## farmdocdally LIVE Coronavirus and Ag Impact of the Coronavirus Pandemic on Livestock Markets

### Lee Schulz

**Todd Hubbs** 

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## farmdocdally LIVE Coronavirus and Ag Impact of the Coronavirus Pandemic on Livestock Markets

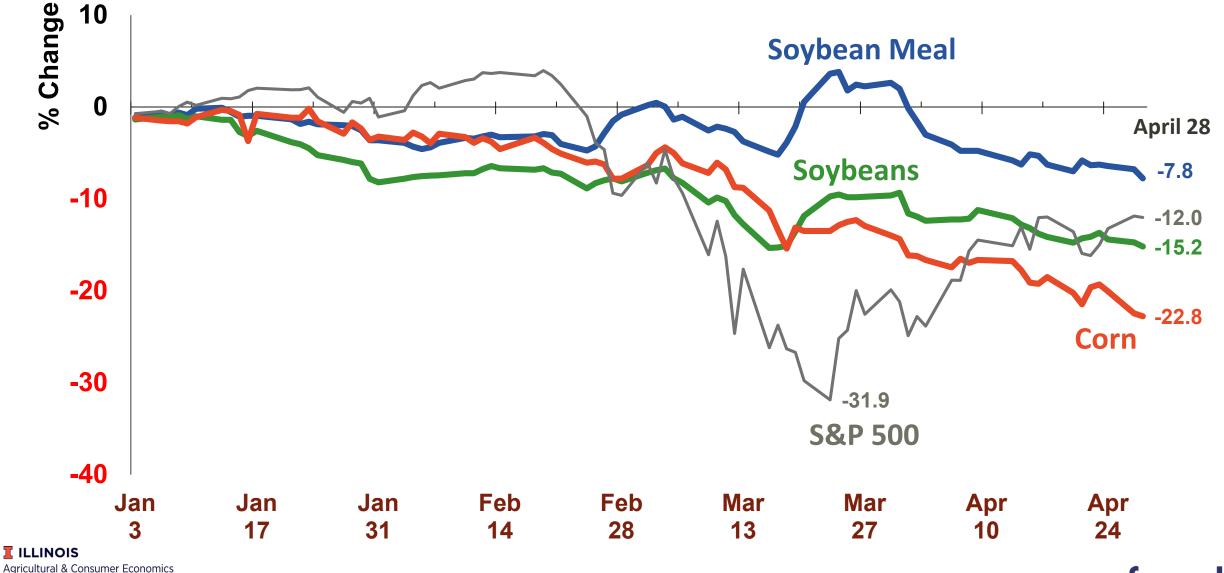
### Lee Schulz

**Todd Hubbs** 

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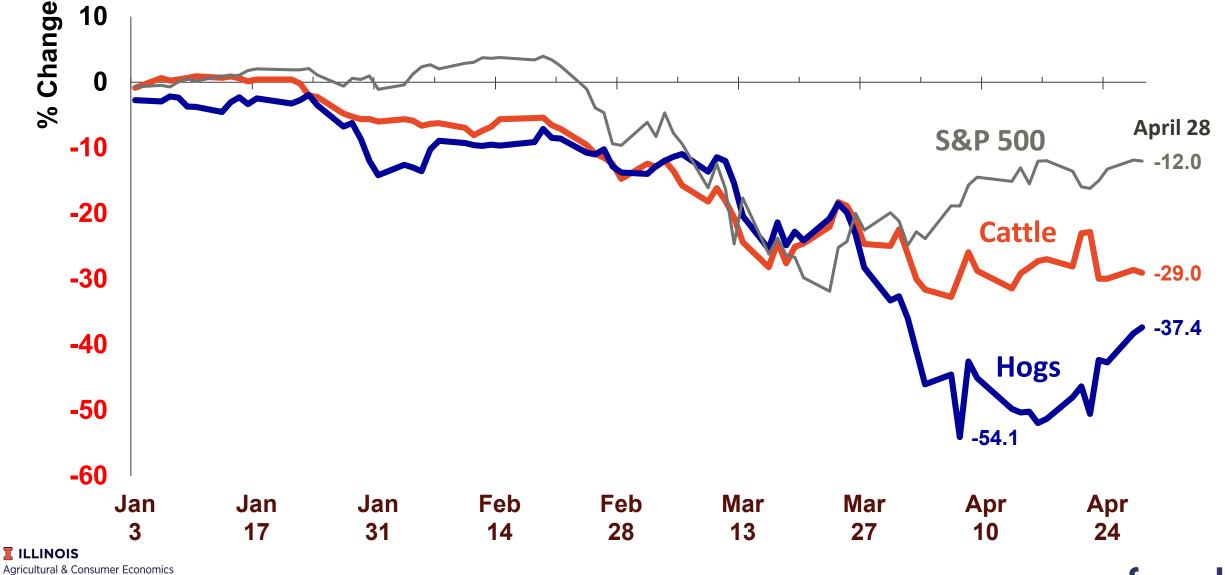
### Change in Stock Market and Grain Prices Since the Beginning of 2020



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### Change in Stock Market and Livestock Prices Since the Beginning of 2020



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JBS closes Worthington pork plant indefinitely Tyson Foods says 2 dead from COVID-19

outbreak at Columbus Junction plant

# Another Big Meat Plant Shutters With U.S. on Brink of Shortages

Tyson Foods idling its largest pork plant amid Iowa outbreak

Higher prices, fewer options for meat lovers as coronavirus closes moreIllinois meatpacking plantsThe Food Chain's Weakest Link:

Slaughterhouses

## Trump Orders Meat Plants to Stay Open in Move Unions Slam

Smithfield Foods closes Sioux Falls plant amid COVID-19 outbreak

**ILLINOIS** Agricultural & Consumer Economics college of agricultural, consumer & environmental sciences What do you think fourth quarter lean hog prices will be?

O Below 50

O **50-55** 

O 55-60

O 60-65

### O Above 65

Agricultural & Consumer Economics college of Agricultural, consumer & environmental sciences



### IOWA STATE UNIVERSITY Department of Economics

Lee Schulz

## FARMDOC DAILY LIVE: CORONAVIRUS AND AG WEBINAR | MAY 1, 2020

# Impact of the Coronavirus Pandemic on Livestock Markets

## (Focus on the Hog-Pork Market)

Lee Schulz, Dept. of Economics, Iowa State University (515) 294-3356; <u>lschulz@iastate.edu</u>

IOWA STATE UNIVERSITY Extension and Outreach



### USDA Quarterly Hogs and Pigs Report – United States

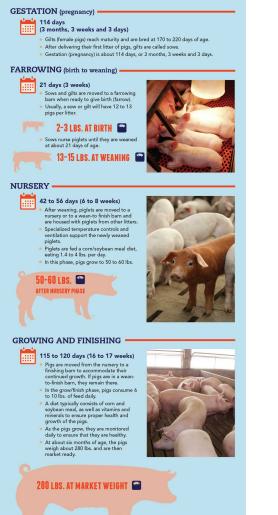
March 26, 2020

	United States				lowa		
			2020 as %			2020 as %	Approximate
	2019	2020	of 2019	2019	2020	of 2019	Market Timing
Inventories on Mar 1 *							
All hogs and pigs	74,661	77,629	104.0	23,700	24,600	103.8	
Kept for breeding	6,349	6,375	100.4	1,030	980	95.1	
Market	68,313	71,254	104.3	22,670	23,620	104.2	
Under 50 pounds	21,373	22,221	104.0	5,510	5,920	107.4	Mid-Jul – August
50-119 pounds	19,168	19,853	103.6	7,510	7,530	100.3	June – Mid-Jul
120-179 pounds	15,001	15,581	103.9	5,630	5,640	100.2	May
180 pounds and over	12,771	13,598	106.5	4,020	4,530	112.7	March – April
Farrowing **							
Sep – Nov sows farrowed	3,205	3,247	101.3	570	540	94.7	
Dec – Feb sows farrowed <sup>1</sup>	3,099	3,158	101.9	530	520	98.1	
Mar – May intentions	3,133	3,119	99.6	530	510	96.2	
Jun – Aug intentions	3,275	3,134	95.7	550	510	92.7	
Dec – Feb pigs per litter <sup>1</sup>	10.70	11.00	102.8	11.20	11.25	100.4	
Dec – Feb pig crop 1*	33,163	34,734	104.7	5,936	5,850	98.6	

\* 1,000 head, \*\* 1,000 litters, <sup>1</sup> Dec preceding year



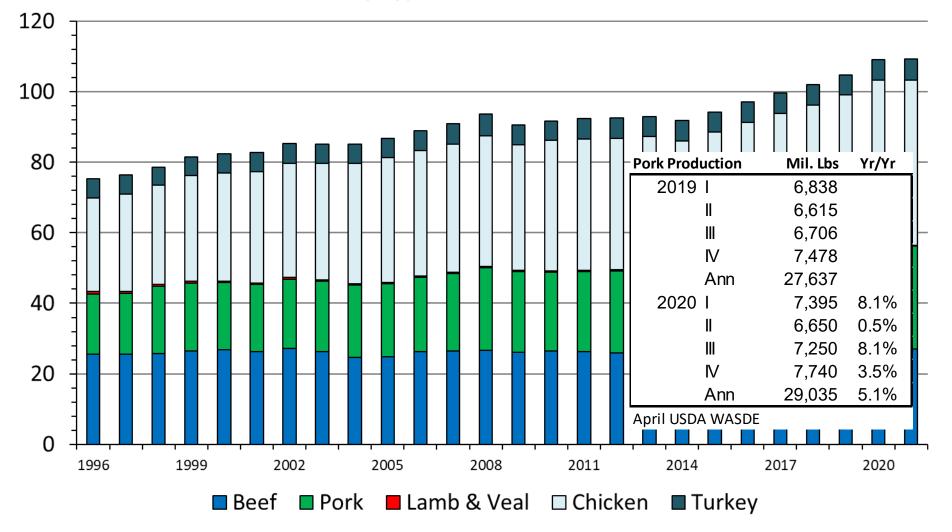
**Bil.** Pounds





### **COMMERCIAL MEAT & POULTRY PRODUCTION**

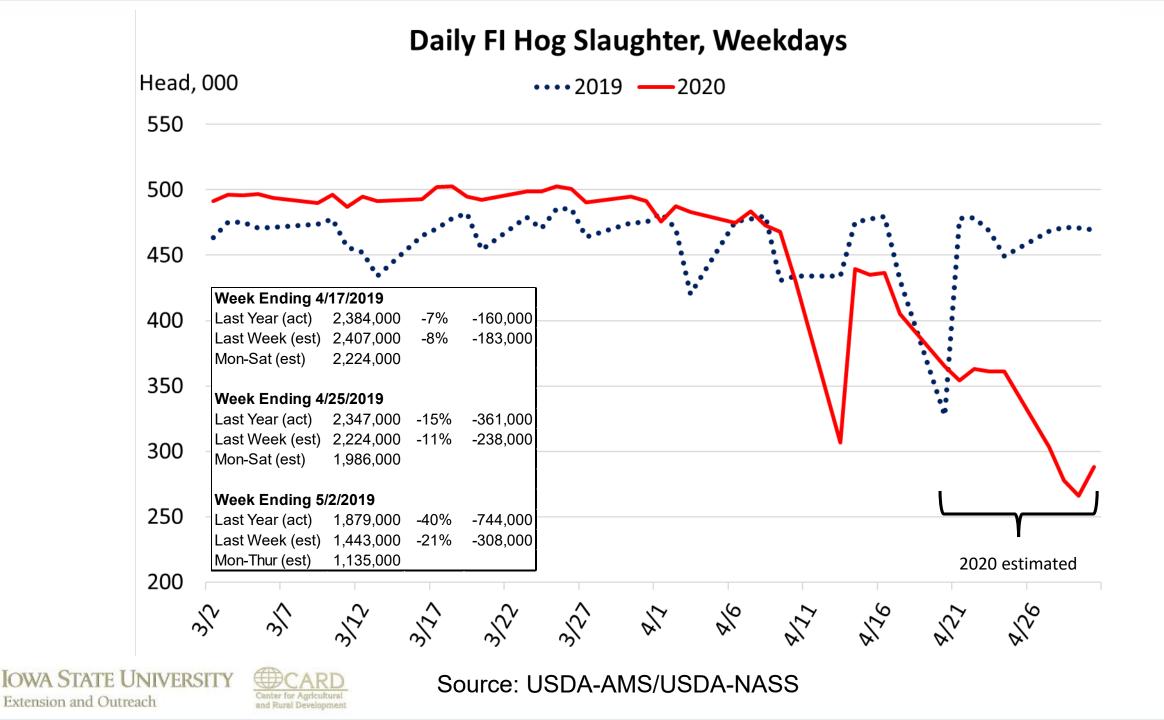
By Type of Meat, Annual

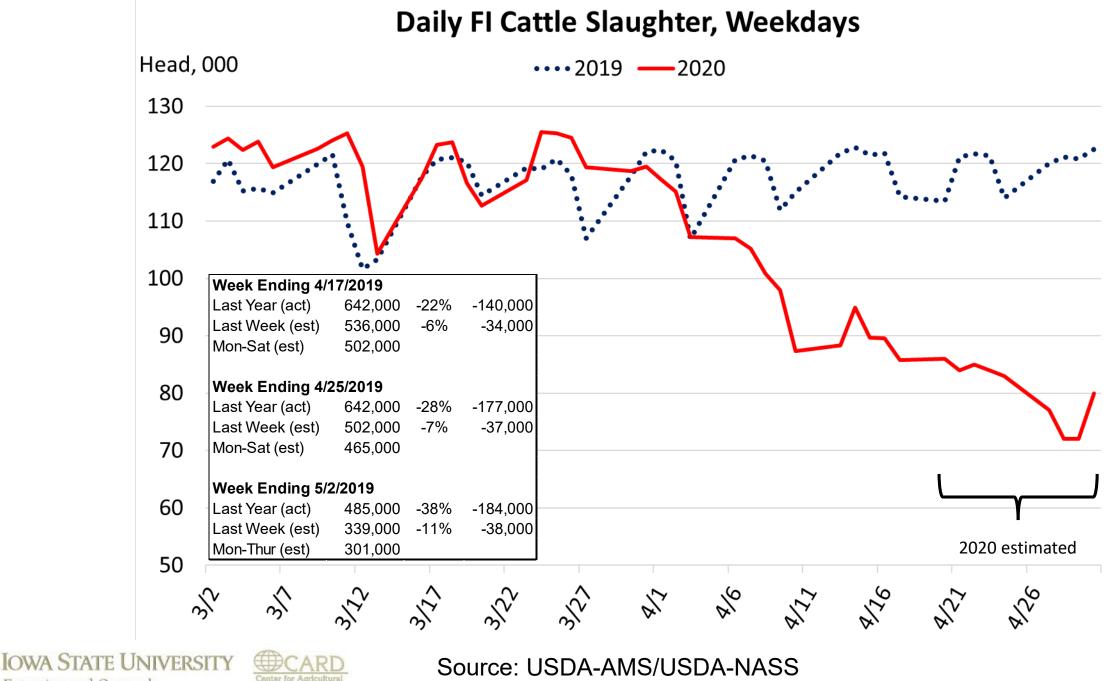


Data Source: USDA-NASS, Compiled & Forecasts by LMIC

**Livestock Marketing Information Center** 

M-S-03A 04/17/20



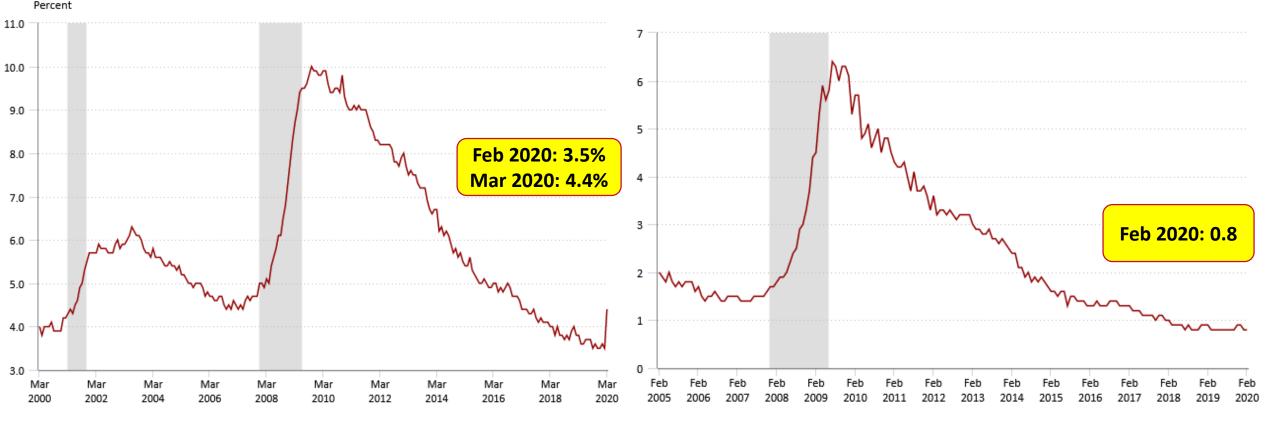


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### Total Civilian Unemployment Rate, Seasonally Adjusted

### Number of Unemployed Persons per Job Opening, Seasonally Adjusted





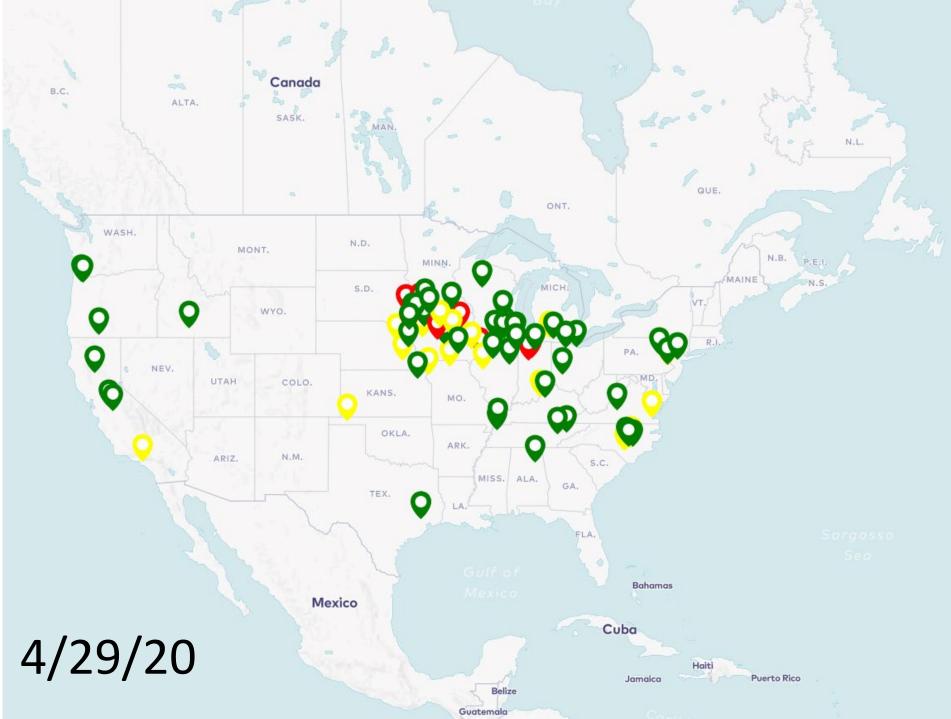
Data Source: U.S. Bureau of Labor Statistics



#### **U.S. Pork Packers**

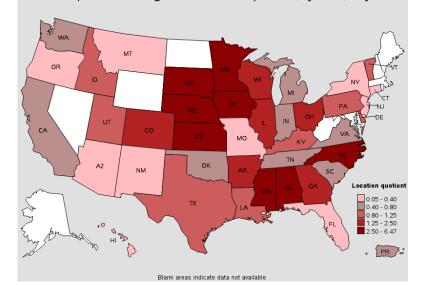
- Green = Fully Operating
- Yellow = Under Capacity
- Red = Closed

Q	Smithfield Foods	10	0
Q	Tyson Foods	7	0
Q	JBS	5	0
Q	Seaboard/Triumph	3	0
Q	Clemens Food Group	2	0
Q	Indiana Packing Company	1	0
Q	Hormel	1	0
0	Prestage Farms	1	0
0	Other	29	$\bigcirc$



### Occupational Employment and Wages, May 2019 Slaughterers and Meat Packers





Location quotient of slaughterers and meat packers, by state, May 2019

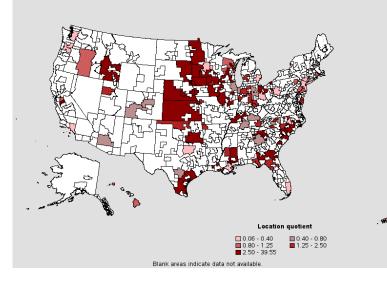
States with the highest concentration of jobs and location quotients in this occupation:

State	Employment ( <u>1</u> )	Employment per thousand jobs	Location quotient ( <u>9</u> )	Hourly mean wage	Annual mean wage ( <u>2</u> )
<u>lowa</u>	5,010	3.23	6.47	\$15.86	\$32,980
South Dakota	960	2.26	4.53	\$14.54	\$30,250
<u>Nebraska</u>	1,850	1.88	3.76	\$15.35	\$31,930
<u>Minnesota</u>	5,220	1.81	3.63	\$15.42	\$32,070
<u>Alabama</u>	3,370	1.71	3.42	\$10.86	\$22,590

Metropolitan areas with the highest concentration of jobs and location quotients in this occupation:

Employment Hourly mean Annual mean Location Metropolitan area per thousand Employment (1) quotient (9) wage (2) wage jobs Sioux City, IA-NE-SD 1,290 15.24 30.49 \$15.97 \$33,220 Gainesville, GA 1,000 11.23 22.47 \$12.77 \$26,570 Modesto, CA 1,000 5.36 10.72 \$13.48 \$28,030 Omaha-Council Bluffs, NE-IA 1,110 2.26 4.52 \$13.81 \$28,730 Green Bay, WI 1.93 3.86 \$17.09 \$35,540 340 Grand Island, NE \$15.08 \$31,380 80 1.88 3.77 Salisbury, MD-DE \$15.58 \$32,400 170 1.06 2.13 Cincinnati, OH-KY-IN 1,080 1.99 \$13.14 \$27,340 0.99 Knoxville, TN 370 0.96 1.92 \$11.85 \$24,640 Waterloo-Cedar Falls, IA \$16.35 \$34,000 80 0.93 1.86

Location quotient of slaughterers and meat packers, by area, May 2019



### Hogs Federally Inspected Plants and Head Slaughtered by Size Group –United States: 2019

	Pla	ants	Hea	ad
Size group	Num.	Pct.	Thou	Pct.
1 - 999	396	64.0%	125.4	0.1%
1,000 - 9,999	123	19.9%	337.9	0.3%
10,000 - 99,999	39	6.3%	1,529.4	1.2%
100,000 - 249,999	18	2.9%	2,967.6	2.3%
250,000 - 499,999	7	1.1%	2,501.0	1.9%
500,000 - 999,999	3	0.5%	2,074.1	1.6%
1,000,000 - 1,999,999	6	1.0%	7,849.1	6.1%
2,000,000 - 2,999,999	12	1.9%	31,794.8	24.6%
3,000,000+	15	2.4%	80,031.5	61.9%
Total	619		129,210.8	

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Source: USDA-NASS

## Economies (Abilities) of Size

- "Normal" national processing capacity: ~500,000 head/day
- If because of plant closures/slowdowns, say 40% of capacity is absent
  - Then 500,000\*0.4 = 200,000 market-ready hogs are backed up on the farm ...EVERY SINGLE DAY THE CAPACITY IS ABSENT
  - Do that for 5 days: 1,000,000 head back up in a week
- Assume a small-ish 200 head/day packer *could* take hogs
- How many extra days would this plant have to run to make up for 1 day of a 20,000 head/day packer's lost production?
  - 200,000/2,000 = 100 extra days

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• Or, 100 brand new small-ish packing plants

Source: Dr. Jayson Lusk (Purdue); The Scale of the Problem - http://jaysonlusk.com/

#### 04/04/2020

### Assessing Impact of Packing Plant Utilization on Livestock Prices

*Glynn Tonsor (<u>atonsor@ksu.edu</u>) Kansas State University Department of Agricultural Economics Lee Schulz (<u>lschulz@iastate.edu</u>) Iowa State University Department of Economics* 

Model: ln(prices) = f(ln(utilization), trend)

✓ 1%  $\uparrow$  in packing plant utilization

✓ 1.82% ↓ in hog prices

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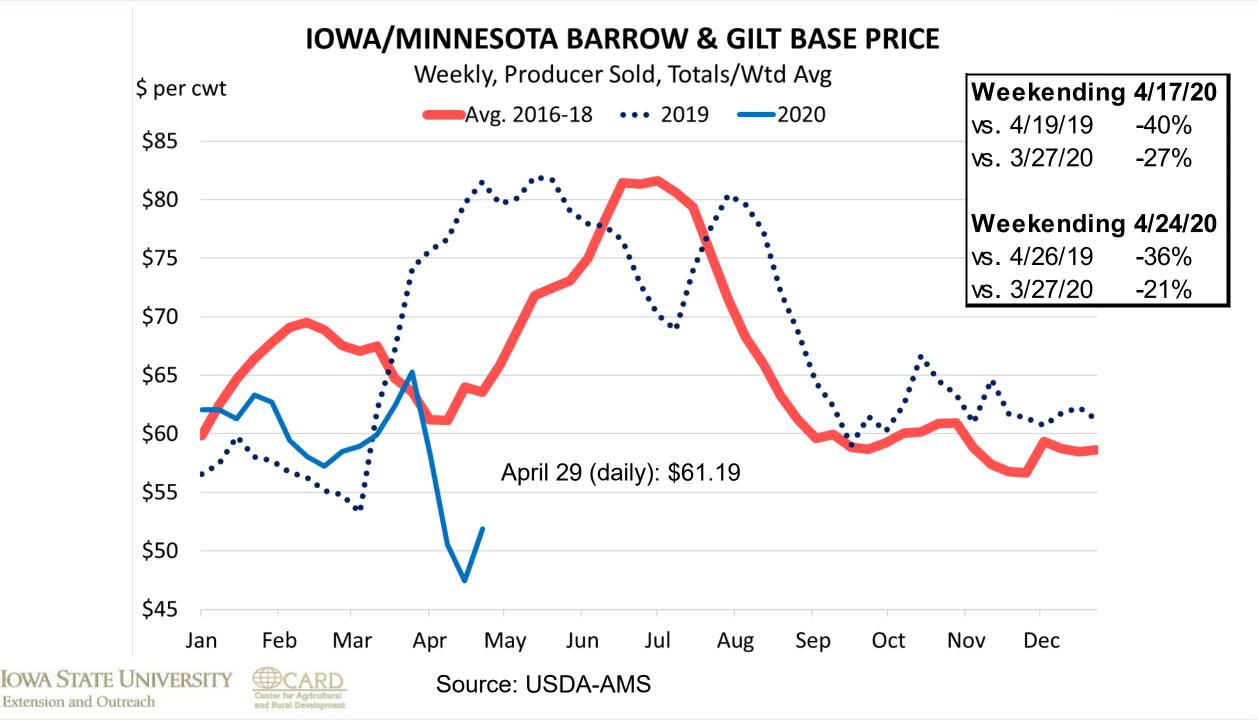
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Scenario of ↓ capacity (↑ utilization) 10%: anticipate hog prices to ↓ 18.2% 20%: ↓ 36.4% 30%: ↓ 54.6%

### 115% 110% 105% 100% 95% 90% 85% 80%

### Est. Pork Packing Plant Utilization-to-Capacity

August 2001 - February 2020, Monthly



## Iowa/Minnesota Daily Direct Prior Day Hog Report Based on State of Origin (LM\_HG204)

Producer Sold	Wednesday, April 29, 2020				
Purchase Type	Head	%	Price		
Negotiated	2,954	4%	36.80		
Other Market Formula (Fut/Opt)	12,542	17%	60.38		
Swine or Pork Market Formula	33,849	46%	62.60		
Other Purchase Arrangement	24,031	33%	62.63		
Totals/Wtd Avg	73,376		61.19		



Source: USDA-AMS

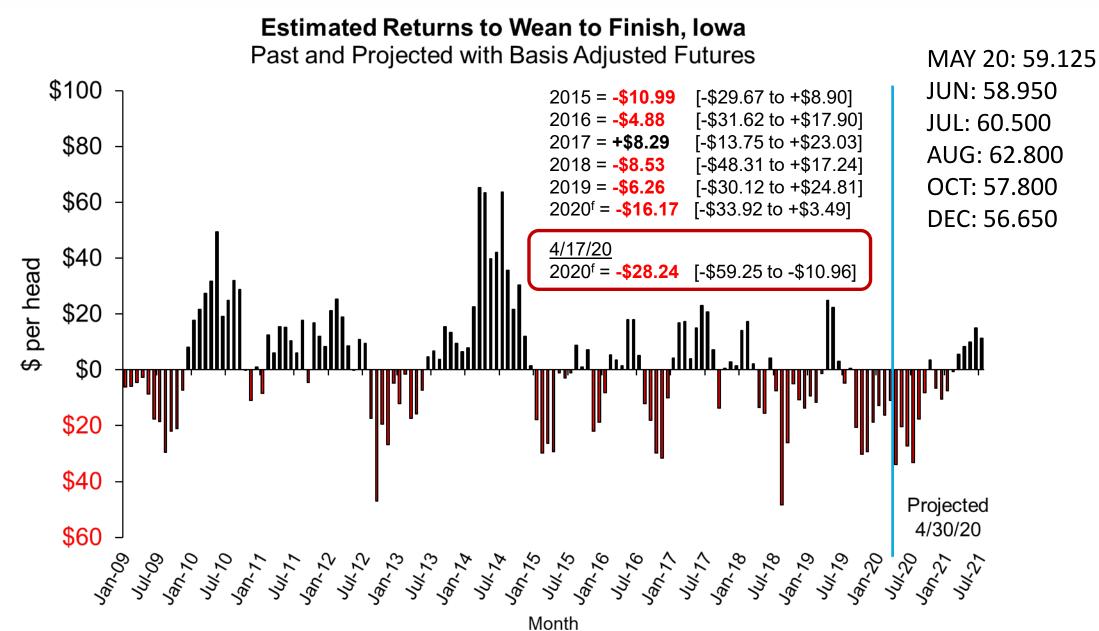
### National Direct Delivered Feeder Pig Report: Week Ending Apr 24 2020 Weekly Summary of prices on a delivered farm to farm basis

RECEIPTS THIS WEEK: 88,006 LAST WEEK: 119,827 LAST YEAR: 99,724

All Prices Quoted on Per Head Basis With Formula Formula	An Estima	ated Lean Cash	Value of 50 Cash	-54%
Lot Size Head Range Wtd Avg	Head	Range		Jul-08: \$5.78
EARLY WEANED Pigs 10-12 Pounds Basis:				Aug-12: \$8.08
600 or less	3226	1.00-8.00	3.62	Aug-12. 30.00
600 - 1200	3300	2.50-5.50	4.00	
1200 or more 36298 17.63-40.50 28.64	30608	1.50-6.75	4.00	
Total Composite 36298 17.63-40.50 28.64	37134	1.00-8.00	3.97	
FEEDER Pigs 40 Pounds Basis:				
600 or less	2374 1	15.00-20.0	0 17.22	
600 - 1200	2800 1	15.00-21.0	0 18.29	
1200 or more	9400 1	15.00-22.0	0 17.59	
Total Composite	14574 1	15.00-22.0	0 17.66	

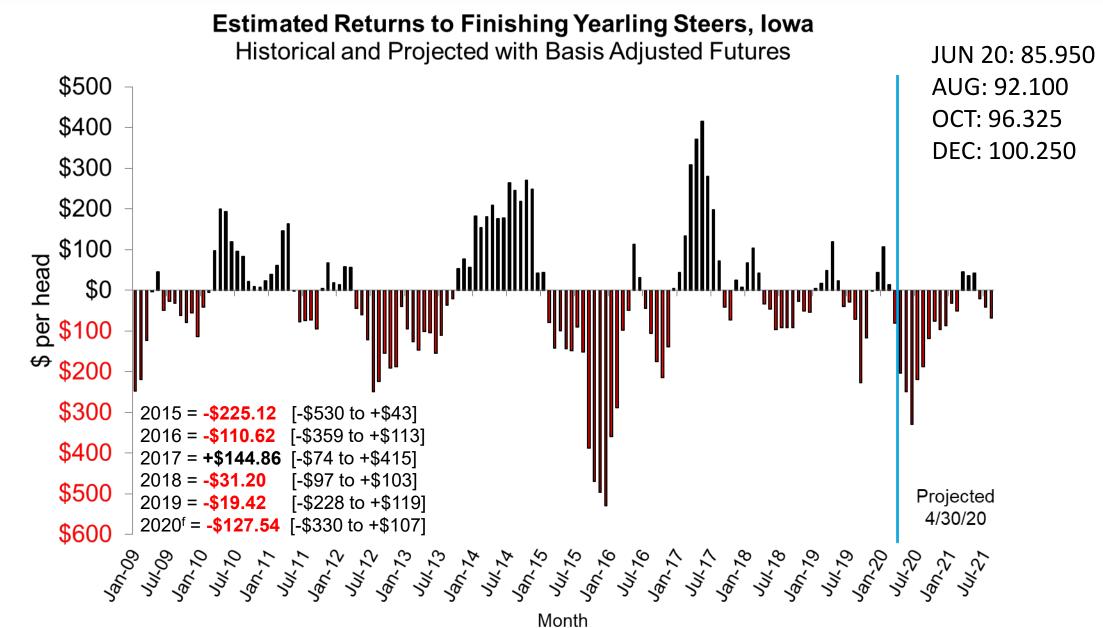
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Source: USDA-AMS



Source: Lee Schulz, Iowa State University

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Source: Lee Schulz, Iowa State University

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04/28/2020

### Meat Availability and Shortages Overview

Glynn Tonsor (gtonsor@ksu.edu) Kansas State University Department of Agricultural Eco	
Lee Schulz ( <u>lschulz@iastate.edu</u> ) Iowa State University Department of Economics	
Jayson Lusk (jlusk@purdue.edu) Purdue University, Department of Agricultural Economic	Whole

### This week in Pork Retail .....

- Feature activity drastically lower than year ago
- Many locations suspended or reduced ads
- Prices mixed compared to year ago

	N	ATIONAL	SUMMARY	1		
	THIS	WEEK	LAST	WEEK	LAST	YEAR
	Stores	Wtd Avg	Stores	Wtd Avg	Stores	Wtd Avg
Whole Bone-In Loins	20	1.98	90	1.88	90	1.28
Bone-In Cc Loin			60	1.99	220	1.76
Loin Roast Bnls	920	2.34	2,430	2.07	2,950	2.02
Rib End Roast B/In	110	1.39			70	1.99
Sirloin End Roast B/In	210	1.76	180	1.49	170	1.49
Sirloin Roast Bnls	20	1.88	1,110	1.80	380	1.97
Rib End Chops B/In	180	2.45	50	3.49	2,160	2.82
Sirloin Chops B/In	710	1.77	340	1.42	650	1.33
Cc Chops B/In	1,930	3.00	2,070	2.78	5,050	2.66
Assorted Chops B/In	2,220	2.26	570	2.10	2,970	1.57
Rib Chops Bnls			270	3.99	350	3.02
Sirloin Chops Bnls	960	1.67	300	2.13	1,420	2.15
Cc Chops Bnls	3,480	3.25	1,820	3.21	3,330	3.23
Smoked Chops	400	6.27	90	5.64	400	3.57
Tenderloin, Fresh	1,800	3.28	1,980	4.58	3,000	3.50
Tenderloin, Marinated	1,430	4.97	480	5.76	2,330	5.55
Backribs	2,870	3.56	2,560	2.98	3,080	3.43
Picnic Fresh B/In	850	1.42	200	1.57	1,640	1.04
Porketta	60	2.99	140	2.89	70	2.79
Butt Fresh B/In	3,020	1.71	840	1.46	1,870	2.13
Butt Roast Bnls	140	1.50	170	2.09	670	1.79
Pork Steak	780	1.84	820	1.79	1,260	1.88
Country Style Rib B/In	1,000	1.93	1,520	1.85	4,810	2.05
Country Style Ribs Bnls	320	2.05	330	3.24	1,010	2.70
Spareribs	4,200	2.41	1,440	1.87	2,330	2.16

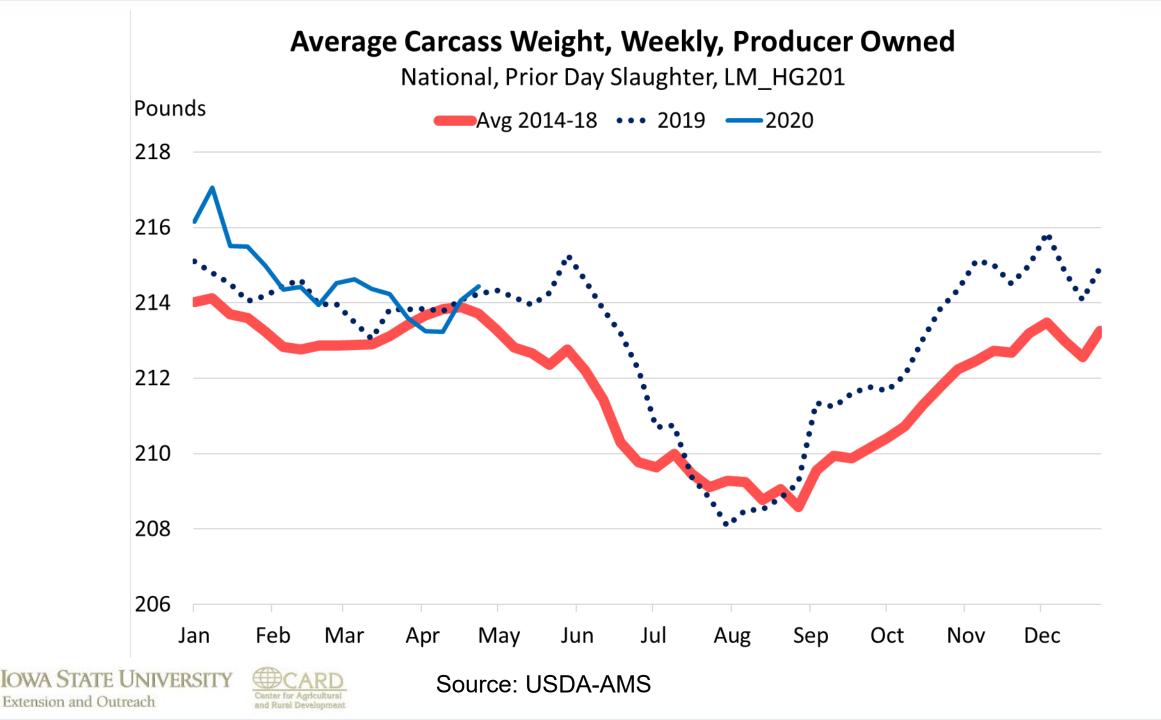


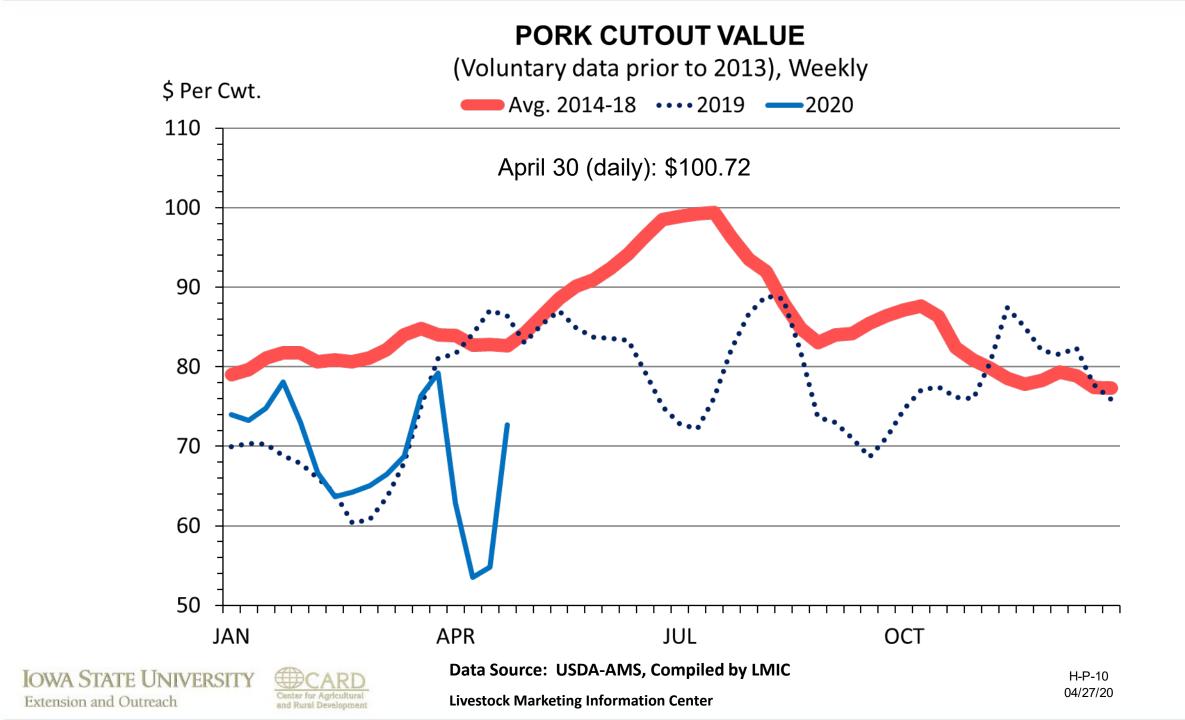


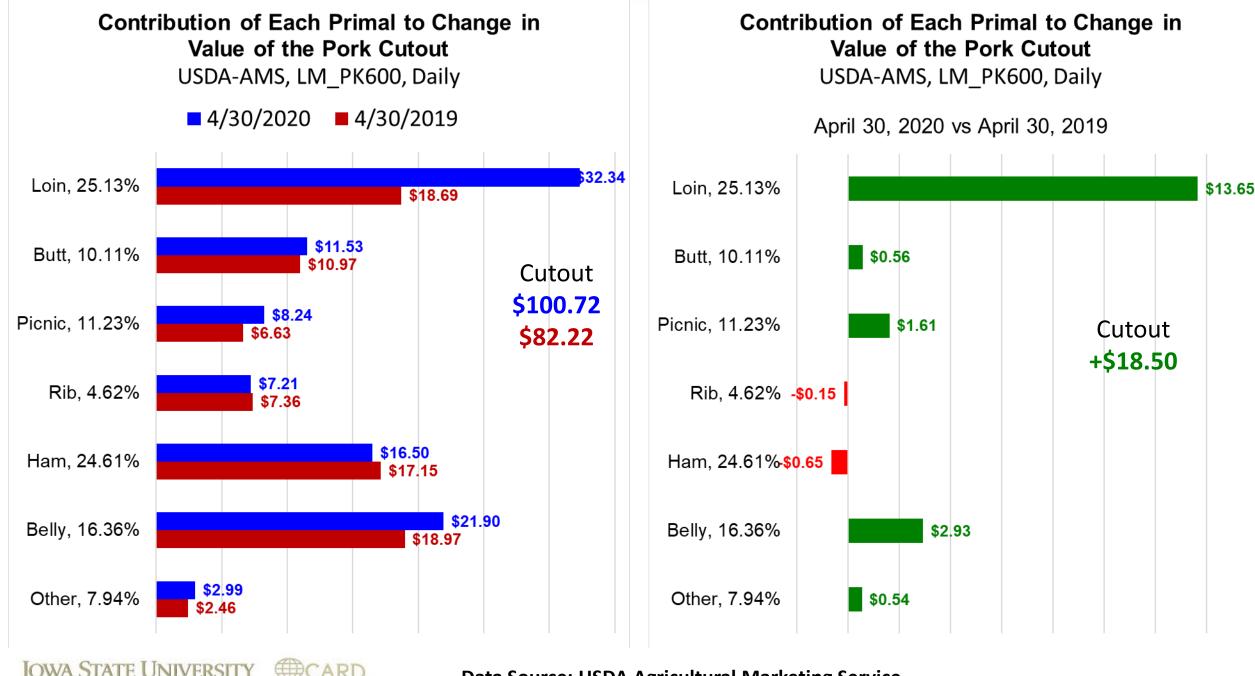
National Retail Report - Pork Advertised Prices for Pork at Major Retail Supermarket Outlets ending during the period of 04/24 thru 04/30 (prices in dollars per pound)

### **PORK PRODUCTION** Federally Inspected, Weekly Mil. Pounds Avg. 2014-18 •••• 2019 -2020 650 +4.6% YTD compared to a year ago 600 550 500 450 400 350 JUL JAN OCT APR

IOWA STATE UNIVERSITY	CARD	Data Source: USDA-AMS & USDA-NASS	M-S-19
Extension and Outreach	Center for Agricultural and Rural Development	Livestock Marketing Information Center	04/24/20

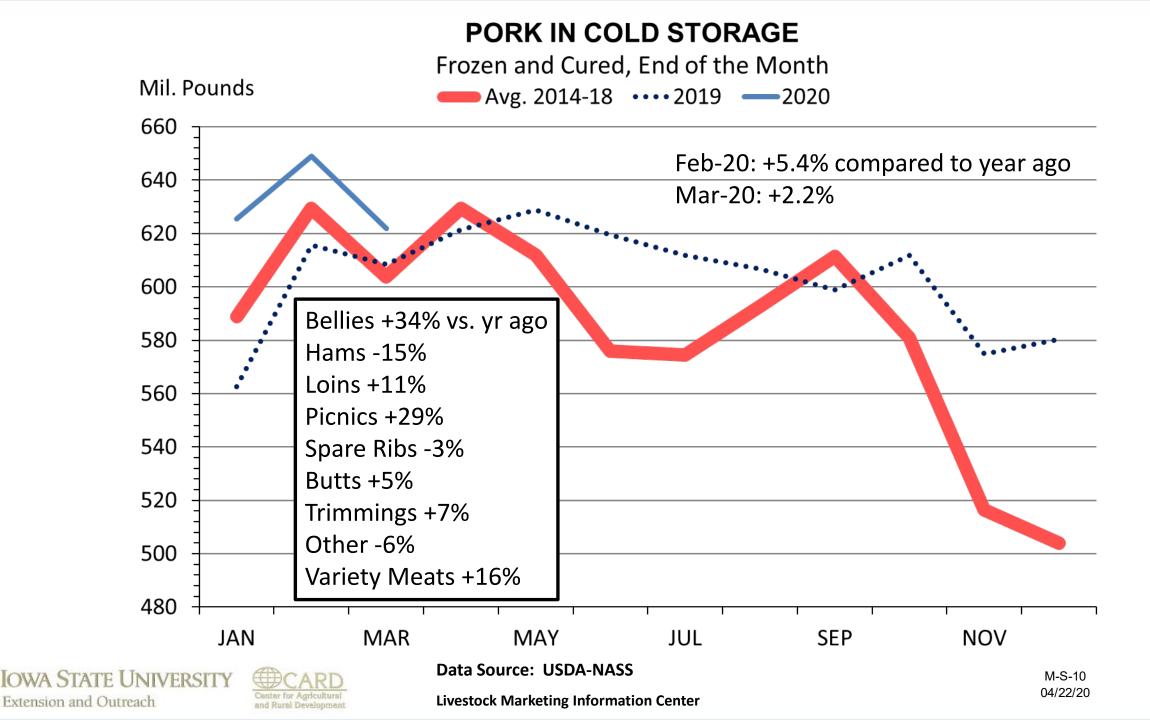


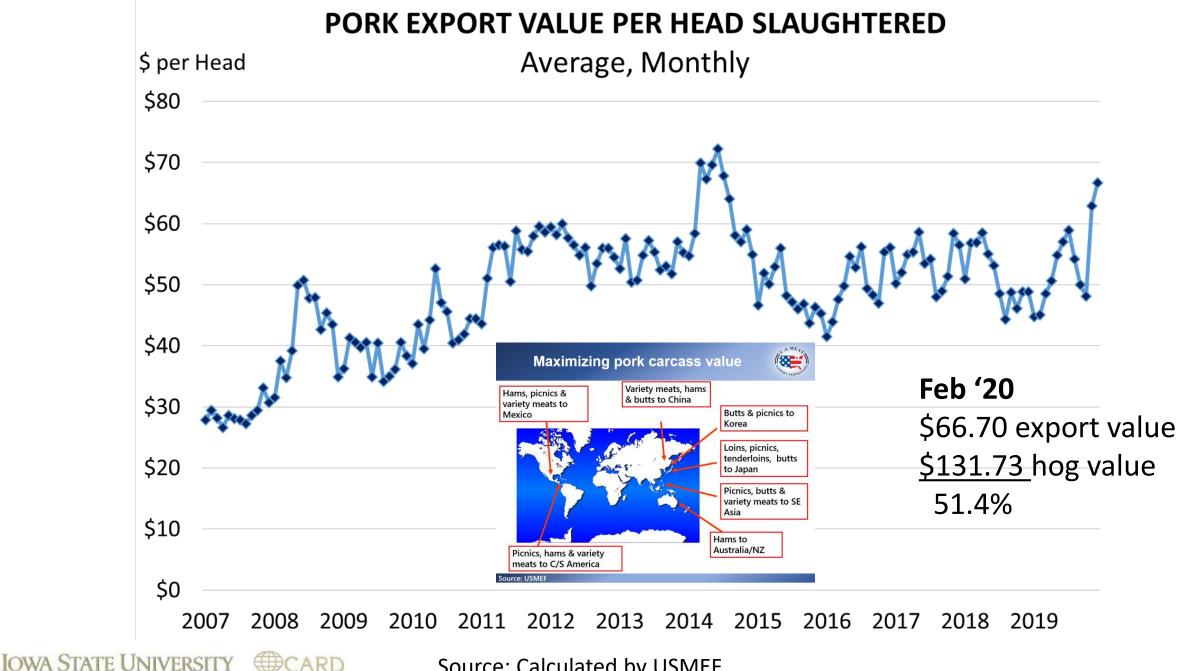




Data Source: USDA Agricultural Marketing Service

Extension and Outreach





Source: Calculated by USMEF

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and Rural Development

# FRESH, CHILLED, OR FROZEN MUSCLE CUTS OF **PORK** OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, 2020 vs. 2019

### 1000 METRIC TONS as of April 23, 2020

	<u> </u>	JTSTANDIN	IG SALES	<u>)</u>	ACCUMULATED EXPORTS			TOTAL COMMITMENTS				
DESTINATION	THIS WEEK	YR AGO	Diff	%	THIS WEEK	YR AGO	Diff	%	THIS WEEK	YR AGO	Diff	%
All	361.9	269.0	93	35%	682.3	392.2	290	74%	1,044.2	661.2	383	58%
Mexico	70.4	67.8	3	4%	165.3	114.6	51	44%	235.7	182.4	53	29%
Japan	40.5	12.5	28	224%	79.9	43.4	37	84%	120.4	55.9	65	115%
S. Korea	40.1	24.4	16	64%	53.6	59.0	-5	-9%	93.7	83.4	10	12%
Canada	12.0	10.6	1	13%	37.3	25.1	12	49%	49.3	35.7	14	38%
China	150.2	106.4	44	41%	274.1	59.9	214	358%	424.3	166.3	258	155%
Hong Kong	1.1	6.9	-6	-84%	4.1	14.3	-10	-71%	5.2	21.2	-16	-75%
Australia	15.3	12.1	3	26%	16.8	20.7	-4	-19%	32.1	32.8	-1	-2%
All Other	32.3	28.3	4	14%	51.2	55.2	-4	-7%	83.5	83.5	0	0%



Source: USDA-FAS



#### CME:HEV2020, D 57.800 A +1.300 (+2.3%) O:56.500 H:58.100 L:56.225 C:57.800

CME:LEV2020, D 96.325 A +0.700 (+0.73%) O:95.000 H:97.100 L:94.800 C:96.325



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Source: CME

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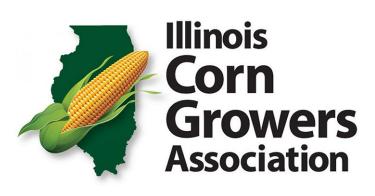
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## **Upcoming Webinars**

## US-China Agricultural Trade and Shifting Consumption Patterns in China 11:00 to 11:45am CT, Tuesday May 5<sup>th</sup>

Over the past two years, policy actions have had major impacts on trade in agricultural products between the US and China. In addition, shifts in the consumption patterns are changing the demand for agricultural products by Chinese consumers. Nick Paulson will be joined by Wendong Zhang, assistant professor in Agricultural Economics at Iowa State University, for a discussion of these issues and how they impact the outlook for U.S. agricultural exports.

### **Agricultural Law Issues and the COVID-19 Pandemic**

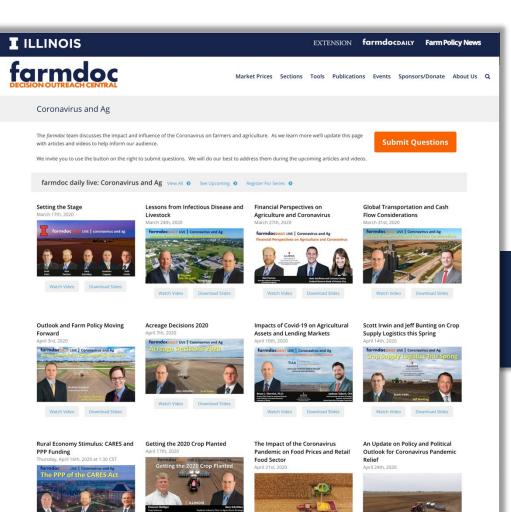
### 11:00 to 11:45am CT, Friday May 8<sup>th</sup>

The COVID-19 pandemic has sent shockwaves through the agricultural production system and raised unique legal issues for input suppliers, crop and livestock producers, and processors. This webinar will explore the pandemic's impact on the legal enforceability of agricultural contracts, protections afforded under commodity specific statutes such as the Perishable Agricultural Commodities Act and the Packers and Stockyards Act, regulatory compliance issues with potential large-scale euthanasia of livestock, state-level meat inspection laws, application of the Defense Production Act in the agricultural context, and a new generation of farm foreclosure moratorium laws.

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