | 502 | 3.55 | 7.87 | 12.7% | -4.32 | 499 | 3.79 | 8.71 | 8.2% | -4.92 | 500 |
| 75% | 7.70 | 18.24 | 22.3% | -10.54 | 505 | 5.38 | 11.65 | 16.6% | -6.27 | 501 | 5.65 | 12.65 | 12.0% | -7.00 | 502 |
| 80% | 13.57 | 25.51 | 29.1% | -11.94 | 507 | 9.56 | 16.51 | 21.8% | -6.95 | 502 | 9.87 | 17.77 | 17.0% | -7.90 | 503 |
| 85% | 24.89 | 34.81 | 37.1% | -9.92 | 505 | 17.79 | 22.89 | 28.6% | -5.10 | 500 | 17.71 | 24.32 | 23.4% | -6.61 | 501 |

Revenue Risk Info:

Compare revenue levels by insurance choice

- RP products tend to limit downside risk most, County Products tend to pay most over time, but not necessarily when needed. Lower coverage can be beneficial for maximizing average revenue
- County products less correlated with crop revenue, but can increase average revenue over the long run.





Individual Farm Level Policies

Unit: Enterprise ▼

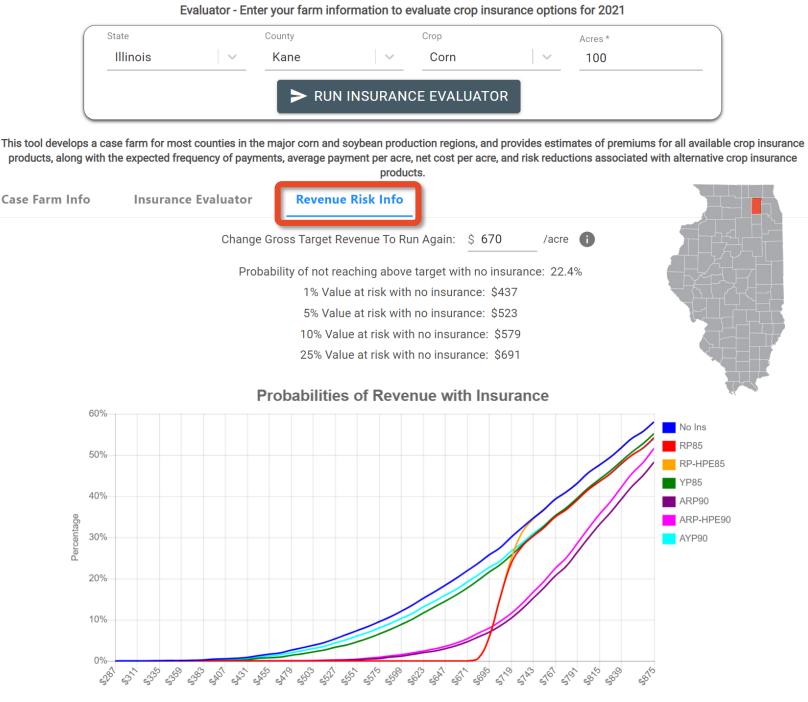
| | | Revenue Pro | otection (RP) | | Revenue Pro | tection With H HF | | xclusion (RP- | | Yield Prote | ection (YP) | |
|-------------------|-----------------|------------------------|------------------|------------------|------------------------|------------------------|------------------|------------------|-----------------|-----------------|-------------------------|------------------|
| Coverage Level | | Value At I | Risk (VAR) | | | Value At F | Risk (VAR) | | | Value At F | Risk (VAR) | |
| | 1% (\$/acre) | <u>5%</u> (\$/acre) | 10% (\$/acre) | 25% (\$/acre) | <u>1%</u> (\$/acre) | <u>5%</u> (\$/acre) | 10% (\$/acre) | 25% (\$/acre) | 1% (\$/acre) | 5% (\$/acre) | <u>10%</u> (\$/acre) | 25% (\$/acre) |
| 50% | 436 | 522 | 579 | 690 | 435 | 519 | 578 | 690 | 435 | 522 | 579 | 690 |
| 55% | 451 | 521 | 580 | 690 | 452 | 519 | 578 | 690 | 436 | 522 | 580 | 690 |
| 60% | 482 | 524 | 581 | 690 | 483 | 521 | 578 | 690 | 439 | 523 | 582 | 690 |
| 65% | 517 | 539 | 584 | 690 | 518 | 540 | 578 | 689 | 439 | 525 | 583 | 691 |
| 70% | 555 | 572 | 590 | 693 | 556 | 573 | 590 | 689 | 445 | 531 | 589 | 693 |
| 75% | 591 | 605 | 617 | 696 | 595 | 609 | 620 | 687 | 448 | 536 | 592 | 698 |
| 80% | 627 | 638 | 647 | 696 | 634 | 645 | 654 | 685 | 454 | 540 | 595 | 703 |
| 85% | 658 | 667 | 673 | 694 | 670 | 679 | 686 | 704 | 455 | 544 | 599 | 704 |



Revenue Risk Info:

Compare Revenue levels by insurance choice

- Prefer higher revenue with higher probability - no insurance line is the base for comparison (blue line) and impact of insurance to "shift" probability to higher revenue levels shown for each insurance product
- RP products tend to limit downside risk most, County Products tend to pay most over time, but not necessarily when needed.
- Live target revenue calculation –
 example of \$670 in this example



Change Gross Target Revenue To Run Again: \$ 670

/acre



Probability of not reaching above target with no insurance: 21.7%

1% Value at risk with no insurance: \$437

5% Value at risk with no insurance: \$523

10% Value at risk with no insurance: \$579

25% Value at risk with no insurance: \$691



Probabilities of Revenue with Insurance 60% No Ins RP85 50%-RP-HPE85 YP85 40%-ARP90 Percentage ARP-HPE90 Target Revenue: \$671 30% AYP90 No Ins: 21.9% RP85: 0.0% RP-HPE85: 0.0% YP85: 17.7% 20% ARP90: 4.6% ARP-HPE90: 5.4% AYP90: 19.1% 10%-0%— 5,401 E CO E ASS ESASA ry Y



Revenue Risk by likelihood provided:

- Coverage Level and probability grid by product returns \$/Acre
- Higher coverage levels virtually always reduce revenue gradient – best for limiting extreme downside.
- Lower coverage less expensive but provides less downside protection.
- County products less correlated with crop revenue, but can increase average revenue over the long run.

Individual Farm Level Policies

Unit: Enterprise

(Kane County)

| | | Revenue Pro | otection (RP) | | Revenue Pro | | arvest Price E | xclusion (RP- | Yield Protection (YP) | | | |
|-------------------|---------------------|------------------|-------------------|------------------|---------------------|------------------|-------------------|------------------|-----------------------|--------------------|-------------------|------------------|
| Coverage Level | | .Value.At.l | Risk.(VAR) | | | .Value.At.l | | | | Value.At.l | Risk.(VAR) | |
| | .1.% .(\$/.acre) | .5% (\$/acre) | .10% (\$/acre) | 25% (\$/acre) | .1.% .(\$/.acre) | .5% (\$/acre) | .10% (\$/acre) | 25% (\$/acre) | .1.% .(\$/.acre) | .5% .(\$/.acre) | .10% (\$/acre) | 25% (\$/acre) |
| 50% | 436 | 522 | 579 | 690 | 435 | 519 | 578 | 690 | 435 | 522 | 579 | 690 |
| 55% | 451 | 521 | 580 | 690 | 452 | 519 | 578 | 690 | 436 | 522 | 580 | 690 |
| 60% | 482 | 524 | 581 | 690 | 483 | 521 | 578 | 690 | 439 | 523 | 582 | 690 |
| 65% | 517 | 539 | 584 | 690 | 518 | 540 | 578 | 689 | 439 | 525 | 583 | 691 |
| 70% | 555 | 572 | 590 | 693 | 556 | 573 | 590 | 689 | 445 | 531 | 589 | 693 |
| 75% | 591 | 605 | 617 | 696 | 595 | 609 | 620 | 687 | 448 | 536 | 592 | 698 |
| 80% | 627 | 638 | 647 | 696 | 634 | 645 | 654 | 685 | 454 | 540 | 595 | 703 |
| 85% | 658 | 667 | 673 | 694 | 670 | 679 | 686 | 704 | 455 | 544 | 599 | 704 |

County Level Products

| | А | rea Revenue P | Protection (ARF | P) | Area Revenu | e Protection W (ARP | /ith Harvest Pr -HPE) | ice Exclusion | Area Yield Protection (AYP) | | | | |
|-------------------|---------------------|-------------------|----------------------|------------------|-----------------------|------------------------|--------------------------|------------------|-----------------------------|--------------------|---------------------|------------------|--|
| Coverage Level | | .Value.At.f | Risk.(VAR) | | | .Value.At.l | Risk.(VAR) | | | .Value.At.l | Risk.(VAR) | | |
| | .1.% .(\$/.acre) | .5% (\$/.acre) | .1.0% .(\$/.acre) | 25% (\$/acre) | .1.% .(\$/.a.cre.) | .5% .(\$/.acre) | .1.0% (\$/.acre) | 25% (\$/acre) | .1.% .(\$/.acre) | .5% .(\$/.acre) | .1.0% (\$/.acre) | 25% (\$/acre) | |
| 70% | 469 | 547 | 595 | 689 | 476 | 553 | 601 | 696 | 432 | 520 | 576 | 688 | |
| 75% | 486 | 565 | 609 | 695 | 497 | 576 | 619 | 704 | 431 | 519 | 578 | 688 | |
| 80% | 506 | 585 | 629 | 704 | 514 | 596 | 640 | 716 | 427 | 517 | 577 | 689 | |
| 85% | 523 | 601 | 645 | 716 | 539 | 615 | 658 | 730 | 428 | 518 | 579 | 692 | |
| 90% | 526 | 614 | 658 | 728 | 553 | 637 | 679 | 749 | 427 | 517 | 578 | 691 | |



Summary and keys decisions

- Projected Prices are both historically fairly high, yet below current Futures
 Prices leads to different marketing decisions as a portion of revenue
 guarantee is less valuable, and less likely to pay, but options exist to lock in
 higher values, and HP options increase in value, so valuable expected value of
 HP options
- Differences in subsidy rates by coverage level and Unit local impacts also critical to evaluate
- Sales Closing Data March 15 for much of the cornbelt watch prices closely until final decisions are made
- Talk with a qualified Agent for details specific to your situation



How much will you pay for crop insurance on corn?

- Over \$30 per acre
- **○\$25ish per acre**
- **○\$15ish per acre**
- OLess than \$10 per acre



Percent Acres Insured, Illinois, Corn, 2020

| Coverage | | | | | | |
|----------|-----|-------|----|-----|--------|-----|
| Level | RP | RPhpe | YP | ARP | ARPhpe | AYP |
| 50 | 0% | 0% | 1% | | | |
| 55 | 0% | 0% | 0% | | | |
| 60 | 0% | 0% | 0% | | | |
| 65 | 0% | 0% | 0% | | | 0% |
| 70 | 3% | 0% | 0% | 0% | | 0% |
| 75 | 15% | 0% | 0% | 0% | | 0% |
| 80 | 33% | 1% | 0% | 0% | 1% | 0% |
| 85 | 41% | 1% | 0% | 0% | 1% | 0% |
| 90 | | | | 1% | 0% | 0% |
| Total | 93% | 2% | 2% | 2% | 2% | 0% |

1% of acres with Margin Protection

11% of acres in Supplemental Coverage Option

RMA Insurance Products (deadline is March 15)

| Acronym | Name | Yields used | Insures | Guarantee Increase |
|---------|----------------------------------|----------------|---------|-----------------------|
| RP | Revenue Protection | _ | Revenue | Yes |
| RPhpe | RP with harvest price exclusion | - (unit) | Revenue | No |
| YP | Yield Protection | (arric) | Yield | No |
| ARP | Area Revenue Protection | | Revenue | Yes |
| ARPhpe | ARP with harvest price exclusion | County | Revenue | No |
| AYP | Area Yield Plan | | Yield | No |

Add-ons to Farm Level

(provides revenue/yield or guarantee increase like underlying RP, RPhpe, YP):

SCO (Supplemental Coverage Option): county coverage from 86% to coverage of underlying RP, RPhpe, YP

ECO (Enhanced Coverage Option): county coverage from [90% or 95%] to 86%

Options for keeping premium in ranges

\$25ish per acre farmer-paid premium

- 1. RP-85% at enterprise levels
- 2. RP-85%, SCO (86% to 85%)
- 3. RP-80%, SCO (86% to 80%), ECO-90%

\$15ish per acre farmer-paid premium

- 1. RP-80% at enterprise levels
- 2. Add SCO (86% to 80%)

Unlimited premium

Do it all -- RP-85%, SCO (86% to 85%), and ECO-95%



2021 Revenue Protection Premium in \$ per acre Enterprise Units, Corn, McLean County



| Coverage Level | RP Enterprise | SCO County | Total \$ per acre |
|-------------------|------------------|---------------|----------------------|
| 50% | 0.48 | 11.69 | 12.17 |
| 55% | 0.73 | 11.69 | 12.42 |
| 60% | 1.19 | 11.43 | 12.62 |
| 65% | 1.85 | 11.23 | 13.08 |
| 70% | 2.89 | 10.76 | 13.65 |
| 75 % | 5.02 | 9.38 | 14.40 |
| 80% | 10.32 | 6.51 | 17.83 |
| 85% | 22.54 | 1.35 | 24.92 |

ECO 90% to 86%: \$10.93 per acre

ECO 95% to 86%: \$29.20 per acre



25ish Premium

- RP-85% (Minimum guarantee: $.85 \times 4.58 \times 200 = 779)
- Potential for \$428 per acre prevent plant payment
- Over time, premiums will exceed farmer-paid premium, need drought years to make that happen

Option 1

Premium: \$23.54

(RP-85%)

Option 2

Add SCO coverage from 86% to 85%

Premium: \$24.92

(\$23.54 RP + \$1.38 SCO)

Supplemental Coverage Option (SCO)

County coverage available from 86% to RP, RPhpe, YP coverage level

Have to select PLC

Eligible for RP, RPhpe, YP (not ARP, ARPhpe, AYP)

Coverage of SCO mimics that of the underlying RP, RPhpe, YP

SCO Payment, \$ per acre (86% to 85%, McLean County, Corn)

| County | Harvest | Price | | | | | | | | | |
|--------|---------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Yield | \$3.50 | \$3.70 | \$3.90 | \$4.10 | \$4.30 | \$4.50 | \$4.70 | \$4.90 | \$5.10 | \$5.30 | \$5.50 |
| 250 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 240 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 230 | 9 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 220 | 9 | 9 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 210 | 9 | 9 | 9 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 200 | 9 | 9 | 9 | 9 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 190 | 9 | 9 | 9 | 9 | 9 | 0 | 0 | 0 | 0 | 0 | 0 |
| 180 | 9 | 9 | 9 | 9 | 9 | 9 | 9 | 10 | 10 | 11 | 11 |
| 170 | 9 | 9 | 9 | 9 | 9 | 9 | 9 | 10 | 10 | 11 | 11 |
| 160 | 9 | 9 | 9 | 9 | 9 | 9 | 9 | 10 | 10 | 11 | 11 |
| 150 | 9 | 9 | 9 | 9 | 9 | 9 | 9 | 10 | 10 | 11 | 11 |

Notes

- When harvest price is below projected price (\$4.58) highest payment is \$9 per acre
- Payments can go up when harvest price is above projected price
- About 40% of time this trigger payment (see farmdoc daily, December 10, 2020)
- \$1.38 farmer-paid premium (65% premium support), Expect an average payment of \$3.47



25ish Premium

Option 1

(RP-85%)

- RP-85%: Minimum guarantee
 .85 x 4.58 x 200 = \$778
- Potential for \$428 per acre prevent plant payment
- Over time, premiums will exceed farmer-paid premium, need drought years to make that happen
- Premium: \$23.54 (RP-85%)

Option 3

(RP-80%) + SCO(86% to 80%) + ECO-90%

- RP-80%: Minimum guarantee
 .80 x 4.58 x 200 = \$733
- Potential for \$403 per acre prevent plant payment
- Over time, premiums will exceed farmer-paid premium, need drought years to make that happen
- County coverage from 90% to 80%
- Premium: \$28.76
 (\$11.32 RP + \$6.51 SCO + \$10.93 ECO-90%)

SCO Payment, \$ per acre (86% to 80%, McLean County, Corn)

| County | Harvest | Price | | | | | | | | | |
|--------|---------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Yield | \$3.50 | \$3.70 | \$3.90 | \$4.10 | \$4.30 | \$4.50 | \$4.70 | \$4.90 | \$5.10 | \$5.30 | \$5.50 |
| 250 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 240 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 230 | 28 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 220 | 55 | 20 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 210 | 55 | 55 | 15 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 200 | 55 | 55 | 52 | 14 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 190 | 55 | 55 | 55 | 53 | 17 | 0 | 0 | 0 | 0 | 0 | 0 |
| 180 | 55 | 55 | 55 | 55 | 55 | 24 | 10 | 11 | 11 | 12 | 12 |
| 170 | 55 | 55 | 55 | 55 | 55 | 55 | 55 | 57 | 59 | 62 | 64 |
| 160 | 55 | 55 | 55 | 55 | 55 | 55 | 56 | 59 | 61 | 64 | 66 |
| 150 | 55 | 55 | 55 | 55 | 55 | 55 | 56 | 59 | 61 | 64 | 66 |

Notes

- When harvest price is below projected price (\$4.58) highest payment is \$55 per acre
- Payments can go up when harvest price is above projected price
- About 40% of time this trigger payment (see farmdoc daily, December 10, 2020)
- \$6.51 farmer-paid premium (65% premium support), Expect an average payment of \$16.37



ECO Payment, \$ per acre (90%, McLean County, Corn)

| County | Harvest | Price | | | | | | | | | |
|--------|---------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Yield | \$3.50 | \$3.70 | \$3.90 | \$4.10 | \$4.30 | \$4.50 | \$4.70 | \$4.90 | \$5.10 | \$5.30 | \$5.50 |
| 250 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 240 | 32 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 230 | 37 | 22 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 220 | 37 | 37 | 15 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 210 | 37 | 37 | 37 | 12 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 200 | 37 | 37 | 37 | 37 | 13 | 0 | 0 | 0 | 0 | 0 | 0 |
| 190 | 37 | 37 | 37 | 37 | 37 | 18 | 4 | 4 | 4 | 4 | 4 |
| 180 | 37 | 37 | 37 | 37 | 37 | 37 | 38 | 39 | 41 | 42 | 44 |
| 170 | 37 | 37 | 37 | 37 | 37 | 37 | 38 | 39 | 41 | 42 | 44 |
| 160 | 37 | 37 | 37 | 37 | 37 | 37 | 38 | 39 | 41 | 42 | 44 |
| 150 | 37 | 37 | 37 | 37 | 37 | 37 | 38 | 39 | 41 | 42 | 44 |

Notes

- When harvest price is below projected price (\$4.59) highest payment is \$37 per acre
- Payments can go up when harvest price is above projected price
- About 50% of time this trigger payment (see farmdoc daily, December 10, 2020)
- \$10.93 farmer-paid premium (44% premium support), Expect an average payment of \$17.18

15ish guarantee

Option 1: RP-80%

- RP-80%: Minimum guarantee
 0.85 x 4.58 x 200 = \$778
- Potential for \$428 per acre prevent plant payment
- Over time, premiums will exceed farmer-paid premium, need drought years to make that happen
- Premium: \$11.32

Option 2: Add SCO

- RP-80%: Minimum guarantee:
 0.85 x 4.58 x 200 = \$778
- Potential for \$403 per acre prevent plant payment
- Over time, premiums will exceed farmer-paid premium, need drought years to make that happen
- County-coverage from 86% to 80%
- **Premium: \$17.83** (\$11.32 RP + \$6.51 SCO)

Unlimited budget (RP-85%, SCO, and ECO-95%)

- RP-85% (Minimum guarantee: .85 x 4.58 x 200 = \$778)
- Potential for \$428 per acre prevent plant payment
- Over time, premiums will exceed farmer-paid premium, need drought years to make that happen
- County coverage from 95% to 80%
- Premium: \$54.12 (\$23.54 RP-85%, \$1.38 SCO, \$29.20 ECO-95)

ECO Payment, \$ per acre (95%, McLean County, Corn)

| County | Harvest | Price | | | | | | | | | |
|--------|---------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Yield | \$3.50 | \$3.70 | \$3.90 | \$4.10 | \$4.30 | \$4.50 | \$4.70 | \$4.90 | \$5.10 | \$5.30 | \$5.50 |
| 250 | 45 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 240 | 78 | 32 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 230 | 82 | 67 | 24 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 220 | 82 | 82 | 61 | 19 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 210 | 82 | 82 | 82 | 58 | 18 | 0 | 0 | 0 | 0 | 0 | 0 |
| 200 | 82 | 82 | 82 | 82 | 59 | 21 | 6 | 6 | 7 | 7 | 7 |
| 190 | 82 | 82 | 82 | 82 | 82 | 64 | 51 | 53 | 55 | 57 | 59 |
| 180 | 82 | 82 | 82 | 82 | 82 | 82 | 85 | 88 | 92 | 95 | 99 |
| 170 | 82 | 82 | 82 | 82 | 82 | 82 | 85 | 88 | 92 | 95 | 99 |
| 160 | 82 | 82 | 82 | 82 | 82 | 82 | 85 | 88 | 92 | 95 | 99 |
| 150 | 82 | 82 | 82 | 82 | 82 | 82 | 85 | 88 | 92 | 95 | 99 |

Notes

- When harvest price is below projected price (\$4.58) highest payment is 82 per acre
- Payments can go up when harvest price is above projected price
- About 63% of time this trigger payment (see farmdoc daily, December 10, 2020)
- \$29.20 farmer-paid premium (44% premium support), Expect an average payment of \$45.88



RP, ECO, SCO

 Comes down to a large extent to how much you want to pay in premium

- 25ish
 - RP-85% (with SCO)
 - **-** Rp-80%, SCO, and ECO-90%

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Upcoming Webinars

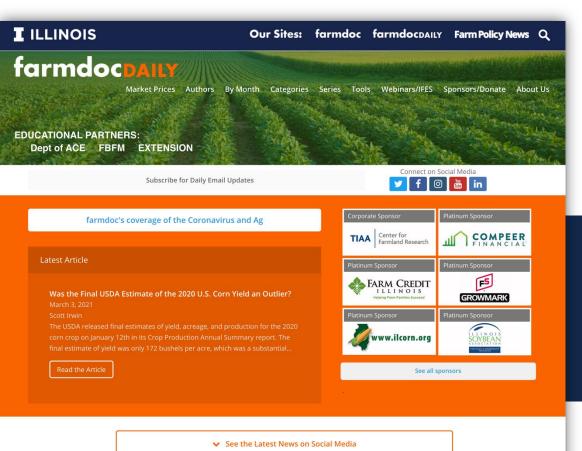
FAST Tools and Financial Planning

11:00 to noon CT, Thursday March 11th

FAST is a set of Microsoft Excel spreadsheets that can be used to evaluate management decisions on farm. We will demonstrate use of the Farm Projections Tool.

Thank You for joining us! Please submit your questions





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