### **2020 Illinois Farm Economics Summit**

Tuesday
December 1<sup>st</sup>

2021 Market
Outlook for Corn
and Soybeans

Friday December 4<sup>th</sup>

2020 and 2021
Grain Farm Income
Outlook with Risk
and Rental
Implications

Tuesday December 8<sup>th</sup>

Farm Program and Crop Insurance Decisions for 2021

Friday
December 11<sup>th</sup>

Straining the alphabet soup:
Post-election farm policy outlook after three years of ad hoc farm payments

Tuesday
December 15<sup>th</sup>

Farmland Markets and Macro Markets



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# 2021 Market Outlook for Corn and Soybeans





#### **March 2021 Corn Futures Prices**

ELEC. CORN (@CH1)





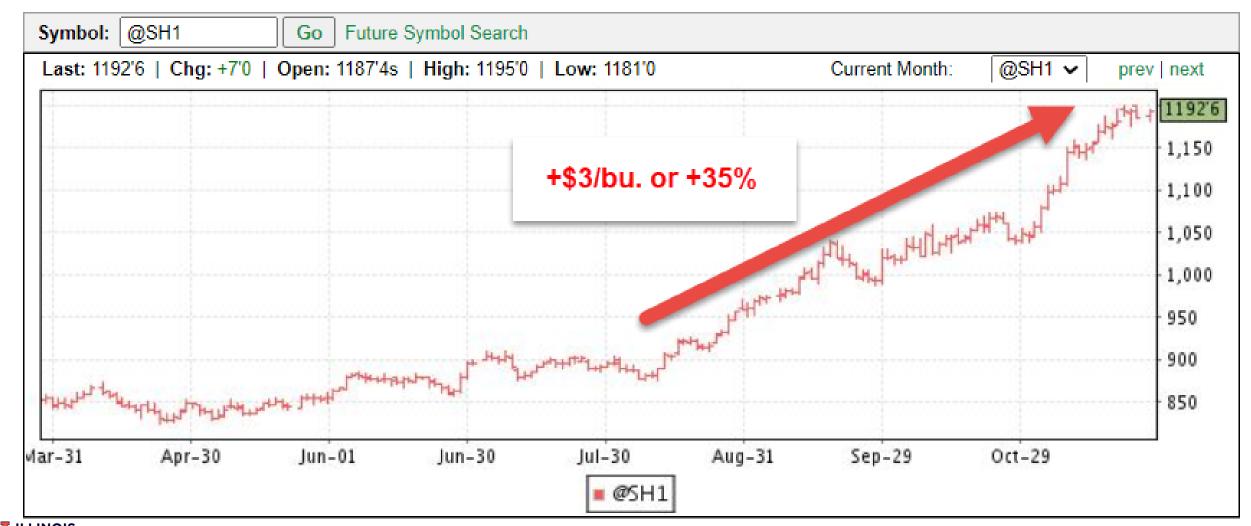




### **March 2021 Soybean Futures Prices**

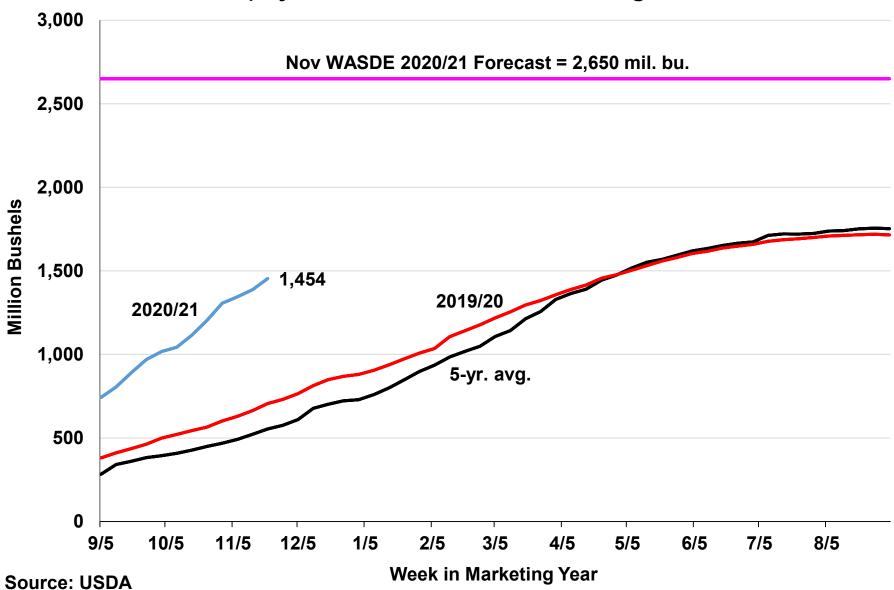
ELEC. SOYBEANS (@SH1)





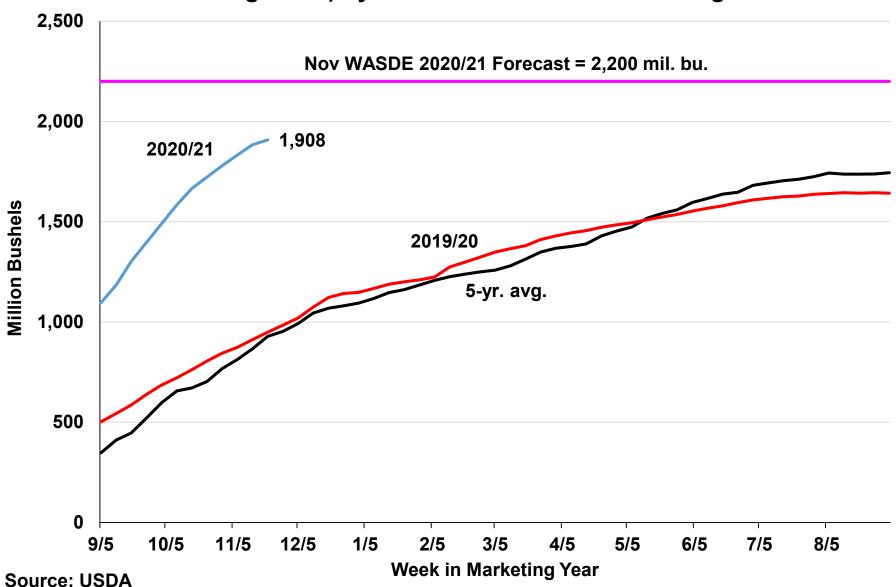


# Total Export Commitments for Corn (Exports + Outstanding Sales) by Week of the 2020/21 Marketing Year

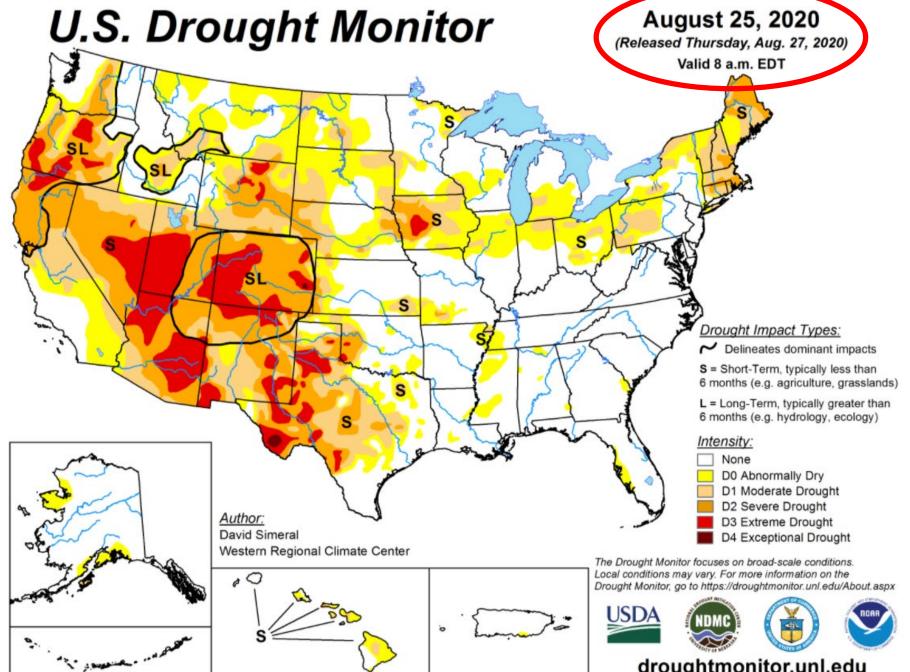


& ENVIRONMENTAL SCIENCES

# Total Export Commitments for Soybeans (Exports + Outstanding Sales) by Week of the 2020/21 Marketing Year









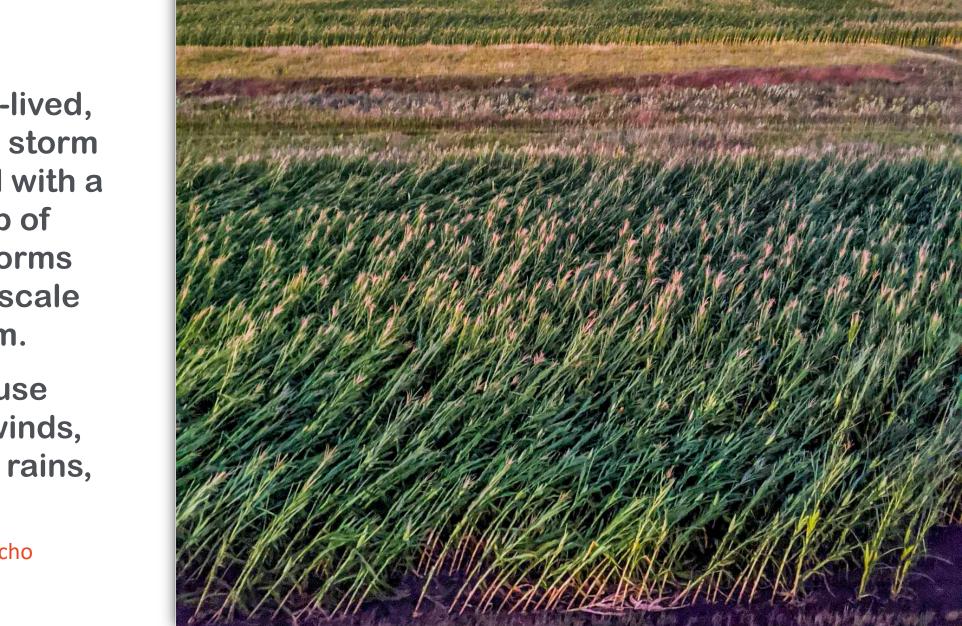
droughtmonitor.unl.edu

## Derecho!

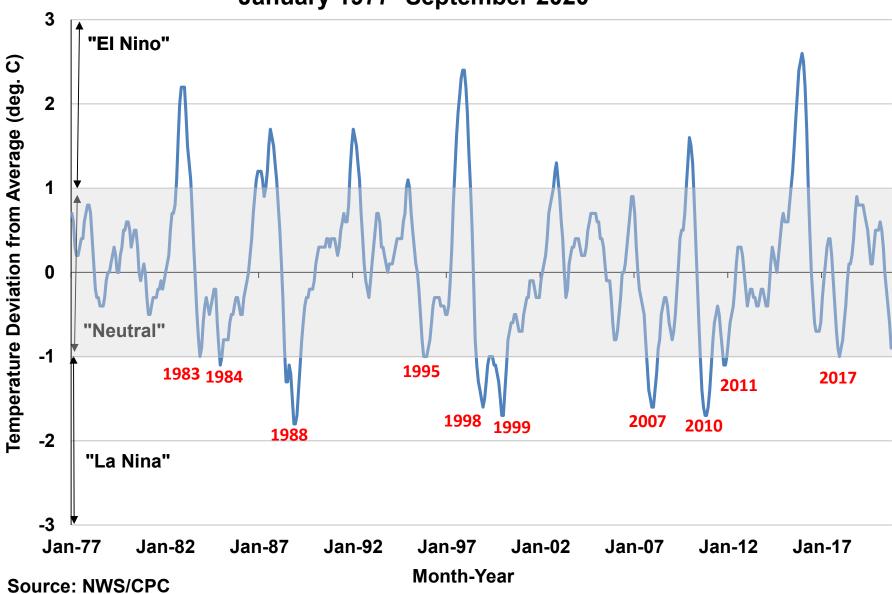
A derecho is a widespread, long-lived, straight-line wind storm that is associated with a fast-moving group of severe thunderstorms known as a mesoscale convective system.

Derechos can cause hurricane-force winds, tornadoes, heavy rains, and flash floods.

en.wikipedia.org/wiki/Derecho



#### Monthly Pacific Oceanic Niño Index (ONI), January 1977- September 2020

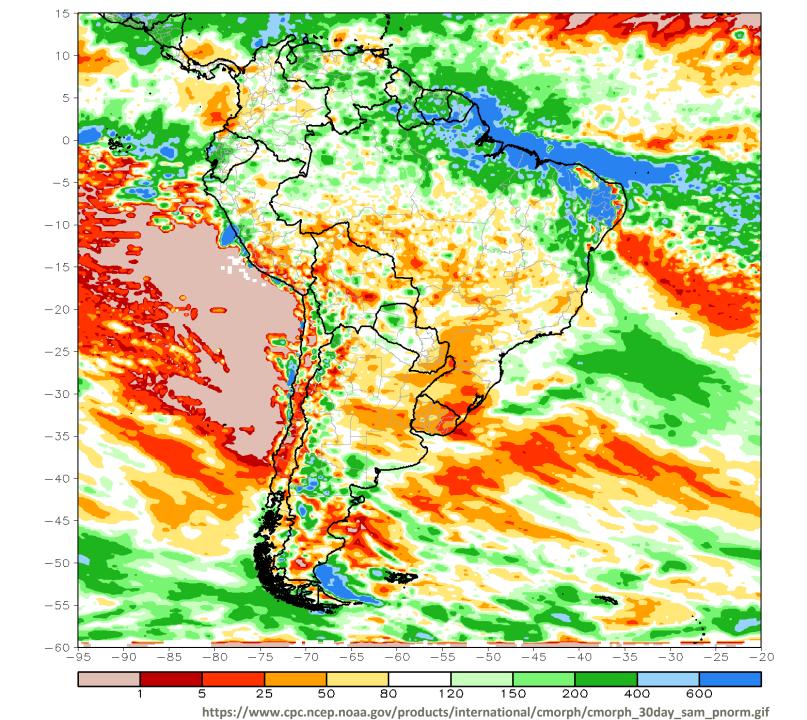






# CMORPH 30-Day Percent of Normal Rain (%)

Period 29 Oct to 27 Nov 2020



#### U.S. Corn Supply and Use

	2018/19	2019/20	2020/21 USDA May WASDE	2020/21 USDA Nov WASDE	2020/21 Forecast
Area Planted (mil. acres)	88.9	89.7	97.0	91.0	91.0
Area Harvested (mil. acres)	81.3	81.3	89.6	82.5	82.5
Yield (bu./acre)	176.4	167.5	178.5	175.8	175.8
Beginning Stocks (mil. bu.)	2,140	2,221	2,098	1,995	1,995
Production (mil. bu.)	14,340	13,620	15,995	14,507	14,507
Imports (mil. bu.)	28	42	25	25	25
Total Supply (mil. bu.)	16,509	15,883	18,118	16,527	16,527
Feed and Residual (mil. bu.)	5,429	5,827	6,050	5,700	5,650
Food, Seed, and Industrial (mil. bu.)	6,793	6,282	6,600	6,475	6,555
Ethanol (mil. bu.)	5,378	4,852	5,200	5,050	5,130
Exports (mil. bu.)	2,066	1,778	2,150	2,650	2,650
Total Use (mil. bu.)	14,288	13,887	14,800	14,825	14,855
Ending Stocks (mil. bu.)	2,221	1,995	3,318	1,702	1,672
Stocks/Use (%)	15.5	14.4	22.4	11.5	11.3
Season Average Price (\$/bu.)	\$3.61	\$3.56	\$3.20	\$4.00	\$4.00





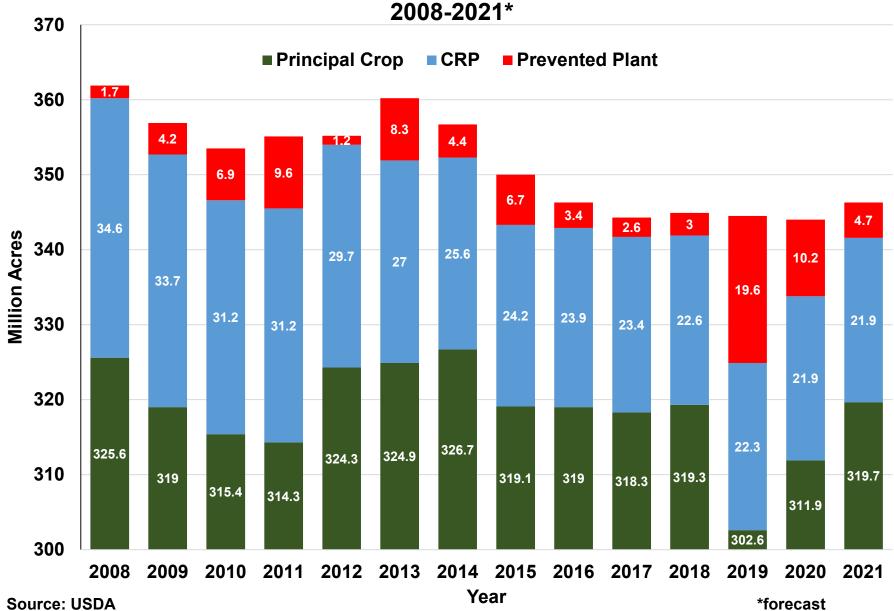
#### U.S. Soybean Supply and Use

	2018/19	2019/20	2020/21 USDA May WASDE	2020/21 USDA Nov WASDE	2020/21 Forecast
Area Planted (mil. acres)	89.2	76.1	83.5	83.1	83.1
Area Harvested (mil. Acres)	87.6	74.9	82.8	82.3	82.3
Yield (bu./acre)	50.6	47.4	49.8	50.7	50.7
Beginning Stocks (mil. bu.)	438	909	580	523	523
Production (mil. bu.)	4,428	3,552	4,125	4,170	4,170
Imports (mil. bu.)	14	15	15	15	15
Total Supply (mil. bu.)	4,880	4,476	4,720	4,709	4,709
Crush (mil. bu.)	2,092	2,165	2,130	2,180	2,180
Exports (mil. bu.)	1,752	1,676	2,050	2,200	2,200
Seed (mil. bu.)	88	96	100	103	103
Residual (mil. bu.)	39	16	35	35	35
Total Use (mil. bu.)	3,971	3,953	4,315	4,519	4,519
Ending Stocks (mil. bu.)	909	523	405	190	190
Stocks/Use (%)	22.9	13.2	9.4	4.2	4.2
Season Average Price (\$/bu.)	\$8.48	\$8.57	\$8.20	\$10.40	\$10.90





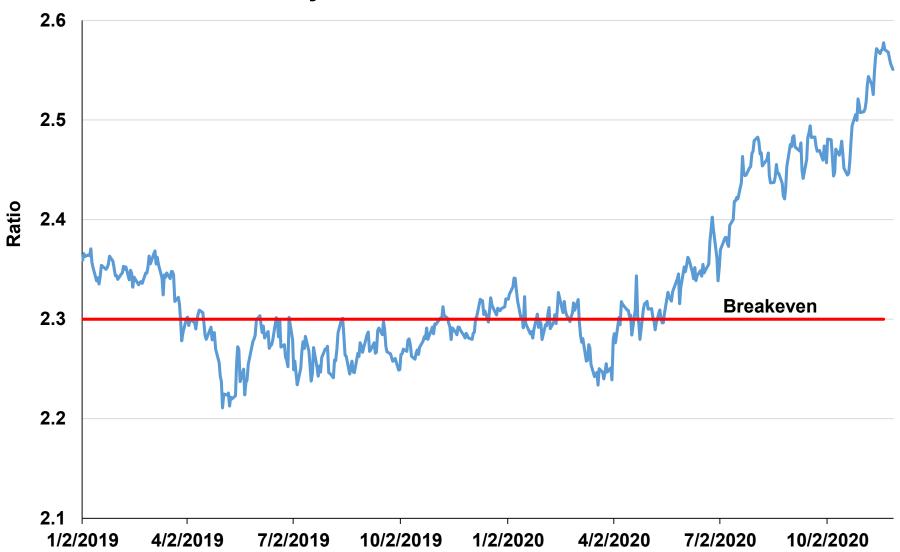
#### Composition of Total Crop Acreage in the U.S., 2008-2021\*







# Daily Ratio of November 2021 Soybean Futures Price and December 2021 Corn Futures Price, January 2, 2019 - November 27, 2020







#### U.S. Corn and Soybean Planted Acreage, 2016-2021

Crop/Category	2016	2017	2018	2019	2020	2021*		
	million acres							
<b>Corn and Soybeans</b>								
Total	178.7	181.7	179.2	183.0	182.8	184.0	1.2	
Prevented Plant	1.3	1.4	1.2	15.9	7.7	2.3	-5.4	
Planted	177.5	180.3	178.0	167.1	175.1	181.8	6.6	
Corn								
Total	95.1	91.1	89.8	102.4	98.2	92.4		
Prevented Plant	1.1	1.0	0.9	11.4	6.2	1.5		
Planted	94.0	90.2	88.9	91.0	92.0	90.9	-1.1	
Soybeans								
Total	83.7	90.6	89.4	80.6	84.6	91.6		
Prevented Plant	0.2	0.4	0.3	4.5	1.5	8.0		
Planted	83.5	90.2	89.2	76.1	83.1	90.8	7.7	

<sup>\* =</sup> forecast





#### First Look at 2021/22 U.S. Corn Supply and Use

	2018/19	2019/20	2020/21 USDA Nov WASDE	2020/21 Forecast	2021/22 Forecast
Area Planted (mil. acres)	88.9	89.7	91.0	91.0	90.9
Area Harvested (mil. acres)	81.3	81.3	82.5	82.5	83.7
Yield (bu./acre)	176.4	167.5	175.8	175.8	179.0
Beginning Stocks (mil. bu.)	2,140	2,221	1,995	1,995	1,672
Production (mil. bu.)	14,340	13,620	14,507	14,507	14,982
Imports (mil. bu.)	28	42	25	25	25
Total Supply (mil. bu.)	16,509	15,883	16,527	16,527	16,679
Feed and Residual (mil. bu.)	5,429	5,827	5,700	5,650	
Food, Seed, and Industrial (mil. bu.)	6,793	6,282	6,475	6,555	
Ethanol (mil. bu.)	5,378	4,852	5,050	5,130	
Exports (mil. bu.)	2,066	1,778	2,650	2,650	
Total Use (mil. bu.)	14,288	13,887	14,825	14,855	
Ending Stocks (mil. bu.)	2,221	1,995	1,702	1,672	
Stocks/Use (%)	15.5	14.4	11.5	11.3	
Season Average Price (\$/bu.)	\$3.61	\$3.56	\$4.00	\$4.00	





#### First Look at 2021/22 U.S. Soybean Supply and Use

	2018/19	2019/20	2020/21 USDA Nov WASDE	2020/21 Forecast	2021/22 Forecast
Area Planted (mil. acres)	89.2	76.1	83.1	83.1	90.8
Area Harvested (mil. Acres)	87.6	74.9	82.3	82.3	89.9
Yield (bu./acre)	50.6	47.4	50.7	50.7	50.5
Beginning Stocks (mil. bu.)	438	909	523	523	190
Production (mil. bu.)	4,428	3,552	4,170	4,170	4,540
Imports (mil. bu.)	14	15	15	15	15
Total Supply (mil. bu.)	4,880	4,476	4,709	4,709	4,745
Crush (mil. bu.)	2,092	2,165	2,180	2,180	
Exports (mil. bu.)	1,752	1,676	2,200	2,200	
Seed (mil. bu.)	88	96	103	103	
Residual (mil. bu.)	39	16	35	35	
Total Use (mil. bu.)	3,971	3,953	4,519	4,519	
Ending Stocks (mil. bu.)	909	523	190	190	
Stocks/Use (%)	22.9	13.2	4.2	4.2	
Season Average Price (\$/bu.)	\$8.48	\$8.57	\$10.40	\$10.90	





# Pfizer's COVID-19 vaccine 95% effective in final results, company to seek approval within days

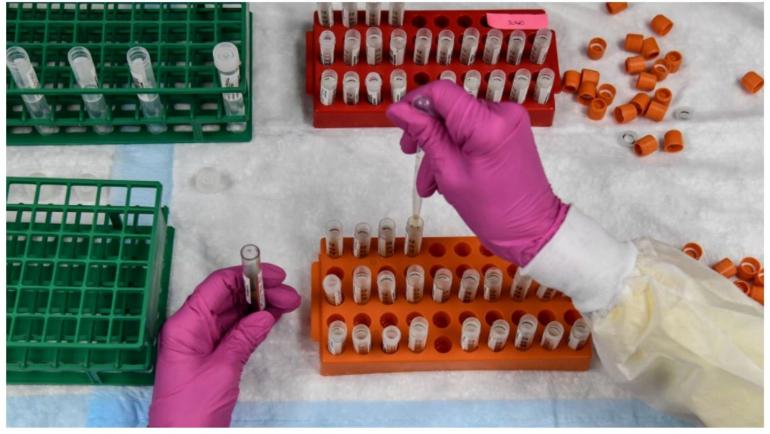
Published: Nov. 18, 2020 at 7:24 a.m. ET

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By Jared S. Hopkins

12

The vaccine's performance is testing on par with the vaccines for measles and shingles

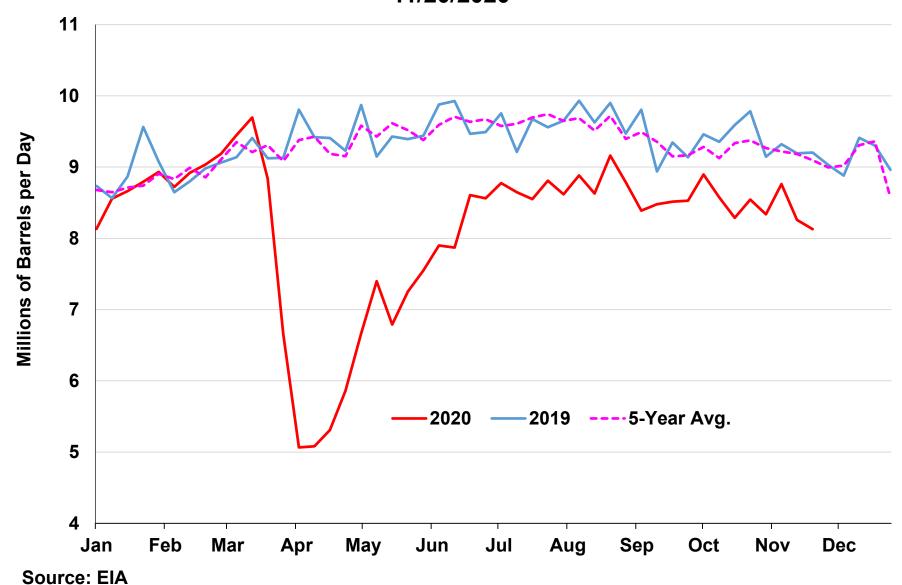




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## Implied Weekly Usage of Gasoline in the U.S., 01/04/2019 - 11/20/2020







#### First Look at 2021/22 U.S. Corn Supply and Use

	2018/19	2019/20	2020/21 USDA Nov WASDE	2020/21 Forecast	2021/22 Forecast
Area Planted (mil. acres)	88.9	89.7	91.0	91.0	90.9
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Yield (bu./acre)	176.4	167.5	175.8	175.8	179.0
Beginning Stocks (mil. bu.)	2,140	2,221	1,995	1,995	1,672
Production (mil. bu.)	14,340	13,620	14,507	14,507	14,982
Imports (mil. bu.)	28	42	25	25	25
Total Supply (mil. bu.)	16,509	15,883	16,527	16,527	16,679
Feed and Residual (mil. bu.)	5,429	5,827	5,700	5,650	5,750
Food, Seed, and Industrial (mil. bu.)	6,793	6,282	6,475	6,555	6,850
Ethanol (mil. bu.)	5,378	4,852	5,050	5,130	5,400
Exports (mil. bu.)	2,066	1,778	2,650	2,650	2,400
Total Use (mil. bu.)	14,288	13,887	14,825	14,855	15,000
Ending Stocks (mil. bu.)	2,221	1,995	1,702	1,672	1,679
Stocks/Use (%)	15.5	14.4	11.5	11.3	11.2
Season Average Price (\$/bu.)	\$3.61	\$3.56	\$4.00	\$4.00	\$3.80





#### First Look at 2021/22 U.S. Soybean Supply and Use

	2018/19	2019/20	2020/21 USDA Nov WASDE	2020/21 Forecast	2021/22 Forecast
Area Planted (mil. acres)	89.2	76.1	83.1	83.1	90.8
Area Harvested (mil. Acres)	87.6	74.9	82.3	82.3	89.9
Yield (bu./acre)	50.6	47.4	50.7	50.7	50.5
Beginning Stocks (mil. bu.)	438	909	523	523	190
Production (mil. bu.)	4,428	3,552	4,170	4,170	4,540
Imports (mil. bu.)	14	15	15	15	15
Total Supply (mil. bu.)	4,880	4,476	4,709	4,709	4,745
Crush (mil. bu.)	2,092	2,165	2,180	2,180	2,165
Exports (mil. bu.)	1,752	1,676	2,200	2,200	2,150
Seed (mil. bu.)	88	96	103	103	113
Residual (mil. bu.)	39	16	35	35	35
Total Use (mil. bu.)	3,971	3,953	4,519	4,519	4,463
Ending Stocks (mil. bu.)	909	523	190	190	282
Stocks/Use (%)	22.9	13.2	4.2	4.2	6.3
Season Average Price (\$/bu.)	\$8.48	\$8.57	\$10.40	\$10.90	\$10.00





# China corn import projections: To the moon?

Similar forecasts from 2020...



ENERGY & ENVIRONMENT OCTOBER 23, 2020 / 2:46 AM / UPDATED A MONTH AGO

#### Exclusive: China eyes more corn imports as shipments surge, set to become top buyer

By Naveen Thukral, Hallie Gu

6 MIN READ







Voluntary Report - Voluntary - Public Distribution

Date: November 04,2020

Report Number: CH2020-0145

Report Name: China's Corn Imports Estimated to Hit 22 Million Metric Tons

Country: China - Peoples Republic of

Post: Beijing

Report Category: Grain and Feed

Report Highlights:

The forecast for China's corn imports for Marketing Year (MY) 2020/2021 is increased from 7 million metric tons (MMT) to 22 MMT. The jump is attributed to depleted stocks and high domestic prices.

THIS REPORT CONTAINS ASSESSMENTS OF COMMODITY AND TRADE ISSUES MADE BY USDA STAFF AND NOT NECESSARILY STATEMENTS OF OFFICIAL U.S. GOVERNMENT POLICY

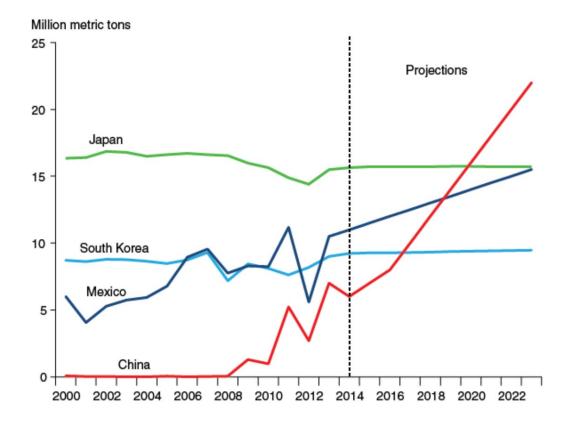


...and 2014



USDA Agricultural **Projections to 2023** 

China expected to become largest global corn importer

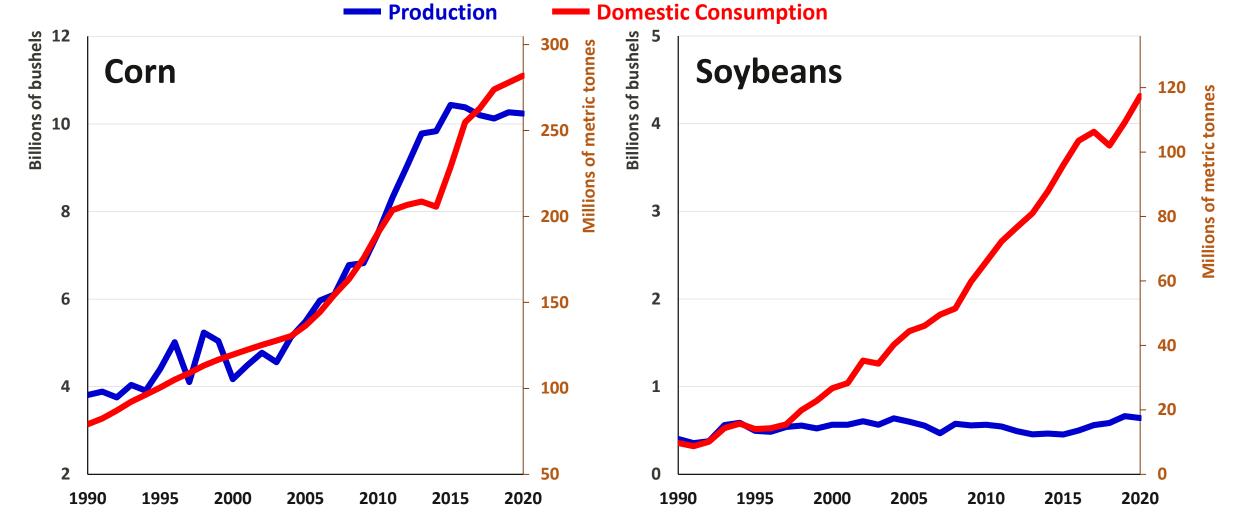


Source: USDA Production, Supply and Distribution database and projections.



# China's domestic deficits differ by commodity

China domestic production and consumption by marketing year, 1990/91 to 2020/21

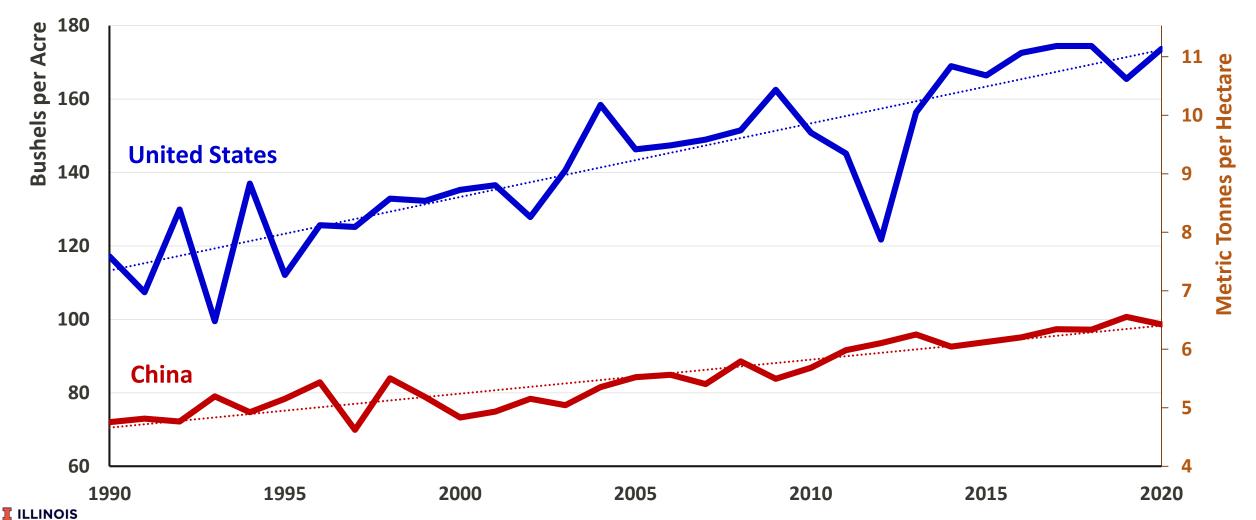






## Corn yield growth in China has lagged US

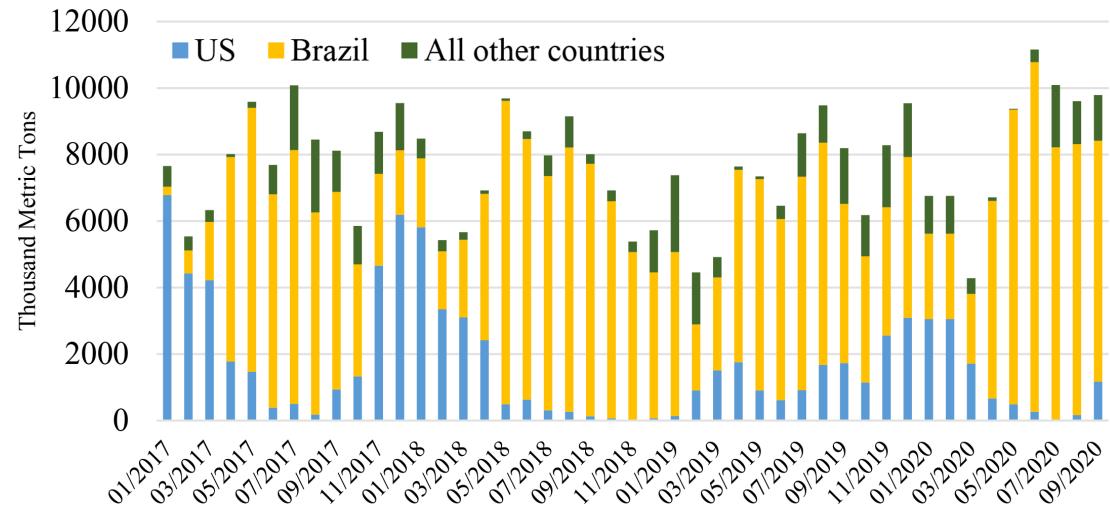
Corn Yields by Year, 1990-2020





# China soy deficit filled by S. Am. + US imports

China's Monthly Soybean Imports by Origin, January 2017 to September 2020

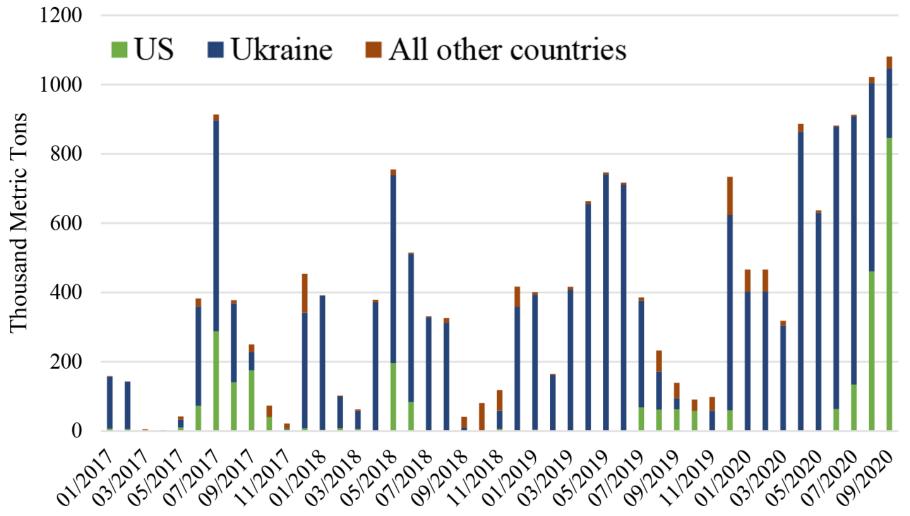






# China corn deficit filled by Ukraine + US imports

China's Monthly Corn Imports by Origin, January 2017 to September 2020



Ukraine export forecast for 2020/21 down 6.7mmT or 30% year-over-year on similar decline in yield.





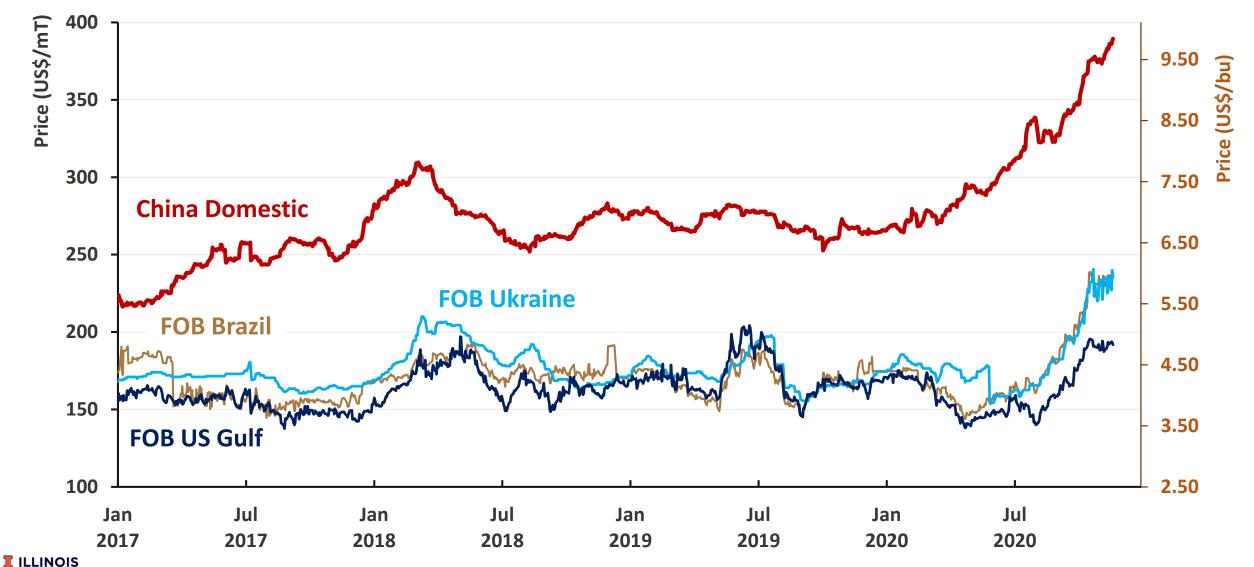
#### Administrative barriers to US-China trade

- Corn Tariff Rate Quota
  - Allocation/expansion of 7.2mmT (283m bu) quota
- Retaliatory tariffs
  - Remain in-place, waived since March 2020
- Mediation by State-owned Enterprises
  - E.g. ABCD+COFCO agreements with Sinograin
- Non-tariff barriers: Pesticide limits, GMO approvals





#### Daily export and domestic China prices, January 2017 to present





#### **Pro forma China Corn Balance Sheet**

	2018/19	2019/20	2020/21 Forecast	2021/22 Projection	Projection Method
Area Harvested (mil. ha)	42.1	41.3	42.0	41.8	2018-2020 avg
Yield (mT/ha)	6.1	6.3	6.2	6.4	20-yr linear trend
Production (mmT)	257.2	260.8	260.0	268.2	
Total Consumption (mmT)	274.0	278.0	282.0	286.0	3-yr trend
Domestic Deficit (mmT)	16.8	17.2	22.0	17.8	
Imports (mmT)	4.5	7.6	13.0	10.5	
Implied Stocks Reduction (mmT)	12.3	9.6	9.0	7.3	Constant % of deficit

Source: USDA Foreign Agricultural Service PS&D Online with author calculations for 2021/22

- China will meet corn demand first with domestic production.
- Economic motives (price differences) matter more than Phase I trade targets
- Other exporters are likely to play a prominent role in meeting China import demand beyond 2020/21





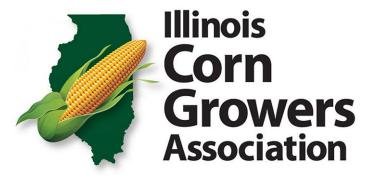
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## **Upcoming IFES Webinars**

# 2020 and 2021 Grain Farm Income Outlook with Risk and Rental Implications 11 to Noon CT, Friday December 4<sup>th</sup>

Grain farm incomes in 2020 were supported by above-trend yields, higher prices than expected, and several forms of Federal payments. These 2020 incomes serve as a backdrop for 2021 income projections. Sufficient 2021 incomes will be dependent on a combination of above-trend yields and continued Federal payments. Risk management will be critical, and several new tools are available this year. Levels of cash rental likely will depend on continued Federal payments.

#### Farm Program and Crop Insurance Decisions for 2021

#### 11:00 to noon CT, Friday December 8th

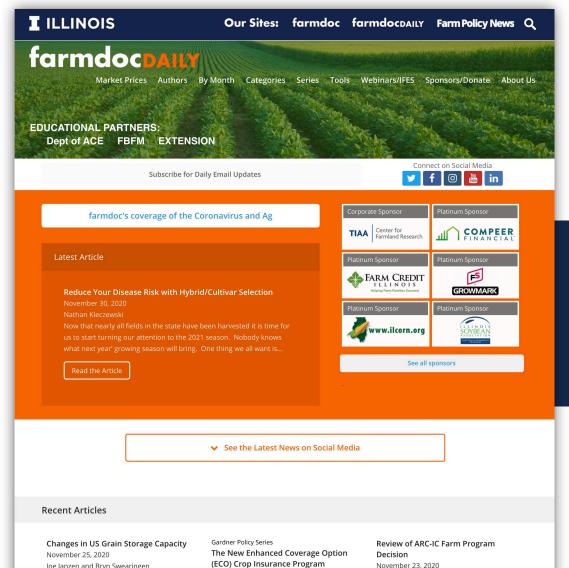
The election and enrollment period for the ARC and PLC programs for the 2021 crop year is now open, and decisions must be made by March 15th. A new crop insurance program, the Enhanced Coverage Option (ECO), will also be available for crops produced throughout the Midwest. ECO is a county-based program, similar to the Supplemental Coverage Option (SCO) that can be used to supplement underlying multi-peril coverage for eligible crops. This session will address these decisions, and provide some examples and recommendations for typical Illinois farm situations.





# Thank You for joining us! Please submit your questions





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